

LIBRARY
GENERAL LIBRARY
TINT

OCT 20 1931

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

62 West 45th Street, New York

VOL. CXX

NEW YORK, OCTOBER 17, 1931

No. 16

COMING DECEMBER FIRST
just in time to dominate the Christmas trade

By
MARGARET
AYER
BARNES



By the
author
of "Years
of Grace,"
Pulitzer
Prize
Winner
and
best-selling
novel
of the
year.

HOUGHTON
MIFFLIN
COMPANY

WESTWARD PASSAGE

"Hardened Reviewer Knocked Clear Off Pins by Masterpiece"

headlines the *Philadelphia Ledger*! "Having read hundreds of mystery stories of every type and description, this department wants to go on record as voting Ellery Queen's new one

"the best we've ever read."

"That's quite a large order, but the author of 'The French Powder Mystery' and 'The Roman Hat Mystery,' has outdone himself in his latest. It has everything needed to make it GREAT."

"The publishers describe Ellery Queen as the logical successor to Sherlock Holmes. We would go beyond that and say Queen puts Sherlock away back in the shade."



THE DUTCH SHOE MYSTERY

By Ellery Queen

Within 2 weeks of publication we've had to print almost as many copies of it as were required *in the whole first year* for its fast-selling predecessor, "The French Powder Mystery."

It's going over with a rush! Don't be caught out of stock—*wire us today!* \$2.00

Buy Your Books of Your Bookseller

443 4th Ave. **FREDERICK A. STOKES COMPANY** New York

In October

JOFFRE

By **RAYMOND RECOULY**

M. Recouly now tells the story of one of the greatest—and least talkative—leaders in the World War—Joffre, so called "The Silent General," and famous forever as the hero of the Marne. A fascinating and highly important biography—a significant World War commentary—by the author of "Foch." \$3.00

STEPPING WESTWARD

By **LAURA E. RICHARDS**

Written by the daughter of Julia Ward Howe, this is the charming, abundant story of a truly useful life. Filled with amusing anecdotes of the Hawthorne family, the Alcotts, and other literary personages of Boston, Cambridge, and Concord. Illus. \$3.00

THE VOYAGEUR

By **GRACE LEE NUTE**

An absorbing, detailed history of the voyageurs, those adventurers who used to serve the fur traders of French Canada. The story of their great exploits, of their songs, their picturesque customs, etc., and the romantic Northwest. Illus. \$3.00

OUR SUPERCONSCIOUS MIND

By **EDITH LYTTTELTON**

Dreams, mind pictures, telepathy, clairvoyance, automatic writing, etc., are analyzed with unusual grace and clarity by Dame Lyttelton. A fascinating and provocative work on one of the most discussed problems of the day. \$2.50

SCIENTIFIC SELF-DEFENCE

By **W. E. FAIRBAIRN**

Expounding a system quite distinct from jiu-jitsu, the Superintendent of the Shanghai Police explains the best, quickest, and easiest forms of self-defense against almost any form of attack. Fully illustrated. Introduction by Douglas Fairbanks. \$3.50

THE THEATRE

By **THOMAS WOOD STEVENS**

Written in a sprightly style, yet with the underlying precision of a textbook, this splendid history tells in a single compact volume the full and glamorous story of the theatre's development from Athens to Broadway. With accurate illustrations. \$2.50

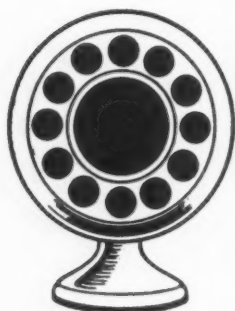
D • APPLETON • AND • COMPANY

35 WEST 32nd STREET

NEW YORK CITY

The Ryerson Press, Queen and John Streets, Toronto, Ontario, handles the Appleton trade line in Canada

A new GREEN HELL



TUNE-IN and
TIE-UP

With Mitchell-Hedges' popular radio program LAND OF WONDER AND FEAR, broadcast over the following stations of the National Broadcasting Company.

WJZ
New York
WBAL
Baltimore
WBBA
Springfield, Mass.
WHAM
Rochester
WGAR
Cleveland
WBNR
Chicago
KDKA
Pittsburgh
WREN
Lawrence, Kan.
KFAB
Clinton, Ohio
CKGW
Toronto
WFLA
Tampa

to be launched with an

Extraordinary Radio Tie-up

LAND of WONDER and FEAR

by F. A. MITCHELL-HEDGES

ABOUT THE BOOK: It will open the eyes of every man and woman who has ever read a book of travel and adventure, and been *thrilled*! It is a book of exploration in Central America; yet it is not a book of scented tropic nights, coral beaches or waving palms. It is a story of the ruthless jungle and primitive tribes as they really are: where laughter and death go hand in hand. It is a book which lives up to its title—LAND OF WONDER AND FEAR.

ABOUT THE AUTHOR: Travelers, adventurers, explorers, curators of museums say of Mitchell-Hedges: "He knows more about the terrors of Central America than does any other white man!" He has led many expeditions into the field, under the distinguished patronage of such institutions as the Museum of the American Indian, British Museum, etc. He is the closest living friend of the fabulous General Jim Christmas. *And he writes like a streak!*

ABOUT THE TIE-UP: Every Sunday evening, at the favored radio hour of 10:15, Mitchell-Hedges broadcasts a period of stirring adventure reports which are announced under the title of LAND OF WONDER AND FEAR. Five broadcasts have been made to date, and the National Broadcasting Company rates Mitchell-Hedges as their biggest "bet" since Floyd Gibbons. These talks will be broadcast every Sunday evening for fifty-one more weeks. *The radio program has been titled after the book: LAND OF WONDER AND FEAR.* A great book, a tremendously popular radio program, a large campaign of advertising and publicity. Dealers will make the tie-up. The result—SALES! THE CENTURY CO., 353 Fourth Avenue, New York. Published: DECEMBER.

Price: \$4.00

COMING OCTOBER 23rd

A European Literary Sensation!

115th Thousand in Germany

Translated into 9 Languages

*Extracts from the
Reviews of the
German Edition:*

"It has won golden opinions . . . hundreds of letters of thanks from women and girls. The success is deserved, for the girl's side of the Great War has not been so well presented before."—*Saturday Review of Literature.*

"I know of no other book which so faithfully mirrors a woman's heart and soul in wartime."—*Dr. Alice Salomon.*

"Written with extraordinary talent and vivacity. Shows the War through the mind and heart of a young girl. Distinguished, in this, from all war books published hitherto."—*New York Times Book Review.*

"One can call this a war book if one so desires, but it differs from every other war book in its point of view towards the things of life and death."—*Waldemar Bonsels.*

ADRIENNE THOMAS'

KATRIN BECOMES A SOLDIER

*"The Retail Bookseller" of
The Baker & Taylor Co. says:*

"'Katrin Becomes a Soldier' is a novel of great potentialities. It might be called a war story but it is rather the story of a woman. It is hard to tell anyone else what a story of this type is like—just as it is hard to make anyone who has not read it understand the difference between 'All Quiet' and the hundred and one other war novels. The publishers expect a great deal of this book and we agree with them. We realize that a book such as Remarque's is a rarity but 'Katrin Becomes a Soldier' may rival it."

\$2.50

Boston

LITTLE, BROWN & COMPANY

Publishers

October 21st — the new
Henry Kitchell Webster
romantic mystery

By the man who gives you a big seller every year



WHO IS THE NEXT

BBETTER than *The Man With the Scarred Hand*, more thrilling even than *The Clock Strikes Two*—here is the finest of Henry Kitchell Webster's many popular romantic mysteries. It's a love story with real emotion and charm. It's a murder story whose every page brings a new development or fresh clue.

Every page tightens the tension.

Who Is The Next? has everything for a great popular sale. The author is widely known as one of America's most distinguished novelists. His mysteries are among the real best sellers in their field. The jacket is a knockout. The story is perfectly credible and terrifically exciting. \$2.00



AND

By a woman your customers know!

RUSSIA — MY HOME

By EMMA COCHRAN PONAFIGDINE

An intimate record of personal experiences before during and after the Bolshevist Revolution. A thrilling and remarkable account of an American woman's escape with her sons from the Red chaos. *Illus.* \$3.50

The BOBBS-MERRILL COMPANY, Indianapolis

the new

October 21st

Albert Edward Wiggam

thought - provoker

By the man who brings back old customers and makes new.

SORRY BUT YOU'RE WRONG ABOUT IT

The Scientific Education of Mr. Manstreet

Do you believe that popular notions can be believed; that everybody has a right to his own opinion; that women can drive automobiles as well as men; that brilliant scholars do not succeed in business; that child prodigies peter out; that you can not tell what the public wants; that one man is as good as another; and a hundred other things that aren't so? *Sorry But You're Wrong About It* is a scientific house-cleaning of some dusty mental souvenirs, and one of the most fascinating books of the season. \$3.00

AND

A book that is good to give and good to own!

OLD MASSA'S PEOPLE

The Old Slaves Tell Their Story

By ORLAND KAY ARMSTRONG

A mellow, golden picture of happy years on southern plantations before the Civil War, as related to the author by hundreds of old slaves who still remember. An intimate, detailed picture of their childhood, love, marriage, religion and superstitions. \$2.50

Indianapolis

The BOBBS - MERRILL COMPANY

At last, the whole story of India

Come With Me to India!

*A Quest for Truth Among Peoples
and Problems*

by Patricia Kendall

An understanding, dramatic, inclusive and authoritative depiction of Indian life and history, from the illustrious past of the Moghuls and their predecessors to the turbulent present of Gandhi.

Other books have focussed their attention on single phases of the Indian drama. *Come With Me to India!* turns the searchlight of investigation on *all* the various facets of life in the seething sub-continent, amphitheatre for a thousand years of fiercely contending races. It is a book of splendor and squalor, sublimity and savagery. Nothing is omitted. Nothing glossed over. The pulse of India beats in its pages.

For a complete understanding of India to-day and its relation to us and the world at large *Come With Me to India!* is a necessity. It is the result of lengthy study and extensive journeys throughout the length and breadth of India by an author whose brilliant pictures of men and scenes are only equalled by her penetrating examination of current and epoch-making events.

450 pages

\$3.50


To be published October 30th

CHARLES SCRIBNER'S SONS, New York

October 17, 1931

1761

*The
Perfect
Gift*



PHOBIA



A New Book by
JOHN VASSOS

The first edition is limited to 1500 copies, each copy signed by John Vassos. Orders will be supplied as received. The second edition will be identical in format and in price, but will be unsigned.

\$5.00

COVICI • FRIEDE • Publishers • 386 Fourth Avenue, New York



Never was a book

THIS book is one complete crowded picture of all mankind today—active, working, spending, making and destroying. Although Mr. Wells began writing it three years ago, it could not have been finished before the present time. The latest significant facts he incorporated on board the *Aquitania* en route to America last week. Even as you read this ad, he is in Garden City correcting final proofs. The books are being rushed for publication about November 20th.

WHAT'S HAPPENING TO THE WORLD?

Never has a book been more vitally needed. It gives to man a new conception of economics, as the science of the balance of life. It sums up and clarifies the vast tangle of the world's business, "change of scale", and social relations. It answers our baffled confusion with *reasons*, interprets the new revolution in human affairs.

NEWER THAN THE TEXT BOOKS

Where modern education stops, this book takes up. It ignores nothing. It shows human nature, not model, standard, inalterable, changeless; but one eternal, never-ceasing surge. It embraces all current human achievements and activities—all and nothing less. It is a complete re-education in respect to economics and man's life as a social being. It is practical. It confines itself to the space and time of ordinary experience "at an infinite distance from ultimate truth."

NO MORE GEOGRAPHY

The book drives home a new conception of the solidarity of man's

life today. This is illustrated with concrete examples. Indians starve in Labrador because the Paris fur trade is disorganized. It points an end to geography; shows all our histories, moralities and manners merging into one.

In this work, Mr. Wells has consulted with world leaders in various fields, such men as Sir Josiah Stamp, H. W. Nevins, Lord D'Abernon, Raymond Fosdyck, Thomas Lamont, Otto Kahn.

"A MAP OF DOING"

The Outline of History gave us a new vision of man's story as a whole. *The Science of Life* gave us the sum of human knowledge about the origin and evolution of life on earth. *The Work, Wealth and Happiness of Mankind* now completes this vivid trinity of modern conceptions with a survey of the world . . . a scheme and a map of *doing* . . . one complete understandable spectacle of the contemporary human panorama . . . a common ground for co-operation in this great experiment of life, the adventure of mankind.

Published by DOUBLEDAY, INC.

Published at a more
Opportune Time!

**The Work,
Wealth
and
Happiness
of Mankind**
by
H. G. WELLS

**SALES
FACTS:**

Two handsome volumes, lavishly illustrated, easy to read—a big book bargain at \$7.50 the set.

Bound in extra Holliston Vellum, black, stamped in gold. Boxed, with label of black and gold.

No lower-priced edition will be available for several years. No mail order edition will be available for some time.

Never was a market riper for a book—and this opportunity is the booktrade's exclusively.

While Mr. Wells is here, bring out THE SCIENCE OF LIFE and WHAT ARE WE TO DO WITH OUR LIVES.

Open up these books in your window. Mark passages—and by all means, take advance orders now for THE WORK, WEALTH AND HAPPINESS OF MANKIND.

LEAY, DORAN & CO., Inc., Garden City, N. Y.

The University of Chicago Press

5750 ELLIS AVENUE • CHICAGO ILLINOIS



October 17, 1931

Memorandum to the Trade:

THE AMERICAN BIBLE

When the newspapers heard about the new American Bible, (Smith and Goodspeed) release dates ceased to exist. News was news and couldn't wait. Stories and pictures have been popping out in the press of the country from New York to Los Angeles. Inquiries are pouring in and we have revised our printing instructions. As it stands now, The Bible. An American Translation will be published November 10. Copies will begin going out as soon after November 1 as possible. An early order will bring you prompt shipment. 2,037 pages for \$3.50.

From the way this has started, we are inclined to think we have another "Goodspeed-New Testament-Demand" and you know what that means. Be ready for it. Plan a display for Bible Week beginning December 6. Ask for posters. Advertising will start the end of this month and continue until Christmas.

Made like a modern book, with a modern book-jacket, this modern American translation is for today. More accurate, more simple. Easier to read and to understand.

Cloth \$3.50

Leather \$5.00

THE UNIVERSITY OF CHICAGO PRESS

*The Yale University Press and
Coward-McCann, Inc.*

*Have the Honor to Announce
Publication*

on November Eleventh of

*The Long Christmas Dinner
and Other Plays*

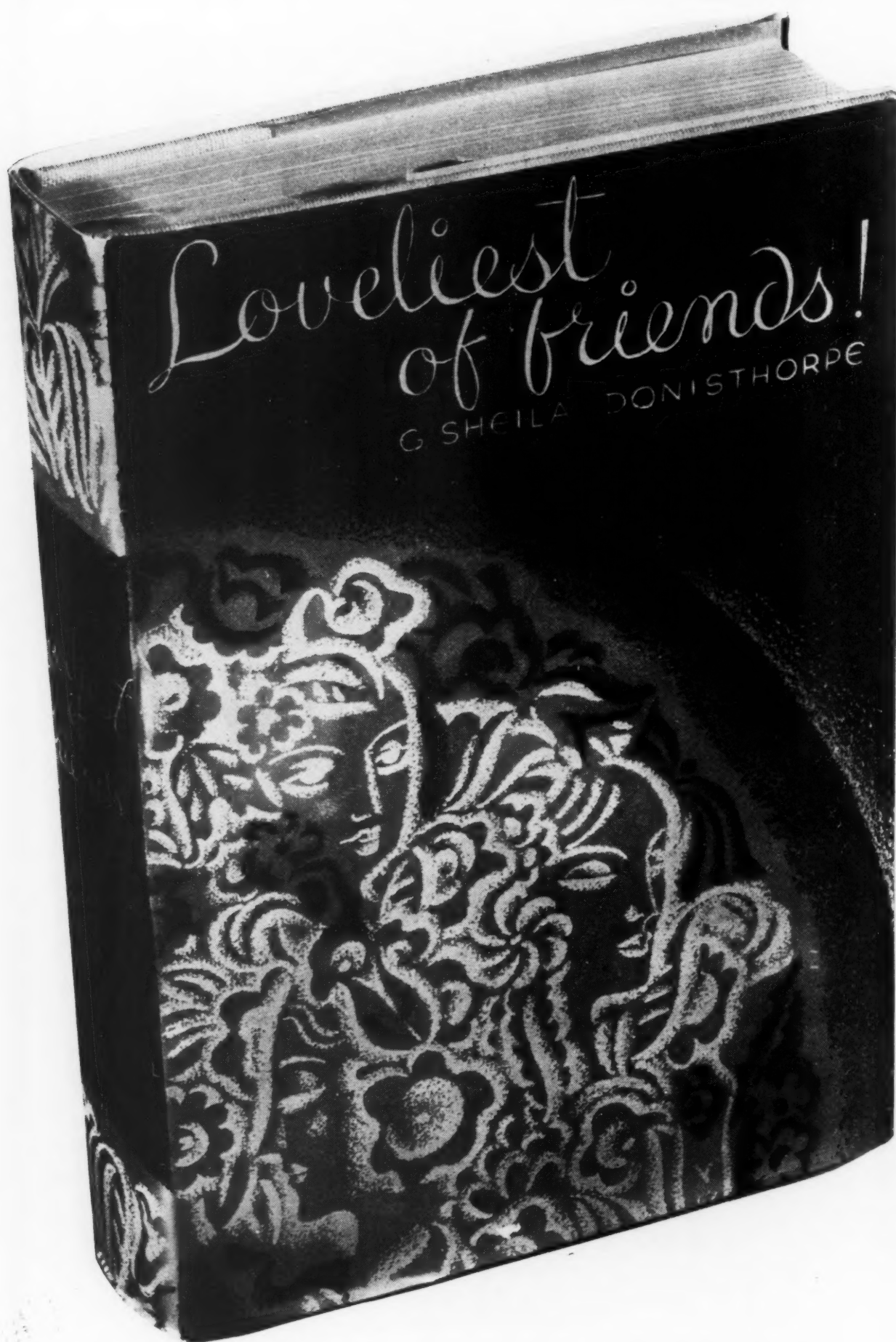
By Thornton Wilder

*Five Hundred and Twenty-five Copies
Numbered, and Signed by the Author*

Five Hundred Copies for Sale

*This Edition is Specially Designed
by Carl Purington Rollins*

List Price Twelve Dollars





A sensation in England!

THIS story of a wife who was spoiled for marriage created a furore when it was recently published in London. It is a penetrating study of emotional disintegration; a profound and bitter study, passionately told, brilliantly revealing.

OUR first printing of five thousand has already been sold; another printing is on the way and will be ready before publication. If you haven't reserved stock we urge you to do so now, for **LOVELIEST OF FRIENDS!** will be *easy to sell and easy to rent*.

FORMAT: Large 12mo, bound in lemon Flaxtex linen, stamped in lavender foil, with decorative endleaves in silver, hand-drawn title page, silver jacket, and twenty-two chapter head decorations by *Steele Savage*.

PUBLICATION: October 25th. Price \$2.50. Generous trade discounts. Mail or wire orders to your jobber, or to us.

CLAUDE KENDALL • 70 FIFTH AVENUE • NEW YORK

IN CANADA: *McLean and Smithers*



Ready October 27th

DU BARRY



AN INTIMATE BIOGRAPHY BY DOROTHY CAMPBELL

A graceful, sympathetic and diverting delineation of that truly fascinating woman, Jeanne, Countess Du Barry who climbed from the slums of Paris to the "sunlit heights" at Louis XV's left hand. Mrs. Campbell has painted a spirited picture of the French court, spiced with naughtiness and intrigue

ILLUSTRATED \$3.00

COVICI • FRIEDE, INC. *Publishers* 386 Fourth Avenue, New York

October 17, 1931

1769

COMING NOV. 18
A BOOK TO
SMASH ALL
SALES RECORDS

\$ I

Blue
Ribbon
Edition

ILLUSTRATED

THE
**DECAMERON
OF BOCCACCIO**

The biggest dollar's worth the book-
buying public has ever seen! Strik-
ingly illustrated throughout by Steele
Savage—one of America's finest
illustrators. Stunning red and black
jacket. A BLUE RIBBON "Scoop"!
Order your stock at once.

BLUE RIBBON BOOKS
448 Fourth Avenue New York





Better than

ABOUT THE CIGY

ABOUT THE /
GERAINE

BEFORE
NOVEMBER 28th.

Here's the

ABOUT
MURDER OF THE
HAT-CLUB LADY

HATCHER-COLT DETECTIVE MYSTERY
by ANTHONY ABBOT
\$ 2.00

COVICK-FRIEDE
PUBLISHERS
NEW YORK

200 N. 4TH AVE

tan

THE MURDER OF
THE CIGYMAN'S MISTRESS

THE MURDER OF
RAINE FOSTER ...



Order from—

American News Co.

All branches

Baker & Taylor Co.

New York

A. C. McClurg & Co.

Chicago

J. K. Gill Co.

Portland, Ore.

Brown Eager & Hull Co.

Toledo, Ohio

**Blackwell Wielandy
Book & Stationery Co.**

St. Louis

Send your order today for the NEW TARZAN BOOK by Edgar Rice Burroughs—the most thrilling of his TARZAN tales. TARZAN is the most popular character in current fiction. Millions follow his adventures breathlessly—and to date nearly 10,000,000 Burroughs books have been sold.

Order now, \$2.00

COMING IN NOVEMBER

PUBLISHERS, EDGAR RICE BURROUGHS, INC., TARZANA, CALIFORNIA

TARZAN

THE INVINCIBLE

By EDGAR RICE BURROUGHS

The Odyssey of the Best Known, Best Loved Dog in the World!

OF all the dogs in the world none ever lived a life so filled with adventure and fame as did Igloo, companion of Rear Admiral Richard E. Byrd's stirring adventures. He flew the Atlantic, was an important member of the expeditions to both the North and South Poles; this engaging rogue of doubtful pedigree travelled farther than most men who call themselves explorers. He could repel the



beguiling overtures of a matron in a diamond stomacher or he could hold his own in the brawling pack of Dog Town, at Little America. Igloo was a great little dog. Millions knew him and loved him. His death last spring deprived Admiral Byrd of a gallant friend and the public of one

of its most loved personalities. Is there a boy or girl or man in America who read Byrd's *LITTLE AMERICA* or Paul Siple's *A BOY SCOUT WITH BYRD*, who can resist buying IGLOO? It's not merely the greatest dog story in years; it's the true tale of a dog-adventurer

who became a national institution. We believe IGLOO to be a Classic that will sell for years. We *know* it's the biggest Juvenile item this fall!



Publication October 23

\$2.50

IGLOO

By JANE BREVOORT WALDEN

With a Foreword by Admiral Byrd

100 Illustrations by Diana Thorne

G. P. PUTNAM'S SONS

2 West 45th Street, New York

THE FIRST GUARANTEED Book



Q. PATRICK

is still under thirty and, incidentally, unmarried. Educated at Cambridge University, he is as much at home in England, France, South Africa as in America. He holds a responsible position in the Research Department of an internationally known firm of Manufacturing Chemists, and lives in Philadelphia. His *COTTAGE SINISTER* will establish him in the front ranks of American authors of Mystery novels.

COTTAGE SINISTER

By **Q. PATRICK**

**WILL ALSO BE FIRST ON
ALL BEST SELLER LISTS**

READER'S GUARANTEE*

Because we believe *COTTAGE SINISTER* to be the most original, the most outstanding book in its field, we, the publishers, offer it to you backed by our UNCONDITIONAL GUARANTEE. Read it and judge for yourself, and then, if you are not in full agreement with us, return it to your bookseller. He will credit the full purchase price on any other book you may select from his stock. Our faith in your desire to be fair and your ability to judge a good book makes this GUARANTEE possible.
(* Printed on inside jacket flap of each copy.)

BOOKSELLER'S GUARANTEE

All unsold copies returnable, direct to publishers, within 90 days for cash credit.

Three printings before publication. Now ready. \$2.00

Books advertised on this page distributed by

THE BAKER & TAYLOR CO., 55 Fifth Ave., New York

CHRISTMAS EVERYWHERE!

WRITTEN and COMPILED

By **ELIZABETH HOUGH SECHRIST**

With Ten Full-Page Original Colored Drawings

By **GUY FRY**

Mr. Harold A. Wooster, Librarian and author of articles on Library Administration, writes: "I have read with real interest *CHRISTMAS EVERYWHERE*. It is difficult in public libraries to find enough good Christmas material. I find that this book covers a wide range, is carefully selected, of good library standard, and is certainly a real contribution to the field of Christmas literature. We shall want a number of copies of this book for our library system." Ready now \$2.50

ROLAND SWAIN COMPANY, Publishers, Philadelphia

An Absorbing Book by the Author of
"Easy Street"



These Changing Years

By
Elizabeth Stancy Payne

The dramatic story of a family
which drew its strength from
the Berkshire Hills and which,
through five generations of
changing years, kept unchanged
the deepest essentials of character

\$2

The Penn Publishing Company :: Philadelphia

WHEN
"THE OLD FAMILY BIBLE"
IS NEW

TEN years from now—or even two—people will have forgotten the *price* of the BIBLE you sold them. But with the passing of time, its *quality*, or lack of it, will become more and more apparent.

WHEN customers are inquiring about BIBLES to give or to own, remind them that they are buying for a lifetime. Explain to them the tremendous care which goes into the making of BIBLES that will last through the years. Paper, printing, binding, all must be superior to the transient books that pass with the seasons.

WITH this thought in mind your customers will want to buy the *best* BIBLES they can afford. They will not try to skimp. And the BIBLE that may even seem an extravagance to-day will be regarded with growing satisfaction as the years roll by.

A LITTLE extra time and thought on your part in the selling of BIBLES will repay you many fold, not only in immediate profits, but also in the priceless asset of every bookshop, lasting good will.

James Pott & Co.

395 FOURTH AVENUE

Corner 28th Street

New York

LATE
BOOK
NEWS

The King Gazette

ALL THE
BOOKS
FIT TO
PRINT

★ ★ ★ Vol. 1, No. 3 - October 17, 1931 ★ 432 Fourth Ave., New York ★ ★ ★

BEYOND THE PYRENEES
OUT NOVEMBER 6TH!NEW KING
ACTION NOVEL
FOR NOVEMBER

Much-Awaited Spanish Travel Book

Looms Large on Fall Horizon

THE MOCCASIN MURDERS by Kenneth Perkins, who will be recalled as the author of "The Beloved Brute," "Gold," etc., has been selected to succeed the Eli Colter western as the King action novel for November. Publication is the 6th, price \$2.00.

This mystery is a horror story that has more than its quota of adventure and thrills. It is guaranteed to make chills go up and down your spine and to cause you to squirm in your chair. Eight living people spend four frightful nights in an old secluded mansion in the swamps of south-east Texas. On each night one of the eight is murdered; and in the morning the mark of the deadly moccasin is found on his neck. **THE MOCCASIN MURDERS** is Kenneth Perkins' best story. You can recommend it.

LUDMANN
BIOGRAPHY
ACCLAIMED

Frankly, the publishers knew they were taking a long chance in publishing **STEPCHILD OF THE RHINE**, the adventurous and poignant biography of a humble Alsatian. With critical acclaim it could be a **SENSATION**; without it a big flop. It is getting the acclaim.

Praise from Critics

Dorothy Canfield in the Book-of-the-Month News says: "The passionate feeling of this story of Alsatian life before, during, and after the Great War is *so intense and sincere and moving that no reader can resist it.*" Robert Morss Lovett, former editor of "The New Republic," says, "It is a passionate and truthful story."

WINTER PLANS

King Announces
Acquisition of
New Authors

Contracts have been concluded with Warren Spencer for a stupendous novel of modern American city life, **FOREVER AND EVER**, with Bruz Fletcher, a nephew of Booth Tarkington for a novel **BEGINNING WITH LAUGHTER**, with Tyline Perry, author of "The Owner Lies Dead," for **THE NEVER SUMMER MYSTERY** and with Theyre H. Weigall, Fleet Street journalist, for a travel-adventure book, **BOOM IN FLORIDA**. This last will have a preface by Burton Rascoe. All four titles will be released in January.

Postponements

At the same time we regret to announce, the postponement until spring of two important books: Louis Sherwin's **THE NEW SCHOOL OF MURDER** and Burton Rascoe's symposium, **HOLY HOLLYWOOD**.

Here it is at last, Marcel Aurousseau's eagerly awaited sequel to **HIGHWAY INTO SPAIN**! Readers will recall the enthusiastic review of the former work in the New York Times Book Review and the injunction at the end: "An unforgettable picture! Hurry up with your sequel!"

HIGHWAY INTO SPAIN told of Aurousseau's path across France. **BEYOND THE PYRENEES** (publication Nov. 6th, price \$3.50) is the account of his journey from the mountain principality of Andorra through Spain to Madrid. As might be expected, the Spanish journey is even more glamorous and romantic than the French.

The new volume is in the identical handsome format, with a jacket of the same style and colors in a new design. The two books boxed together at \$7.00 will be a boon to the Christmas trade. They will lend themselves beautifully to display. A liberal discount will be given to book stores stocking both volumes.

KING BEST SELLERS

Fiction

LOVE IS A RACKET—Rian James (\$2.00)
GOLDY GETS ALONG—Hawthorne Hurst (\$2.00)
TIGER BAYOU—Nevil Henshaw (\$2.50)

Non-Fiction

STEPCHILD OF THE RHINE
—Oscar Ludmann (\$3.00)
HIGHWAY INTO SPAIN
—Marcel Aurousseau (\$3.50)
A GALLERY OF OLD ROGUES
—J. L. French (\$3.00)

**FAMOUS
AUTHORS
in
ONE VOLUME
EDITIONS**

\$1.98
EACH



*Is it any wonder
they draw crowds
to every bookshop
that displays them*

17 FAST-SELLING, FAMOUS TITLES

THE WALTER J. BLACK LIMP LEATHER CLASSICS

Walter J. Black, Inc.
171 Madison Avenue, New York



The revelation of an amazingly interesting personality against the background of our greatest national crisis since the Civil War.



READY
OCTOBER
30TH

NEWTON D. BAKER AMERICA AT WAR

A fascinating, living record of the man who was the focal point in the titanic drama of organizing the economic, financial, social and military resources of the nation. Packed with incident and anecdote, with a wealth of tremendously interesting inside information never before available.

by

FREDERICK PALMER

Two volumes. Limited edition, 996 signed sets, \$25.00; Regular edition, \$7.50

DODD, MEAD & COMPANY, 449 Fourth Avenue, NEW YORK

"Booksellers are reporting to us that there is discernable a new trend in the reading of men, that there is more demand for well written books on economics."—Editorial, Publishers' Weekly.

THE SWOPE PLAN (For Stabilizing Industry)

Details, Criticism, Analysis

Plan by Gerard Swope, President, General Electric Co. Book edited by J. GEORGE FREDERICK

An intensely timely book, sure to be of prime interest to business men, large or small. 196 pages, illustrated with diagrams, and insert of large "Comparison Chart" of the 8 most prominent "Economic Plans" so far suggested. \$3.50. Published Nov. 1.

A PHILOSOPHY OF PRODUCTION

A most notable and important Symposium by great leaders of business. Was a selection of Business Book League as "business book of the month." Edited by J. GEORGE FREDERICK. Chapters by

OWEN D. YOUNG

MYRON C. TAYLOR

HENRY FORD

WALTER S. GIFFORD

HENRY P. KENDALL

BERNARD BARUCH

CHARLES F. ABBOTT

EARNEST ELMO CALKINS

PHILIP GIBBS

Handsomely bound and printed. 258 pages. \$4.00.

SELLING MRS. CONSUMER by Mrs. Christine Frederick

The consumer and the economics of consumption are of absolutely first importance today, and Mrs. Frederick is admittedly a high authority. The book is already a "classic," and university courses have been founded on it. Large size, 400 pages, illustrated, special end papers, \$5.00.

by J. GEORGE FREDERICK

377 pages, \$4.00

COMMON STOCKS AND THE AVERAGE MAN

218 pages, \$4.00

FIFTY HAND PICKED COMMON STOCKS

326 pages, \$4.00

MODERN SALESMANSHIP

400 pages, \$5.00

MODERN INDUSTRIAL CONSOLIDATION

BUSINESS BOURSE, Publishers, 80 W. 40 St., New York



BELARDO

A NOVEL OF OLD SPAIN

By Durward Grinstead

Based on the life of Lope de Vega (whose *nom de plume* was Belardo) with its background of old Spain in her greatest glory, this novel recounts the mad adventures of one of history's extraordinary characters in an age when romance was a religion and love was a career. Fiery amours and beautiful women were meat and drink to Belardo and his full, glamorous life was a succession of seductions and intrigues, loves and enmities, triumphs and tragedies. Running through the book is as charming and tender a love story, filled with passion and pathos, as you will encounter in many moons of reading. The tale of Belardo's life is all the more interesting because he also found time to write more than eighteen hundred plays and thousands of verses, to fight in the wars, and to become the virtual dictator of Spanish letters.

Ready October 27th

\$2.50

COVICI • FRIEDE • *Publishers* • 386 Fourth Ave. N. Y.

THE CARE AND REPAIR OF BOOKS

by

HARRY MILLER LYDENBERG

and

JOHN ARCHER

OF THE NEW YORK PUBLIC LIBRARY



FOR the book collector or Librarian, a practical summing up of the best current ideas as to how to repair book pages, plates or bindings. Detailed instructions for the care and repair of books. Published by R. R. Bowker Co., at 62 W. 45th St., N. Y. Price, \$2.00.

This Coupon for Prompt Delivery

R. R. Bowker, 62 W. 45th St. N. Y.

Send.....Cop.....THE CARE
AND REPAIR OF BOOKS as
soon as ready to

.....
.....
.....

Culbertson Leads Today

—as for many months past!

**"Culbertson still leads non-fiction and fiction best sellers"—so says
The Retail Bookseller of October 1st**

Booksellers Have Already Sold a Half Million Dollars Worth of Culbertson Bridge Books

Four out of five Bridge players use the Culbertson Approach-Forcing System. Popular acceptance makes it the *standard* system. Culbertson leads in the world of Bridge because his system *works*. Those who play "Culbertson" *win*. They have made the name of Culbertson a household word here and abroad.

Contract Bridge Blue Book

By Ely Culbertson

The World-Famous Master Work on the Culbertson System, by Ely Culbertson. Everything that the Bridge player wants to know about the Forcing System of Contract Bridge, written in language he can readily understand. Invaluable and indispensable to all Bridge players. 376 pages. \$2.00 per copy.

Culbertson's Summary

By Ely Culbertson

Contract Bridge at a Glance—Pocket Size. A handy, thoroughly authoritative, and complete summary of the Forcing System, prepared by Ely Culbertson himself. Ready for instant reference—compact, concise, *Visibly indexed*. Durably bound in rich velvety suede Fabrikoid. \$1.00 per copy.

OTHER BOOKS on the STANDARD CULBERTSON SYSTEM

High Lights of the Culbertson System, by Theodore A. Lightner. \$2.00 (*Late October*)

Forty Hands Illustrating the Culbertson System, by Elizabeth Clark Boyden and Mrs. Prescott Warren. \$2.00. (*Late October*)

Culbertson for Morons: A Contract Bridge Mother Goose, by Warren J. Lynch. \$1.00. (*Late October*)

How to Play the Culbertson System, by Lelia Hattersley. \$1.50. (*Late October*)

Duplicate Contract, by Ely Culbertson and Lieut. A. M. Gruenther. (*Price and publication date to be announced*)

Plays, Leads, and Echoes in Contract Bridge, by Ely Culbertson. A companion volume to "Culbertson's Summary." (*Price and publication date to be announced*)

Order from your jobber or direct from

THE BRIDGE WORLD, Inc., 570 Lexington Ave., New York, N. Y.

Watch the TIMES October 25th

Presenting "THE UPPER TEN" among the Novels of this Fall

Probably no less than half a million people will buy these books, and many times that number will read them and talk about them. That's why they're called "the upper ten."



The story of something re-discovered in American life—a new awareness, a new kind of American beauty. In sensitivity, in poignancy it traces back to Selma DeLong, of *So Big*. It is Edna Ferber's best novel since *The Girls*. \$2.50

AMERICAN BEAUTY by Edna Ferber

This lady, with the pale, excited face and the red-gold hair, is daughter. Her life is an adventurous picture of Napoleonic England—a color novel which abroad is a greatest success. \$2.50



JUDITH PARIS by Hugh Walpole

Way for the Broomes!—one royal family of the theatre, from strolling players to the movies. Brilliant, handsome, they ruled the stage as the Planagenets ruled England. "The Good Companions of this Fall." \$3.00

BROOME STAGES by Clemence Dane

Two men and two women escape from a plague-ridden boat. One is a bore, so they desert her in the jungle. The others—but if you liked *The Innocent Foreigner*, you'll eagerly devour this novel of ideas against a background like *Green Hell*. \$2.50

FOUR FRIGHTENED PEOPLE by E. Arnot Robertson

An accident marries four glamorous strangers in a little German town. Lives collide—passions build over—careers are re-made, before the dust settles and life goes on. Powerful and dramatic—Vicki Baum's first new novel since *Grand Hotel*. \$2.50

AND LIFE GOES ON by Vicki Baum

If you feel it important to keep up with books like *Orlando* and *The Edwardians*, don't miss this story of a lady in rebellion. A book to be lingered over for its wit, style, and sharp yet gracious irony. \$2.50

ALL PASSION SPENT by V. Sackville-West



This story of a "nice" girl (all good intentions and no tactics) is giving birth to a popular phrase, "As blundering as George Smithers." A tragic-comedy of one unwanted woman, which punctures the cruel hypocrisies of a whole civilization. \$2.50

THE COLONEL'S DAUGHTER by Richard Aldington

Six little "Colons" and the

Stories of such intriguing people as a gentleman bigamist and a beauty who lavished herself on her butler. "All of them delighted me."—F.P.A. \$2.50

FIRST PERSON SINGULAR by W. Somerset Maugham

The story of a woman too honest to be sophisticated; who, for love, defied all life. If you like the novels of Edith Wharton, here's a brilliant picture of continental society by the author of *A Woman With White Eyes*. \$2.50

SARAH DEFIANT by Mary Borden

One amazing week-end party from which no guest emerged unchanged... a story of disturbed lives and interlocking interests. Told with the wit of *The Ladies of Lyndon*, the charm and poignancy of *The Constant Nymph*. \$2.50

RETURN I DARE NOT by Margaret Kennedy

DOUBLEDAY, DORAN
GARDEN CITY, N. Y.

—Here's one instance of how we shall promote "THE UPPER TEN"—probably a clear majority of this Fall's fiction leaders. DOUBLEDAY, DORAN

The PUBLISHERS' WEEKLY

THE AMERICAN BOOKTRADE JOURNAL

NEW YORK, OCTOBER 17, 1931

Technical Books and Their Sale

There Is a Very Real Place for the Technical and Business Book in the Large City Bookstore

E. M. Crane

President of D. Van Nostrand Co., Inc.

IN these days of depression we hear a good deal of talk about getting back to fundamentals. One of the absolute fundamentals of business success is the ability and the energy to realize the maximum of sales and the maximum of profit from the minimum of invested capital. One application of this rather trite axiom to the retail booktrade is the very evident effort on the part of many booksellers to expand their technical and business department to more effectively promote the sale of factual books.

Such books require somewhat different treatment than fiction and biography and some of the ideas that we have found successful in the Van Nostrand retail store may perhaps find workable application in other bookstores. Parenthetically, it may be said that the Van Nostrand retail store carries technical, scientific, and business books exclusively and has been in operation for over thirty years with a very constant record of profit.

One of the major problems that we share with every bookseller is the maintenance of a clientele, a productive stream of steady purchasers upon whom we can depend for continuous sales rather than being forced to subsist upon casual callers. This factor is as important in a well-established technical store as in a general bookstore developing a new and special department. Old customers die or drift away and they must be continually replaced if the sales turnover is to be maintained and

increased. Advertising is expensive, usually beyond the reach of the technical store and word of mouth publicity is slow and by no means sure. So we must rely upon less expensive and more reliable methods. We have our salesmen retain the name of every customer and we classify these names as a mailing list by subjects. The name of industrial plants go on this list. The local Public Service Corporation is certainly interested in the newest books on power generation, and plant libraries generally are quite productive customers. Public and private libraries also belong on the list and any other possible purchaser whom we know to be definitely interested in any specific subject. A card index file on the salesman's desk is a simple means of handling such a list while its classification into chemistry, physics, the various branches of engineering and the other phases of technology and business, is a matter that requires little time and effort. If the list shows fifty men interested in a certain phase of science, the publication of a good book on it is the signal for fifty telephone calls or fifty postal cards. This type of selling is productive, simple and cheap and the customers interest is certain,—the issue of a new edition of Taylor's "Treatise on Physical Chemistry" or Walker, Lewis and McAdams' "Chemical Engineering," is business news to a chemist. But even more important is the fact that the constant cultivation of these lists gradually turns the intermittent visitor

into a regular caller who comes to look to the store for his book information, supplementing his own reading of the reviewing columns in the technical press.

The salesman who handles this customer must know his books. He must be informed on editions, dates of publication and contents. He must know where specific information can be obtained and he must be prepared to answer a host of questions on source data on subjects about which he has but very limited knowledge. He must be able, by the force of his personality, to command a personal following which looks to him for new book news. A technical salesman has proved his value when customers begin to telephone him and ask him questions. But he must not oversell. He must remember

that the customer is usually a highly gifted technician who knows his subject far better than the salesman and who knows exactly what he wants. If the salesman can put the right book into the hands of the right man, the book sells itself. He must also have the ability to handle tactfully the browsing caller who does not wish to be importuned. The problem resolves itself into energetic development of a clientele and a tactful satisfaction of its wants.

Stock selection, perhaps, warrants a word here. While the unit of technical book sales is larger than in the case of fiction, the capital investment is also larger. Some technical books go out of date quickly. Others, source books, retain their market for years. Business books are frequently of timely importance for a short period and then completely lose their value in the flight of economic progress. Overstocking is dangerous, but sales are lost if the right book is not available at the right time. So there must be a judicious balance between the factors of supply and demand and a very sure knowledge of what are staple

and what are transitory items. Our technical store manager must keep in touch with reviews as they appear in the columns of the technical press and with publishers' announcements and he must analyze the sales possibilities of the newly published

books with his customers' demands fully in mind. This demand varies with local industry and interest. A large stock is not necessary even when a campaign is in progress as a day's delay in delivery is not usually material when a book is sold over the telephone. One or two copies of the highly technical books and up to five copies of the staple sellers is our general ratio of orders, although books in wide demand are frequently bought in lots of twenty-five or fifty. By this means, we keep our stock in a flexible

condition, we have a book to show the casual customer and to use in answering telephone questions, while mail or telephone orders can be quickly filled on order from the publishers.

We have found a very real interest in popular scientific books on the part of scientists. This may be contrary to the experience of some book dealers who customarily place their lighter books on science with their regular stock of current literature. They unquestionably belong there, but we find it effective to have a few copies on our classified shelves. As the postman goes for a walk on his holiday, so the physicist reads the books of such well promoted authors as Jeans and Eddington as a means of recreation.

Although somewhat apart from the central theme of this article, the question is sometimes asked, what place a technical department has in the average bookstore, and a paragraph in answer may be of interest. This is a contentious question that has both its proponents and its opponents, so perhaps the an-



swer depends on individual circumstances, on locality, customer type and on financial resources. The small bookstore, particularly the bookstore whose principal customers are women, doubtless has no place at all for a business and technical department and can handle only books on popular science as items of general literature. However, I think it has a very real place in the large city bookstore and particularly in the store that is located in an industrial or business center. Kroch, Remington, Brentano, to mention only a few, have

active departments of this type whose continuance suggests a reasonable return on the investment. The technical and business department draws men who frequently purchase the latest novel as well as their engineering handbook. It would be interesting to compare the unit of sale of the bookstore with a technical department actively cultivating plant libraries and other serious business, with the bookstore devoting itself solely to general literature. I feel very sure that the former type of store would have the larger unit of sale.

Technical Books in the General Bookstore

J. M. Youngman
Brentano's, Chicago

TECHNICAL books more than almost any other class of literature may be said to sell themselves. Professional men and engineers have their technical magazines, read book reviews and know a great deal more about the subjects they are interested in than a book salesman possibly could. Of course a salesman must be posted on the standard authors and know of the latest editions, but must be very careful not to try to impose knowledge on technical men. I have found it much more profitable to be a good listener than a poor talker. On Saturday afternoons we often have from a dozen to twenty-five men in our technical

book department, browsing and some of them buying; all contented and happy. Most of them know authors, titles and our classifications as well as we do, and they would be very much annoyed were they to be importuned by a salesman. A

section of shelving or a special table for new books is an essential, as many busy men like to drop into the department and glance over the latest publications.

Some of the characteristics of the engineers are unusual; they seem to have a somewhat higher standard of business honesty than the average customer. We almost never receive rubber checks from them—there seems to be something in the nature of the profession that insures ethical business dealings. It is interesting to note the number of mathematical books sold in a technical book department; proving how true is the statement that mathematics is the

MR. YOUNGMAN has had thirty years of experience in the technical book field. Chicago engineers, business men, chemists, and others who have a need and a liking for books of this kind have come to look upon his department as the source of expert information and service. His comments about their book-buying habits will be of interest to other booksellers who are considering the possibilities in this interesting field.

basis of all engineering science. Nearly every engineer has a copy of Sylvanus Thompson's little classic "Calculus Made Easy," and has chuckled over the author's witty introduction (considering how many fools can calculate, it is surprising that it

should seem either a difficult or a tedious task for another fool to learn how to master the same tricks).

From my experience, I do not find that technical men are particularly interested in popular scientific books. Their appeal is more to the general reader. In fact, I think at least while they are new, they should be placed with the general stock and given a prominent place on the new book table. In the last few years books by Sir James Jeans, Brownell, Eddington, Shapley and others have been well advertised by the publisher and can be sold to many classes of readers.

Of course there are a number of difficult customers, such as the dear old ladies, (and I have had to deal with several of them) who want to buy Einstein's "Theory of Relativity and Gravitation" and insist that they are among the few people in the world, seven I believe it is stated to be, who really understand Einstein's theory; they have had no training in mathematics and physics beyond the grammar

school and are only interested in science through astrology and numerology. Then there are the men without any technical background who are endeavoring to find some short cut to the results that chemists and engineers have spent years of study and research in acquiring. They often expect a salesman to solve their problems off-hand. We don't claim to be experts in the many branches of science, but we always try to help them. Though Graphic Statics, Stresses and Strains in Engineering; and Colloids, Solubilities, Quantitative Analysis, etc., may be not much more than terms to a salesman, yet through a close study of the table of contents and index of a technical work, it is surprising how much help one may be to a customer.

Altogether, I have found the associations in our Technical Book Department very pleasant and stimulating. Technical men as a rule are courteous and agreeable, but I feel that, through the years, I have acquired much more knowledge from them than I have been able to impart.

The Sign of the Mermaid

The Story of a Unique Bookshop in Detroit

Clayton W. Morse, Jr., *President*



SIX YEARS ago this month I stepped off the train at the Michigan Central Station to cast my eyes for the first time on the city of Detroit, the city where I was to make my venture in business. It had been my good fortune, in the spring of 1925, to be given the position of manager of a bookshop to be opened in Detroit in the fall. A corporation had been formed by several Detroiters with the purpose of establishing in Detroit two shops of unusual character, one to deal in books, the other in antiques, and of maintaining a gallery where exhibits, foreign or local, of paintings, rare books, tapestries and antique furniture could be held. Although I had devoted my undergraduate days to literature and had made rare books my hobby, experience was sadly lacking. My second stroke of luck was due to the graciousness

of a prominent New York bookseller, who not only allowed me to accompany him on a buying tour of rare books in England, but on our return gave me access to his shop for several weeks, together with all the sound advice I could absorb in that time. I arrived in Detroit, partly confident and partly apprehensive, feeling that I had already mastered the book business. That feeling has not been enjoyed since, for I find every year that the field to be conquered expands, and that despite the small progress made through experience, there is more to learn than ever.

Leaving the Station I set out for the site of the bookshop, crossing Woodward Avenue, the main street of Detroit, and driving east on Jefferson Avenue. After passing several blocks the taxi pulled up at the curb where a flagstone walk, dividing two grass plots, led to the door of an old painted brick house. I entered to find



On Jefferson Avenue in Detroit, stands The Sign of the Mermaid. The antique shop complements the bookshop most successfully

the interior in the throes of redecoration. The guilds were assembled: the plasterer, the carpenter, the electrician, the painter, the plumber. This was the Sign of the Mermaid, where there were to be housed rare books, modern firsts and current literature.

Day by day the shop took form. The shelves were completed, the walls and ceilings painted, the floors stained, rugs laid, fixtures connected, and curtains hung. It was then possible to unpack the many cases of books that had arrived, to mark and arrange them in their appropriate places.

The houses in this section of Jefferson Avenue were very similar in architecture, and belonged to the early aristocratic, residential Detroit, later forced by the development of the city to move. This particular one, built in the late 1860's, lent itself well to its new purposes. The antique shop which was to occupy one side of the building proved to complement the bookshop most successfully. Borrowing English gateleg and refectory tables for the dis-

play of books was not only practical but added considerable charm to our rooms. The ceilings were especially high, the windows tall. The front room, painted an unusual blue, had two attractive features, an old crystal chandelier and a fireplace, making a beautiful background for our rare books and fine bindings. Adjoining this room was a more spacious one painted parchment color. A lectern, capable of holding almost all the new fiction and non-fiction, stood in the center. The shelf-covered walls were divided into numerous sections as follows: modern firsts, juveniles, poetry, drama, classics, etc. At the rear of the parchment room narrow French doors opened into a little conservatory. This became our business office, a very bright, cheerful place in which to work. A side door of the office led to a back hall, and to the kitchen, which was used jointly by the book and antique shops as shipping, stock and wrapping room.

Perhaps you have wondered why "The

Sign of the Mermaid" was selected to grace our shingle. There was reason enough I have sometimes felt, in view of subsequent circumstances, that a less vulnerable name might have been chosen. It has been the victim of typographical error and facetious comment to the extent of our receiving letters addressed "Sigh of the Mermaid," "Sign of the Mermain," "Sign of the Merrymaid," and, heaven help us, "Sign of the Lady Fish." Not only have we been mistaken for a tea room, but once for a speakeasy. I dare say if we cut a peep hole in our door (which is solid) we might receive a few customers during these dull days, even though they weren't thirsty for literature. Our shingle projected from a post in the middle of one of the grass plots at the front of the shop and bore, in addition to the name, a buxom mermaid in gold and green. One of the local newspapers which wrote up our opening mentioned that Jefferson Avenue tram drivers literally drove up on the curb, fascinated by the supernatural maiden. Nevertheless, the Sign of the Mermaid has an ancient and most honorable connection with English letters, and its selection as the title of the enterprise was unusually appropriate. The original tavern which bore this agreeable name stood in the Cheapside near Bread Street. It was in 1603, the period of its greatest fame, that Shakespeare, Rare Ben Jonson, Tragic Marlowe, John Fletcher and his associate Beaumont, Drayton, John Selden and a host of others frequented its sheltering walls and found solace and companionship at its sturdy oak tables, helped by many a pewter of good strong English ale.

It was here that playwrights, actors and managers met to compare plots and to congratulate one another on their triumphs. It was here also that the noble patrons of the stage, in their court velvets, met their friends of more sombre garb. The Earls of Southampton, Leicester and Sir Walter Raleigh, famous in court and literary circles, were among them. Of this literary gathering place Keats has written:

"Souls of Poets dead and gone,
What Elysium have ye known
Happy field or mossy cavern
Choicer than the Mermaid Tavern?"

Detroit has two distinct residential sections, one north and one east. The Sign

of the Mermaid, being east of the center of the city, naturally drew its patronage, for the main part, from the eastern area. To establish contact with north side Detroit, and to become more accessible to the down town business man, it was deemed advisable in 1928 to open a small branch. This was effected in a small shop joining the Book-Cadillac Hotel on Washington Boulevard, an excellent location in the heart of Detroit's financial district. This offspring, consisting of one room, does a lively business. From twelve to two-thirty are the hours for banker, broker and lawyer. The shop is the solution for the hurried shopper, the person in search of train reading or a gift to a departing friend. Because of its proximity to the hotel it is visited by many transient celebrities.

An investment which became necessary with the acquisition of a branch shop was the purchase of an automobile. With its innumerable advantages it immediately became a great boon to us. It was used for transferring books from one shop to the other, for down town deliveries, and for hauling heavier pieces for the antique shop. As a helpful bit of advertising we painted the following ivory lettering on the black panels: "The Sign of the Mermaid. Books and Antiques. 1014 East Jefferson Avenue. 1116 Washington Boulevard." While speaking of the car I am reminded of John, its driver. It would be a grave error if I failed to tell you about this "Jack of all trades." He supervises the care of the building, drives the delivery truck, opens cases, wraps books for mailing, crates glass and furniture, and does a thousand other useful chores. He is a cheerful and amusing character, and the well being of the shop is always foremost in his mind. He has long since become indispensable.

It was about this time that changes began to occur at the Jefferson Avenue shop. Our business was growing, and our space was no longer adequate for our larger stock of books and antiques. As a result we added an English front to the building which brought the shop out to the sidewalk. The architecture was Tudor; stucco and timber-framing above, brick below, and large windows of leaded panes. Besides a beautiful exterior we now had a spacious room on each side of the entrance.



"The Blue Room." The old crystal chandelier and the fireplace help make a distinguished background for rare books and fine bindings

These were on the street level, allowing the use of grill work and steps going up into the old shop, an attractive arrangement. We then moved our lectern of new books to this room, abandoning the blue and parchment rooms to the leisurely customer who, undisturbed in that quiet atmosphere, could drift back a century or two.

With the interest in and around Detroit in riding and hunting, we have always made a point of specializing in sporting books and prints. Hunting prints and portraits of sportsmen are very colorful and decorative in the shop, and are salable to a definite clientele. We always maintain a wide selection of practical books on the subjects of riding, jumping, hunting, shooting and fishing. We bind some of these in calf or morocco for gifts. For collectors we carry a varied stock dating back mainly to the early nineteenth century.

One of our most successful forms of advertising has been what we now call the

"Mermaid Miscellany." The format has changed many times, as well as the name. We distribute the "Miscellany" periodically to our customers. It consists of short reviews and comments on books and authors which we compile ourselves. Our rare book catalog is issued twice a year, in the spring and in the fall. By these mediums we have developed a very satisfactory mail order business.

Above all it has been our constant endeavor from the very inception of the Sign of the Mermaid to create and maintain an individuality. We have taken every care in the appearance and arrangement of the shop to make it as little commercial as possible, to give the customer the comfort and freedom of his own library when he is purchasing his books. We are particularly interested in featuring books that appeal to the eye as well as to the mind. Books can be well printed and well bound without being gaudy or prohibitive in price. Good illustrations are welcome

in our field. Our shop is personal. It is the contact with others interested in literature that makes bookselling enjoyable. We encourage our patrons to use every service the shops afford. We wish to give intelli-

gent information on books as well as to sell them. In fact, we are interested in everything about books because we believe that they add, perhaps as nothing else does, to the comity and grace of life.

Department Store Merchandising

The Fourth and Last Chapter in Mr. Moore's Series, to Appear in an Early Issue, is Entitled "Playing for Profits"

Stephen Moore

III

Developing An Adequate Selling Force

IN comparing the relative efficiency of department stores and bookstores I would say off hand that the department store is superior in merchandising—i.e. there is less old stock, it is displayed better, kept neater, and is out of fewer items in great demand. On the other hand the bookstore has as a rule a bookman as a buyer who knows books and has a sales-force that in turn knows books, whereas too many department store buyers and salesmen have no love for books.

In other words the customer who knows what he wants has the best chance of getting a fresh clean copy in a department store, but if he is uncertain of what he wants he usually would find better service in the bookstore. This, like all generalizations, is open to severe criticism in many cases, for there are certainly many dumb salesmen in bookstores, and many book departments have a group of alert salesmen and a real book person at the head of the department. However, I am sure all department store people can agree that they could do a much better selling job.

First of all we must face the problem that it is difficult to get a trained selling force in a department store. Many would make desirable salesmen fight shy of a department store. Why? Dr. Paul H. Nystrom in his "Economics of Retailing" lists some of the reasons:

"Managers and department heads are frequently objectionable in manner and crude in their efforts to correct errors.

"Employees are treated as inferior beings. They are required to use back-door en-

trances and frequently have to ride freight elevators. Accommodations for them such as locker-rooms, lunch-rooms, and wash-rooms are frequently unattractive.

"No matter how unfair the customer, the customer is always right.

"Emphasis is always placed on the good of the store rather than on the employee.

"An employee in a large retail store is treated simply as a cog in a machine. Other people in the department, including department heads, are indifferent and all arrangements are subjected to rule. There is no chance of expressing individuality. All the thinking and planning is done by higher-ups."

These reasons and in addition the painfully slow advancement are reasons enough why people avoid department stores as well as bookstores. I think we all agree department stores for the salesmen leave much to be desired.

What Can a Buyer Do About It

First of all we have to agree that the store management never adopts rules because it likes to—it adopts them because it has been forced to do so. Salesmen resent professional shoppers, not realizing the millions lost every year by inside petty thefts. They resent using the back door but they forget the trouble that would be caused if a front door was open and customers, who have been trained they are always right, tried to rush in no matter what the hour. The salesmen say advancement is slow but where under heaven does the rank and file advance quickly?

Although we are faced with the fact that large numbers of capable people fight shy of going to work in the department store, but there are a lot of good book people in the making in department stores.

The first step in building an adequate selling force is to enlist the sympathy and help of the personnel manager. How many buyers talk their problem over with the employment manager? Very few. Usually the only conversation is to tell him how rotten is the last girl he sent down. The book department is continually going through the process of having new people thrown into it and thrown out. The most expensive thing in a book department is new salesmen. I would rather have a mediocre person who had been there five years than a "wiz" who had been on the job two months. It takes time to learn a book stock. It takes time for a salesman to learn customers. There is no quicker way for a salesperson to lose a customer than to suggest the wrong book. Customers who go to the movies and just adore Buddy Rogers and Clara Bow may have quite different taste in fiction, hence the phenomenal sales of "The Bridge of San Luis Rey."

Persons who read trash and like it, don't like to buy it from a high brow salesman. And strangely enough some people read and like both Priestly and Mae West. It takes time to learn these idiosyncrasies of customers. It takes time for customers to learn to know the salesmen. Especially does it take time for salesmen to develop the art of the plus sale. Some customers will buy several books at a time, others never do.

In talking over the matter of how long salesmen stay in a department, one department store book buyer said, "The——— store in my city will always hold a strong position even though the buying is not very sound, for it has a staff of salesmen whose average tenure is over ten years. I have no chance at their customers as long as they maintain the policy of a veteran staff."

A good first step is to try to get over to the employment manager that you want people who will stick. There are enough transfers and resignations without courting them. The next step is to be sure that the salesmen have some selling ability plus a genuine love of books. The rest is up to the buyer.

Give Salesman Personal Attention

When I was in college I worked Saturdays in the boys' clothing department in one of the best department stores in the country. I probably worked some twenty Saturdays and never spoke to the buyer. He managed to keep away from all new salesmen. I know that a few minutes with him would have helped me a lot and would have resulted in extra sales. I have tried to remember this but at times have had to fight to make myself leave the desk and see the new salesman and show her around the department and let her know how much we appreciated having her. The terrible lonely first day in a department must crush a lot of ambitious souls.

At all costs let each salesman know you are interested in him, watch his daily sales and know whether he is doing well or not. If he's not doing well help him before he gets called down by others. With the myriad of officials in a store, it is the job of the buyer to take a leading position with his staff and not let the floormen and personnel office assume the all-important position. Floormen and personnel departments interfere and work with the salesmen only because the buyer doesn't.

Reading

I cannot see how a sales-force can be worth much if it does not read; yet how many book salesmen seldom open a book. The buyer can't go along with them at night and see that they read, but he can talk about books with them and ask them about new books that they have read. This will have its effect. If salesmen find it hard to get down to reading, it is not a bad idea to give one of the laggards a book and tell her (or him) to report on what sales possibilities it has. This will make him read at least an occasional book. However, it usually works out that the whole staff is either a reading staff or not, as one book reader infects the other.

A reading sales staff needs a reading buyer. Some of the buyers of the largest book departments seldom do much reading, let us admit that right now. But it is hard to believe that they would not be much better buyers if they would open more books. The book diet of a buyer should include at least two books a week, and most rapid readers can devour three or four or more.

On the matter of reading there is no

law that the buyer has to keep all of the review copies sent him. Salesmen greatly appreciate free books occasionally. Review copies can frequently be given as rewards, or, just given. In any event they should be passed around the staff if they are important. Another good use for review copies is to give them away in the store. In every department store there are some few men of importance who can help the department. Sometimes the advertising man likes books and his help is important, sometimes the superintendent is all-powerful and likes books, sometimes the divisional or general merchandise man is interested in books. An occasional book so given keeps these men aware of the book department.

Review copies should be looked upon not as gravy for the buyer but as a means for increasing the sale of books. Naturally the buyer will get more of them for his library than anyone else but he should know better than to take them all.

Alertness

We all know that there is a certain limitation to the amount of tact necessary in approaching customers but we also know that few customers are offended by an alert selling staff. Browsing has a tendency to make book salesmen lax and unalert. The buyer must correct this if he wants to gain a reputation for bookselling. The buyer should not let the salesmen become accustomed to having the section manager do all of the calling of salesmen to wait on customers. **Avoid Favoritism**

What do salesmen resent the most? The answer is favoritism. This must be avoided at all costs. If one person has to clean shelves, all must, no matter whether one person is a niece of the boss's brother-in-law, a girl just working for a time or what not. Salesmen notice favoritism at once and a confidence is lost that is hard to regain. In every department there are certain willing workers who should receive advancement but should not bear the whole load. If stock is to be checked, all should do it. This is, of course, trite, but all of us can well be reminded of trite things from time to time.

Is Suggestive Selling a Fetish or a Fact?

We all talk about the plus sale as if it were being made in the department constantly. Some departments have built up a reputation for the plus sale; others are

weak in this respect. The buyers who have their whole departments working and are pushing for plus business find they have plus business. The buyers that mention the plus sale to their salesmen once every six months don't get much plus selling. The easiest plus sale is some related book. For example a customer buying "Humanity Uprooted" is a prospect for "New Russia's Primer." The outstanding book of the moment makes an excellent plus sale. The plus sale should be made promptly or it will not be made at all.

Advance Orders for New Books

Some departments get real advance orders for books, others fail miserably. Why? Some work for them, and others don't. It is not by accident that one bookstore in a moderate sized city sent out \$3,000 worth of "Pershing" while another store of about the same size sent out \$100 worth on publication day. Again it is no accident that Joseph Horne's store sold, as reported recently in the *Publishers' Weekly*, 325 of "Shadows On the Rock" in advance. Billing \$812.50 worth of one book on an August day does not hurt any store. Yet anyone who knows Joseph Estabrook knows also that this 325 was not obtained by simply one suggestion to the salesmen that advance orders would be good for the department. He has trained his selling force to work on advance orders and they do.

There should be one caution on advance orders. Somebody in whose judgment faith can be placed should read the book far in advance. Knopf sent out copies of "Shadows On the Rock" far in advance so the salesmen knew what they were selling. If a story is running in a magazine someone should read it. It is bad for the department when a poor book is sold heavily in advance. Unquestionably advance order business pays and pays well. It should be pushed as hard as possible, but customer confidence should never be abused.

Summary

To secure and build an adequate selling force the first step is to get the right people, then keep them and work with them for better and more effective selling. Book salesmen are highly intelligent and should be treated as if they were. If a buyer will be loyal to his staff his staff will be loyal to him. If he will work for his

staff, they will work for him. If he reads and talks to his staff about books, they will read and talk to him about books. If he wants advance orders and lets his people know it he will get them.

There is nothing to prevent a department store from having effective book selling. It is up to the buyer. He has to be human and remember that his staff is human too.

In and Out of the Corner Office

ONE of the first public appearances of H. G. Wells after his arrival in America will be at the dinner extended to him October 23rd by the National Committee on Federal Legislation for Birth Control. Mrs. Sanger, of course, is arranging the details from her Committee's headquarters at 17 W. 16th St. (tickets ten dollars); Dr. John Dewey will preside. Mr. Wells is to be here a month and most of his time, he says, is to be devoted to supervising his new book "The Work, Wealth and Happiness of Mankind." ❀ ❀ ❀

"We don't agree with Mr. Fuller," writes Pete Howe in his *Evening Post* Spot News Bulletin of October 6th, "about the length of life of magazine advertising as against newspapers. True, a magazine is apt to remain on a library table several weeks, but that scarcely proves each book advertisement is looked at more than once, or with any more intentness than similar copy in a newspaper. And we believe newspaper advertising creates as lasting an impulse—and as effective—to buy as any other. Mr. Fuller's final criticism—that newspapers create the demand to read (rental library)—can hardly be a point of indictment. In these days of careful buying, many's the shop that has been kept alive by its rental business. At least new people are brought into the store, vulnerable to good salesmanship. Mr. Fuller neglects to mention the two prime points in favor of magazines—the selectivity of circulation (intelligent readership) and buying power." Mr. Fuller's article "Book Advertising" appeared in the October 3rd issue of the *Publishers' Weekly*. ❀ ❀ ❀

Mark Rollins of the publishing department of Garrett & Massie, Richmond, Va., was in New York recently. Their books on Virginia are going well. Burrough's "Southern Antiques" is the latest.

It covers the period 1620-1820, with scores of photographs. Charles Smith is the book's designer and he has done a good job. Last month they published Caperton's "Legends of Virginia." Mr. Rollins gave us good word from Richmond bookstores. He said Miller & Rhoades, whose book department is under Miss O'Neill's direction, is 5% ahead of last year's sales. ❀ ❀ ❀

Walter J. Black's Limp Leather Classics are selling so well that he has found it necessary to engage three representatives to cover the trade and they are: John Ray McCann, who will cover New York and the large cities in the East; Melrich Rosenberg, the South and 'Billy' Hobson, the Pacific Coast. ❀ ❀ ❀

By mistake we antedated by three months Mr. Murkland's retirement from the vice presidency of the Sears Publishing Company. There are a number of adjustments of relations with authors and the trade which must pass over the desk before his withdrawal on January 1st. ❀ ❀ ❀

Matthew F. Ganley, for twelve years with the Book Department of the Kendrick-Bellamy Co., Denver, the last three as manager and buyer, has resigned for a year of travel and study.

Mrs. Ganley, who has for sometime been associated with Mr. Ganley will motor with him through the Southwest, the Coast and the Northwest. They plan to survey trade conditions in the sections visited and to attend courses at the University of California, Southern Branch, resuming their work in books next Fall in or near Los Angeles. ❀ ❀ ❀

Roy V. Sowers, bookseller of Pasadena, has just returned from a buying trip abroad. He visited Paris, Vienna, Munich, Leipzig, Frankfurt and London and returned with important purchases including a number of 15th century Woodcut books.

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Founded by F. Leyboldt

Published by the R. R. BOWKER Co.
62 West 45th Street, New York City

R. R. BOWKER, President and Treasurer
62 West 45th Street

FREDERIC MELCHER, Vice President
62 West 45th Street

JOHN A. HOLDEN, Secretary
62 West 45th Street

Subscription, United States \$5; Foreign \$6; 15 cents
a copy

October 17, 1931

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—BACON.

Census of Bookcases

WHEN the ten-year census was being made last year, the radio organization succeeded in having the government count the radio sets, which gave the industry a fine idea of how much sales progress they had made. Why would it not be equally interesting to have the bookcases counted next time? A good bookcase promises as much enjoyment to the inhabitants of the house as a radio set and while not supplying music it will certainly supply a greater amount of culture. Perhaps this will prompt some to remark that there may be bookcases without books or bookcases filled with mail order catalogs or books without bookcases. Anyway we hope someone will do this counting sometime and we should like to study the results.

Take Massachusetts, for example, as a Radio State. The town of Swampscott has 77 radios for every 100 families. That certainly is a good showing. Then there are the prosperous towns of Brookline and Belmont, each having the same showing. At the other end of the list, the manufacturing towns of Lawrence and Lowell have 37 radios for every 100 families. The average for the whole state is 57, with

595,000 radio sets for the whole state.

We wonder how the bookcase count would come out. Perhaps it would not rate so high unless we counted the public library shelves, of which Massachusetts has a banner supply.

Two Million New Readers a Year

WITH each calendar year 2,000,000 potential readers appear on the census records of the United States, that is, 2,000,000 children step forward from three years to four, four years to five, from five to six, etc., and with each step become potential readers of the literature for children and ultimately of world literature.

The census of population by ages has just been released and is of interest and significance to publishers and booksellers as well as to schools and educational institutions. It indicates in a broad way just where the population increase comes and how many children there are between the different ages which should be served with reading matter through some channel or other. If every child can be made literate—and the percentage in this respect is improving all the time—and if each one can be provided with a "Mother Goose," there would be a demand for 2,190,791 copies of "Mother Goose," and why shouldn't every child have his "Mother Goose," and from this on through "Peter Rabbit," "Pinocchio," "Little Women," "Tom Sawyer," and the rest?

Between the ages of five and nine, an age group when the old classics, fairy tales, folklore, etc., are so especially suitable, there are 12,607,609 children, 10.3% of the entire population. Between ten and fourteen, when the story books of all countries, stories of adventure, exploration, etc., come into their own, there are 12,004,877, or 9.8% of the population. Between fifteen and nineteen when the fiction masterpieces begin to claim the child's attention there are 11,552,115 boys and girls or 9.4% of the entire population. These three groups made up of 36,000,000 children and young people, are 30% of the entire population of the United States. Here is a great field for the growth of the book reading habit, and, if the habit is not formed by nineteen, it is not likely to de-

velop, even though leisure for reading does increase in later years.

Population of the United States by Age

Under 5 :	11,444,390	35 to 44 :	17,198,840
5 to 9 :	12,607,609	45 to 54 :	13,018,083
10 to 14 :	12,004,877	55 to 64 :	8,396,898
15 to 19 :	11,552,115	65 to 74 :	4,720,609
20 to 24 :	10,870,378	75 & over :	1,913,196
25 to 29 :	9,833,608	Unknown :	94,022
30 to 34 :	9,120,421	Over 21 :	79,943,624

Copyright and Anonymity

MR. SOL BLOOM did not strike on a happy idea when he suggested that copyright should not be given to anonymous writings, and it does not seem likely that any bill calling for such procedure would meet with success in Congress. Mr. Bloom claims that he has not read "Washington Merry-Go-Round" or the "Mirrors of 1932" which started the discussion leading to this proposal. As one of those Congressmen who, because of his chairmanship of the Washington Bicentennial Committee, has actively worked in Washington during the summer season, he has heard much of the disturbance that these books stirred up and has looked to the copyright law for a cure.

In the first place, there probably would be no cure, as the withdrawal of copyright from anonymous writing might make martyrs of such writers and increase their audience. "Washington Merry-Go-Round" would be pirated and would be on every newsstand in paper covers. In the second place, anonymity has cloaked too many great classics of political literature to make such a move supportable. Some books may try to overstep the bounds of discretion but such writers and publishers have to be careful of the libel laws. An editorial in the *World-Telegram* reminds us that the famous "Letters of Junius" which did so much to stir things in George the Third's time, were anonymous and anonymity cloaked the great defense of our own Federal Constitution in *The Federalist*. In more recent days, the scandals of the Harding regime were shown up in "Revelry" and there has been no refutation of the picture as it was painted.

Some writers may be too free with their pens but the way to restrain them is not by the withdrawal of the copyright privilege, with a consequent elevation of them to the noble army of martyrs.

No Power To Decrease Titles

BOOK production figures for September and for nine months of 1931 printed in this issue emphasize the fact that the difficult conditions in industry have not yet caused any appreciable lessening of new book titles. The first nine months of 1930 have been exceeded this year by 225. This does not mean more sales but simply more new titles, and, while a few publishers have announced shorter lists, most publishers seem content to let someone else do the cutting. Undoubtedly, this avoidance of curtailment is putting great pressure on the retailers, the sort of thing other industries are seeking to avoid.

Of course, in the total of 10,000 books a year, new titles and new editions, there is much which is not the concern of bookstores. Books on medicine, law and technology, for instance, are sold direct, and the publishers must know whether the sales justify new investments. Books on education and philology, agriculture and domestic economy are sold direct to schools. But there seems to be no good reason why fiction should not be more radically curtailed. The figures show a decrease of only 56 titles in nine months, while in children's books there has been an increase of 135 titles. History and geography also show increases while biography, which has in late years reached a high peak, is still high at 533 titles.

Publishers believe that every book they publish is the result of careful winnowing. They are always looking for a way to avoid unprofitable projects, as the loss on a book that fails to achieve success amounts to many hundreds of dollars in plates, printing and promotion. Furthermore, it is pointed out, every year brings up new subjects and new authors to the front, and they need attention. But after all, here is an industry that has shown a rapid increase in the number of titles over ten years and, now, with a real depression here, the industry seems to lack power to initiate any observable decrease in output and relieve the pressure on bookstores. Publishers ought to look at these nine months' totals with care and decide to lessen by this coming January the strain on the retail outlets.

The Chicago Book Pageant

Last Week Kroch's International Bookstore, Chicago, Turned Its Second Floor Into a Fall Book Fair Especially for the Librarians of That City and Vicinity. The Following Paragraphs Are Quoted from Mr. Kroch's Speech on the Occasion of the Opening of the Fair

THE idea of the Chicago Fall Book Pageant was first suggested to our store by Julia A. Baker, President of the Chicago Library Club, who realized the importance of more intimately familiarizing librarians of this territory with the literary output of the entire country. An invitation was sent to forty of the important American publishers and practically all expressed their willingness to cooperate.

While it is realized that this first Pageant is modest in its scope, we are confident that after it has fully demonstrated its usefulness, future Exhibits will be more complete, so that eventually we may look forward to Fall Book Pageants held every year, with every important book published in the United States during the year on exhibit.

Kroch's Bookstore is not only very glad, but highly honored to be able to render this service to the librarians. There is, after all, a great similarity of objectives between those two time-honored professions, librarianship and bookselling. The librarian as well as the bookseller is not born, but a product of cultivation. He must learn from his early youth that "The Book is the only immortality"; that they are the only good friends who will never fail you, whom you can share and not lose. They both, as Bessie Graham quotes, "must know their books, not much in a few books but a little in all the books."

The experience acquired through handling of books develops in us a sort of sixth sense which, after a short perusal, enables us to classify a book as good, bad or indifferent. But we must, by all means, have an opportunity to examine the books at our leisure to arrive at the decision. The selection of books from catalogs and publishers' lists can never be quite so sat-

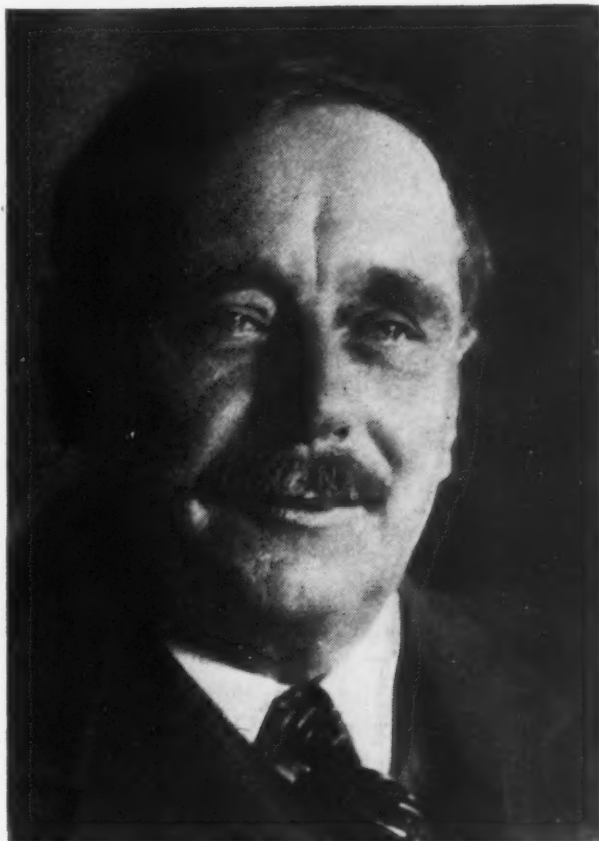
isfactory. Knowledge of the author's previous work is not sufficient and while my friends, the publishers' representatives, make a sincere effort to acquaint all buyers of books with some characteristics of their books, their descriptions must of necessity be too meager to enable us to arrive at an impartial decision. The entire process of handling books is too great a gamble, where not mere money, but precious time, oftentimes squandered on unworthy books, is at stake. This is the reason why we never buy a book in any appreciable quantity unless I myself or one of my assistants have had an opportunity to read it, or at least to review it more or less carefully. Furthermore, realizing the responsibility of the librarian towards the public, we are at all times willing to send on inspection books recommended by me. But no matter what the economic conditions may be, the flood of new books continues unabated. And here is another unhappy feature of book publishing. There are decidedly too many books published each year, and of necessity, every purchaser must ignore a good percentage of them. Of late, I have applied an acid test to many a new book. If, after a thorough examination I have arrived at the conclusion that there would be no loss to literature, science, or *Human Enjoyment* if a particular book were never published, then I leave it by the wayside. Colorless, dull books have no reason for existence; they discourage the casual reader and are a detriment to publishing. A good author, encouraged by previous successes, oftentimes writes a poor book and publishers, whose discerning taste is not questioned, should have the courage to turn down such books, even at the risk of losing the author. "*Fewer and better books*" is a finer slogan than "*More books in your home.*"

H. G. Wells Here to Finish New Book

ABOUT two years ago H. G. Wells finished the first draft of the third book of his summary of the story of the world, which now includes "The Outline of History" and "The Science of Life." He says, himself, that never has one of his books been so harshly tested by world events that intervened between the writing of the manuscript and its publication, as has this new one which will appear, on November 20th, as "The Work, Wealth and Happiness of Mankind." And seldom has an author appeared so evidently pleased with the way in which his work has stood the test of reality. After allowing himself a broad grin of satisfaction, he added that, of course, the economic history of the last two years has been added, the inference being, as documentary evidence supporting what Mr. Wells said long ago.

Most news stories have quoted the famous English historian-scientist-economist as being in an acutely pessimistic mood, but our talk with Mr. Wells leads to the suspicion that it was the reporters who saw the gloom and not the author. He says that, of course, the world is suffering from acute ailments, and he thinks that the present situation is no ordinary breed of depression, but he does not believe that we are headed toward inevitable ruin just because, for the first time in history, world production has run ahead of possible consumption. He says, "History never repeats itself, and we are up against a new difficulty, but today there is too much intelligence in the world for things to 'bust.' The situation is dangerous in the extreme and the struggle to avert disaster is a fight against time—a question of whether or not our industrial leaders will be able to master the new situation before it gets out of hand." But he is sure that we shall see it through.

As far as what should be done is concerned there are all the obvious problems of out-moded nationalism, the confusion which arises over money in international commerce, the piling up of fantastic debts and so on; but there is the more impor-



H. G. Wells

tant problem of educating millions of people all over the world. He says, "In our schools people are mis-educated in history and other subjects, but in economics they are not educated at all. It is up to a few of us who get excited about it to start things moving in the right direction."

While he believes that civilization will not collapse, he is also sure that it will never stabilize again on the same level. He does not mean a lower level, but a different one in which nationalism must vanish, in which economists of the new order must be directors in collaboration with scientists and civil servants. We talk of a class of permanently unemployed while there are huge tasks yet to be accomplished, such as the need of rehousing most of the world. The new world he sees resembles that of "The World of Mr. Clissold," and the coming changes will resemble those of "The World Set Free" in the way they are to be accomplished.

Making Windows Sell

Bridge Books Are Now One of the Best Eye-Catchers in Window Displays. Keep Them in the Windows. The \$20 Prize Which This Department Offers for Every Bookshop Window Selected for Reproduction Goes This Week to Byron's, Inc., in Detroit

MORE and more instances of the great interest in contract bridge which the Culbertson-Official System controversy has aroused in the minds of the public, have been coming to our attention. Although for some months most people have been trying to master the Culbertson system, there seems to be little hesitancy on the part of the same people now to embark upon "The Official System," "Kerwin on Contract" or Sidney Lenz's "1-2-3." Simon & Schuster, for instance, are selling between 1,000 and 2,000 a week of "1-2-3," seven-eighths of which are being sold in New York City. John C. Winston Company reports that over 25,000 copies of "The Official System of Contract" have been delivered in twenty days, and that bridge books can be made to sell rapidly by any of "the representative merchants who are not too entirely 'depressed' to go after business."



The Beacon Book Shop in New York City has been perhaps one of the most successful shops in selling bridge books. Mr. Placht says that the best way to do it is to keep them constantly on display, most particularly in the windows. Hundreds of people who pass the shop daily are much interested in the bridge controversy, or have been made interested in the game through the controversy. Many of these people are not regular book buyers, in fact seldom visit a bookshop. If their eye is caught by a comparative display of bridge titles, they will stop, gaze, and come in to buy. Also, this bridge interest is an interest which, one might say, is often actively dormant. People must be constantly reminded that they *are* interested and have been intending to get this book or that on contract. Windows are never more effective than when they are arranged to fall in line with a well-founded

public interest. Mr. Placht includes the bridge books in every window display. Since the books are small, he believes that they should appear well to the front of the window and in some quantity. This week, for example, he has some thirty or forty copies of assorted bridge titles in the shop windows. Mr. Placht never opens any of the copies in window display.



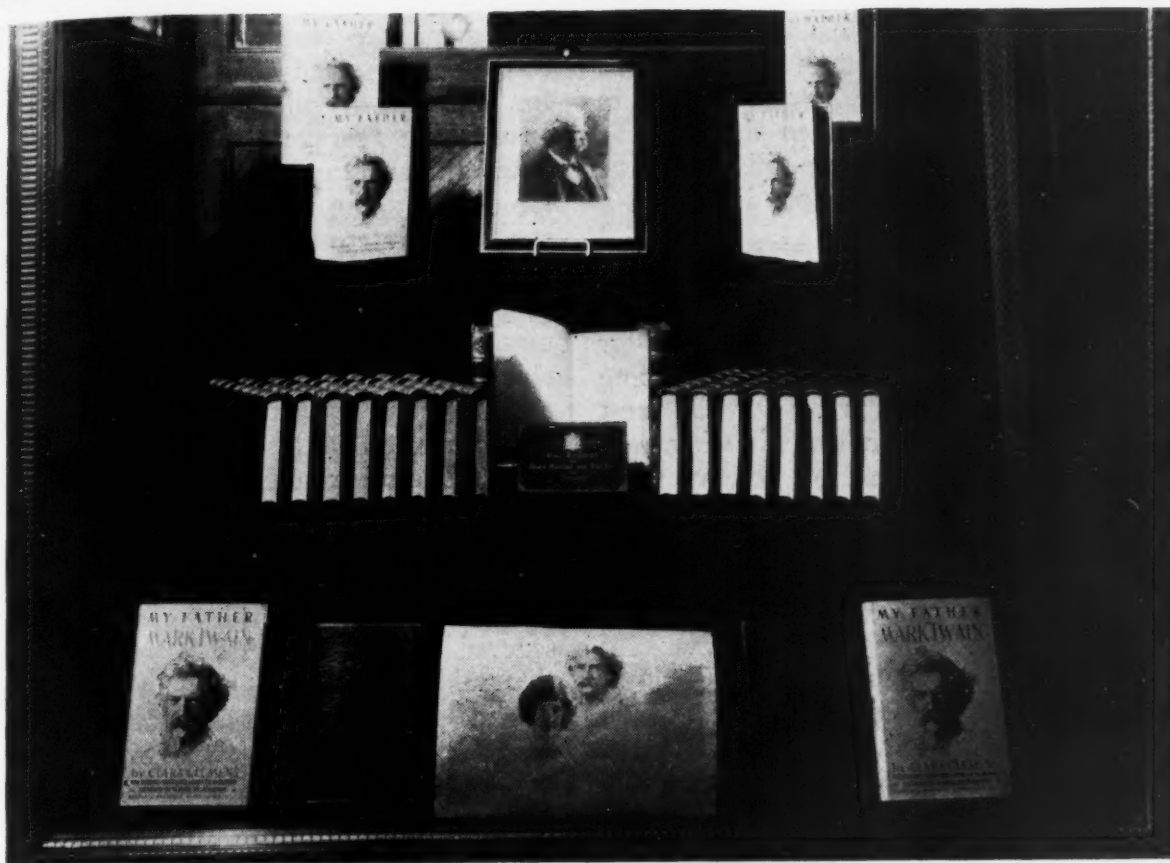
Morris Axelrod in the Grand Central Terminal Doubleday shop testifies to the importance of keeping the bridge books prominently on view. In this shop "The Official System," "Culbertson's Summary" and "1-2-3" have appeared as a front border in window displays, with the result of all three titles selling readily. Axelrod displays the books in the shop interior on a shelf near the door where people must see them on entering and leaving. "They take up little space," says Mr. Axelrod, "and will practically sell themselves if they are given a prominent display space."



Christian Ronne of Clapp's Bookshop in Albany says that a bridge window with a sample hand of cards to figure out brought very good results. Says Mr. Ronne, "We have had a good many drawing windows this year. Strange to say, the most sensational ones did not bring as good results as the very simple ones."



At the L. S. Ayres Company in Indianapolis bridge books are selling at a phenomenal rate both in the book department and in the stationery department. "The Official System" leads. Prominent displays do the trick. The Hampshire Bookshop in Northampton combines bridge books in prominent display with the latest cross-word puzzle books and game books on such subjects as solitaire, games for two, etc.



This distinguished display of Clara Clemens' "My Father, Mark Twain" in a window of Byron's, Inc., in Detroit, wins the \$20 prize offered by this department

The controversy between Mr. Culbertson and Mr. Lenz (Official System) over the \$10,000 challenge issued by Mr. Culbertson to Mr. Lenz to play a match at contract bridge, is still going on. Frequent statements from each player explaining his respective point of view appear in the newspapers. Mr. Culbertson's original challenge was made last June, but a second challenge was made by Mr. Culbertson on September 30 with the stipulation that Mr. Lenz must accept or reject the challenge by October 15th. At the moment of writing there seems to be little hope of an immediate agreement between the two players on what are, or should be, the terms of the match.

The bridge interest is growing. Keep up with it through window display.



Brentano's uptown Broadway store in New York has a window display of Rainbow Bindings in which color and cellophane wrapping showed their combined pulling-power. Several tiers of books were arranged in semi-circular fashion across the window, in contrasting vertical color sec-

tions. In front of this circular background were placed copies of the various titles, many of them open to the colored illustrations. On a bright day the effect of color seen through the cellophane is striking, and even on Sunday night, when the window is not lighted, the glistening cellophane attracts many passers-by. This window arrangement of the Rainbow Bindings is similar to the Schwarz window pictured last week in the Staple Stock Department, and a little easier to carry out since it does not require the card-board figures shown in the illustration.



Frederick & Nelson in Seattle, Washington, have "produced a very gratifying number of sales" on the late George Dorsey's "Man's Own Show" by means of a rather special type of window display, as follows: A huge dummy of the book, supplied by Harper's, the publishers, was placed on a low podium in the center of the window. Standing upright in a position which enabled the passer-by to see both the back-bone and the front cover, this dummy was backed against a graceful

arrangement of memorial plants. Directly to right and left were small groups of the regular-sized edition. These in turn were flanked by two large, framed signs on the book, also supplied by the publisher. The whole effect was one of simple dignity.



The religious publishers' group of the National Association of Book Publishers has launched a window display contest for the first two weeks of December, offering booksellers substantial prizes for the most effective Christmas windows showing religious books and Bibles for holiday gifts. The displays will be judged for selling appeal, attractiveness, originality and range of publishers represented. The first prize is to be \$100, second prize \$75, third \$50, fourth \$25, and there will be five \$10 prizes. The judges are to be Carl L. Bixby, editor of *Advertising Displays*, and Oliver C. MacLeod, of the MacLeod Institute of Scientific Displays. The contest awards will be made for photographs of displays arranged during the period from December 1st to 15th, and booksellers are urged to send their entries in time to reach the National Association of Book Publishers office, 347 Fifth Avenue, New York, not later than December 19th. The

publishers are suggesting that religious books be presented this fall, not as books for churchmen only, but as books that answer the average reader's need for personal guidance and for interpretation of a rapidly changing world. Books in this field are more interestingly written and much more effectively promoted than they used to be. The third Sunday before Christmas, December 6th this year, has been observed by churches in the United States and England as Bible Sunday, for over two centuries. This year the entire week from December 6th to 12th is to be National Bible Week and a number of organizations are cooperating in plans for national publicity for the week. Full particulars about the display contest may be secured from the N.A.B.P. office. Among the publishers taking part in the contest are the Abingdon Press, Association Press, The Century Co., Cokesbury Press, Harper & Brothers, A. J. Holman Company, Henry Holt & Co., Longmans, Green & Co., Morehouse Publishing Company National Publishing Co., Thomas Nelson & Sons, Oxford University Press, Ray Long & Richard R. Smith, Inc., University of Chicago Press, John C. Winston Company.

Customers' Choice

STOKES & STOCKELL, energetic booksellers of Nashville, Tenn., had 165 advance orders on Robert Selph Henry's "The Story of the Confederacy" (*Bobbs*). 205 copies of the book were sold on publication day, Friday, October 9th. The next day, Saturday, a grand total of 220 was reached. The book costs \$5. The following factors contributed to this large sale: Robert Henry is a beloved citizen of Nashville; newspapers raged with publicity for one solid week; Stokes & Stockell had a big party in the shop for Mr. Henry and D. L. Chambers of Bobbs-Merrill on publication day, to which the public came in great numbers; Stokes & Stockell gave the book a complete window display with rare old Confederate flags, many copies of the book, etc. The shop bought 500 copies outright of this title.

In Detroit, hard hit by depression years, a technical book window in John V. Sheehan's has proved to be one of the most successful windows the store has ever had. Sheehan's business in necessary books has held up better than anything else this year. Dictionaries and atlases have dropped little. "Finch's Fortune" leads in fiction, which is going better than non-fiction. The Shaw-Terry letters are going better here than any other non-fiction item. "The Opening of a Door" has sold in quantities here. George Davis is a local boy. In advance orders on fall high-lights, customers preferred Ferber, Galsworthy, Ertz.



Meridian Bookshop in Indianapolis last week sold out its entire shipment of both the Shaw-Terry letters and "The Epic of America," "both of which are great

books," says the shop. "We expect to do a real plus business with both—especially the Shaw-Terry." Customers, and they are many, who take away "Judith Paris," come back with enthusiastic reports. "All Passion Spent," generally a slow seller because people don't like to read about old ladies, has sold at the Meridian to the extent of 100 copies, not one copy of which has come back or been complained about. Says Meridian, "Business is great, and we're looking for a big fall sale. Don't let anybody tell you people aren't buying books—it's the one thing they can and do buy here."



Aldous Huxley has finished a new novel about the future and the horrors of Utopia. *Doubleday* will publish it early in the spring, under the title, "Brave New World."



"Fortune to Share" is being preferred in the Northwest. It's a best seller with Lowman & Hanford in Seattle, next to "Washington Merry-Go-Round." "The Good Earth" is still the fiction best seller here, followed by "Shadows on the Rock," "Brothers in the West," "Finch's Fortune," "White Bird Flying."



Roger Boutell of the Tecolote Book Shop in Santa Barbara, California, fills an average of 2,000 special orders a year. Among such illustratory titles as "Regional Costumes of Spain," "Skukkulente Euphorbien" and "Spiritual Diary of Swendenborg," specially wanted and obtained for worthy customers, appears the item, "All out-of-print books of Faith Baldwin."



The young men up at Yale prefer *The Modern Library* to any other pocket series. The Brick Row Bookshop there has an immense table and rack full of Modern Library volumes in the front-center of the shop. *Blue Ribbon Books* enjoy a large undergraduate popularity. E. A. Robinson is still a favorite poet, "Matthias at the Door" going well. So does Russell's "The Scientific Outlook." "The Official System of Contract Bridge" is selling particularly well, though "Culbertson's Summary" is still to be out-done. The same youths who bought "Culbertson" come back for "The Official System."



From the circulating library jacket of a charming country bookshop in Connecticut

Picture-puzzles are very popular at the New Haven Brick Row. The shop carries two kinds, Tuck's and Parker's. The shop sells Tuck's and rents Parker's. Tuck's sell better because they are generally harder and people feel they are getting their money's worth.



Cook Books are booming at Elise Noyes' Stamford Bookstore. Mrs. Noyes declares that this is not a phenomenon. Every year the Stamford matrons who have rented their houses for the summer return in September and October only to discover that they can't find their cook books. A rented furnished house, says Mrs. Noyes, never returns to its owner *with* the cook book. This is a social fact. So ladies come into the shop, October after October, with a baffled look about the eyes, to buy new cook books. They never seem to catch on.



Mrs. Noyes doesn't have very much sale for golf books, with the exception of Bobby Jones' book, which a number of people wanted. Athletic books, books about games, don't go very well with Stamford customers either. However, there is one constant youth who has determined to be a second Mr. Sandow and buys everything on the subject of Strong Men.



The inhabitants of New Bedford, Mass., are buying more of "Culbertson's Summary" at Hutchinson's there, than any other bridge treatise. Some customers, however, are beginning to be a little suspicious, and have been seen covertly looking over "The Official System of Contract Bridge."



The latest title-mixup story we've heard

has to do with the policeman in Hyannis, Mass., who stopped The Whaler Bookshop's (New Bedford) book wagon, "The Whaler on Wheels," which was peaceably pursuing its way through town one fine morning this summer, and wanted "that story about a saint on an island." He wanted "The Story of San Michele."



At The Old Corner Bookstore in Boston "The Official System" is the best selling bridge book.



Paul von Hindenburg, choice of the German People, "does not smoke, except

when he is at some social function does not play cards and drinks only a little wine at his meals retires early but reads a long time before going to sleep." Hindenburg's niece, Helene Nostitz von Hindenburg, contributes this information in an informal biography, "Hindenburg at Home," published by *Duffield & Green*, on October 2, von Hindenburg's 84th birthday.



The Chicago *Herald and Examiner* will now have a regular book department every Saturday beginning the first week in October.

"Shadows on the Rock" Still Leads

IN spite of competition with the first sales of many of the fall fiction leaders just published, "Shadows on the Rock" and "A White Bird Flying" still easily retain first and second places on the September Best Seller List compiled by *Books of the Month*. The chief contenders against them were "Finch's Fortune" by Mazo De La Roche and "The Ten Commandments" by Warwick Deeping. "The Story of Julian" by Susan Ertz, in its first month of publication, reached sixth place. "Brothers in the West" by Robert Reynolds, the Harper Prize Novel, and "Belle-Mère" by Kathleen Norris, which showed best seller promise in August, reached the list in seventh and eighth places. The sixth new title to be added to the September list is "All Passion Spent" by V. Sackville-West.

Other new good sellers of the month were "Susan Spray" by Sheila Kaye-Smith, "The Opening of a Door" by George Davis, "The Colonel's Daughter" by Richard Aldington, "If I Were You" by P. G. Wodehouse, "Scaramouche the King-Maker" by Rafael Sabatini, "Bayberry Lane" by Sara Ware Bassett, and "John Henry" by Roark Bradford.

The first five non-fiction best sellers were the same in September as in August. The new Boners book, "Still More Boners" took the place of "Boners" in sixth position. The only new non-fiction title for September was George A. Dor-

sey's "Man's Own Show: Civilization." Two older books returned to the list in ninth and tenth places, "Green Hell" and "The Story of San Michele." Only two new fall books were reported by stores as possible best sellers, "A World Can End" by Irina Skariatina and "Forty Years of Scotland Yard" by Frederick P. Wensley.

Among juvenile best sellers the only new title reported for September was "Waterless Mountain," the Longmans, Green Prize Book by Laura Adams Armer.

FICTION

- Cather. "Shadows on the Rock." *Knopf*, \$2.50
 Aldrich. "A White Bird Flying." *Appleton*, \$2.
 De La Roche. "Finch's Fortune." *Little, Brown*, \$2.50
 Buck. "The Good Earth." *John Day*, \$2.50
 Deeping. "The Ten Commandments." *Knopf*, \$2.50
 Ertz. "The Story of Julian." *Appleton*, \$2.50
 Reynolds. "Brothers in the West." *Harper*, \$2.50
 Norris. "Belle-Mère." *Doubleday, Doran*, \$2.
 Cronin. "Hatter's Castle." *Little, Brown*, \$2.50
 Sackville-West. "All Passion Spent." *Doubleday, Doran*, \$2.50

NON-FICTION

- Anonymous. "Washington Merry-Go-Round." *Liveright*, \$3.
 "Culbertson's Summary." *Bridge World*, \$1.
 Chase. "Mexico." *Macmillan*, \$3.
 Anonymous. "Mirrors of 1932." *Brewer, & Putnam*, \$2.50
 Marie. "Education of a Princess." *Viking Press*, \$3.50
 "Still More Boners." *Viking Press*, \$1.
 Ilin. "New Russia's Primer." *Houghton, Mifflin*, \$1.75
 Dorsey. "Man's Own Show: Civilization." *Harper*, \$5.
 Duguid. "Green Hell." *Century*, \$4.
 Munthe. "The Story of San Michele." *Dutton*, \$3.75

JUVENILES

- Coatsworth. "The Cat Who Went to Heaven." *Macmillan*, \$2.
 Twain. "Tom Sawyer." *Grosset & Dunlap*, 75 c.
 "The Adventures of Mickey Mouse." *McKay*, 50c.
 Thompson. "Pirates in Oz." *Reilly & Lee*, \$1.75
 Field. "Hitty." *Macmillan*, \$2.50
 Armer. "Waterless Mountain." *Longmans, Green*, \$3.
 James. "Sun-up." *Scribner*, \$2.50
 Gruelle. "Raggedy Ann in Cookie Land." *Volland*, \$1.25
 Hillyer. "A Child's History of the World." *Century*, \$3.50
 Siple. "A Boy Scout with Byrd." *Putnam*, \$1.75

Round the World Book Fair

THE proposal that this year be a "Round the World" year in Book Week programs has aroused widespread enthusiasm and support. Schools, libraries, publishers, booksellers, editors have seen the possibilities of this joint effort to give American children a better understanding of our world neighbors, through the wonderful variety of books that are available.

Typical of the attitude of publisher and bookseller are the two following letters to the *Publishers' Weekly*:

A Stimulating Theme

Round the World in Children's Books—could there be a more stimulating theme for Children's Book Week than this? It draws together the threads of memory and sends us scouting for the best editions of old favorites which took us in childhood fast and far,—to India with Kipling, to Paris with Dumas and Victor Hugo, to Switzerland with Johanna Spyri, to London with Dickens, to the Highlands with Scott, to the South Seas with Stevenson, to mystic worlds with Jules Verne. It brings to a focus the constructive work publishers and librarians have done in recent years in importing translations of the best foreign picture books and adding Elsa

Beskow and Louis Moe and Else Wenz-Viotor and many others to the children's bookshelves. Finally, it centers interest on current books, fiction and non-fiction, dealing with other lands, introducing the younger generation to other points of view and other customs, familiarizing them with famous characters who made world history and glamorous adventures that changed the world's map. All this works, at a time when we need it most, towards greater world unity, through keener sympathy and broader understanding.

VIRGINIA KIRKUS,
Director of Children's Books,
Harper & Bros.

New Orleans Will Be Ready

We are delighted with the Round the World Book Fair idea. It ties in so beautifully with the type of book we try most to stress for children, namely, those having an historical background, those dealing with children of other countries, and those which we designate as "semi-instructional." This latter class is composed of books which deal with the development of different civilizations, with different aspects of nature, and similar topics. Here, for example, are Hall-King's "Story of Civilization," "The Book of Stars for Young

People," and the other titles in the Every-day Life Series. Also simple books on chemistry or physics or methods of government or economics. These, as you see, would go in excellently with the Round the World theme—the idea need in no sense be restricted to people or nations. Why not include also the earth itself and the heavens or systems by which people live in the world?

We are going to exert most of our energies this year in three things—first, we are going to put in an excellent window (we hope). The plans for this are not yet completed. Secondly, we are going to distribute our catalog in time for Book Week, and thirdly, we are going to have an exhibit the last week in October at one of the most progressive and important of the schools in the city to give advance publicity to both Book Week and Christmas buying.

We are arranging the exhibit under classification by country showing particularly books pertaining to those countries and periods of history being studied this year by the different classes in the school.

DOROTHY OECHSNER,
F. F. Hansell & Bro.

N.A.B.P. First Radio Program

A BOOK WEEK radio program is to be broadcast over WABC and 71 stations of the Columbia network Wednesday, November 18th. This is the first time in the history of Book Week that a national radio feature has been arranged by the National Association of Book Publishers, and it is to be given a great deal of publicity. The American Booksellers' Association has pledged its cooperation, and the Columbia Broadcasting Co. will feature it in November news-releases.

Mrs. May Lamberton Becker is to conduct a "round the world book cruise" on the air and will then introduce three outstanding children's authors. The program will inaugurate the American School of the Air literature series. These programs reach 40,000 schools and are planned for children from the fifth grade through junior high school. In addition to this large school audience, there is an audience of individual radio listeners, of course.

Mrs. Becker is well known to children

as the literary editor of *St. Nicholas* and reviewer for the *Scholastic*, and her prestige as a lecturer and her connection with the *Saturday Review of Literature* will make this radio feature of interest to many clubs and parent-teacher groups.

Booksellers will want to tell teachers, school librarians and club workers about this national broadcast for Book Week, and emphasize it in November promotion plans. The names of the authors who are to speak will be announced to the trade next week.

Educational Bibliographies

THERE has been organized at 419 Lafayette Street, New York, the American Textbook Services, which proposes to supply each month a bibliography of some one field of text-book publishing, each bibliography being of unbiased character, and recommending, with a descriptive note, the best three books in each branch of the field covered with an additional list of books for supplementary reading. The first index is one on "Business Administration and Economics," a forty-eight page booklet selling for 35c. and to bookstores at 25c. for quantities from 10 to 100 copies. Other subjects to be indexed in the immediate future are History and Political Sciences, Natural Sciences, English and Public Speaking and Modern Languages. The service is intended to help college and university teachers get a quick view of what books are available and this organization hopes, through the bookstores, to render important services by recommending these guides. Perhaps, it is thought, the free distribution of the booklets by the bookstores, with sales of books undoubtedly resulting, will more than pay them for the cost of the catalog.

A Catalog of Business Books

BECAUSE of the increasing trade interest in books on business and economic aspects of America and other countries, the *Publishers' Weekly* has prepared a special list of thirty of the most active titles of the fall, and has printed this list as a special section of the *Books of the Month*, thus giving it a countrywide

distribution. This list in reprint is now available, 25,000 copies of it having been printed, and it is titled "A Man's Books." It has text matter emphasizing the interest in this type of writing this year, order blanks and the bookseller's imprint, and is available at \$7.50 per thousand, \$2.00 per hundred. As is said in the introduction "This list is called 'A Man's Books' for no good reason, for books of business and science are serving and do serve women as well as men. . . . Thinking people everywhere are trying to get their bearings. One of the few ways is through books—fine, serious, thoughtfully-written books."

Book Clinic Meets Again

THE second series of Book Clinics under the auspices of the American Institute of Graphic Arts began with an attendance of 60 on October 9, at the New York Ad. Club with Harry L. Gage again directing. The announced topic for the meeting was Type Specimen Books, the working tools of the manufacturing man.

Members of the Clinic contributed their varying points of view on specimen books and how to use them, then the specimen books of the principal type makers were brought up for direct criticism and comment and representatives of these companies explained or defended the service their books offered.

The Linotype Company has a much used loose-leaf book with all type specimens on coated stock. Some argued that types like Caslon should be shown on English finish to represent a true effect. The Monotype Company has its loose-leaf specimens arranged by type families with all characters showing. The English Monotype sheets are uniform with the American. The Intertype Company has a new specimen book in the making which will be ready before the first of the year.

The Continental Typefoundry Company and the Bauer Type Foundry exhibited their specimens and the Clinic suggested ways in which these fine hand types could be made even more useful to book-makers.

Mr. Gage called attention to a book just published by Longmans, Niles Carpenter's "The Sociology of City Life," whose manufacturing specifications had

been suggested by discussions in the Clinic. The members agreed that Mr. Benbow's layout for this college text-book with all bold-face type omitted and harmony of fonts throughout was an important experiment.

At the next meeting on October 23rd members will be given the basic facts about an actual manuscript and this will eventually be manufactured on the design developed from the Clinic's discussions.

The Clinic Committee includes Harry L. Gage, chairman, Robert S. Josephy, Laurence Siegfried, Arthur W. Rushmore, Ernst Reichl, Helmut Lehmann-Haupt, John Benbow and Frederic G. Melcher.

Book Travelers Meet

THE Annual Fall Field Day of the Associated Book Travelers was held last Friday, October 9th, at the Rye Country Club. The A. B. T. still have their weather charm, for the day was an ideal one for golf. About thirty played golf. Bob deGraf had low gross with a 79. Sam Loweree and Bill Haskell were the winners in the Blind Bogey, and George Amis won the Putting Contest. At least half a dozen who were too busy to attend during the day came up for dinner and bridge. Those who did not attend surely missed a fine party.

Changes In Price

COWARD-McCANN, INC.

"Hawaii and the South Sea Islands," by Jeanette Spiess and Elizabeth Walker, has been increased from \$3.00 to \$3.50.

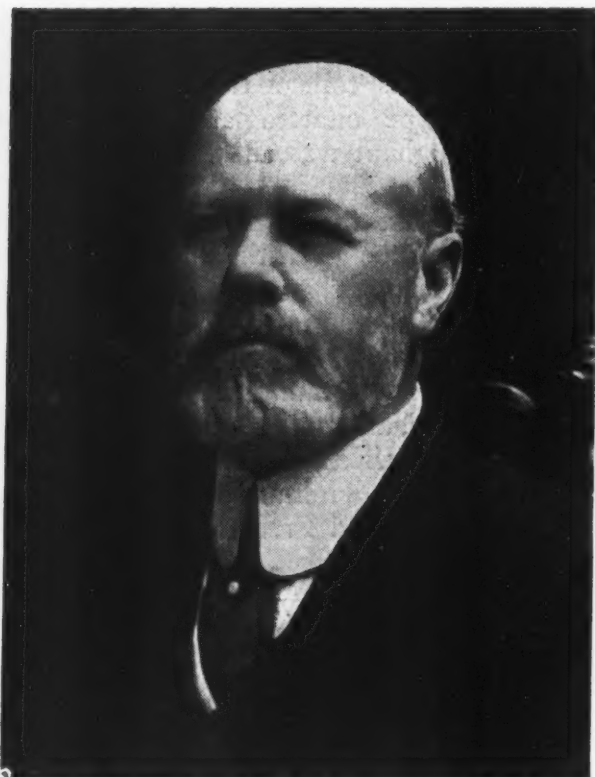
"The King's Christmas Pudding," by Grace Gilkison, has been reduced from \$1.75 to \$1.25, effective Nov. 1.

Obituary Notes

FLEMING H. REVELL

On October 11th, at the age of 81, Fleming Hewett Revell, for over sixty years the head of his own publishing firm and one of the leading publishers of religious books in the United States, died at St. John's Hospital, Yonkers, New York. He had suffered injuries from a fall at his home at Fieldston, Riverdale-on-Hudson, a few days before and fractured his hip.

Mr. Revell was born in Chicago on December 11, 1849, and at the age of 20 entered the publishing business on his own



Fleming H. Revell

account in a small office in Arcade Court, Chicago. From this office he issued a religious monthly known as *Everybody's Paper*. Two years later the great Chicago fire wiped out everything connected with this youthful publishing venture but with prompt courage, Mr. Revell opened office and began again.

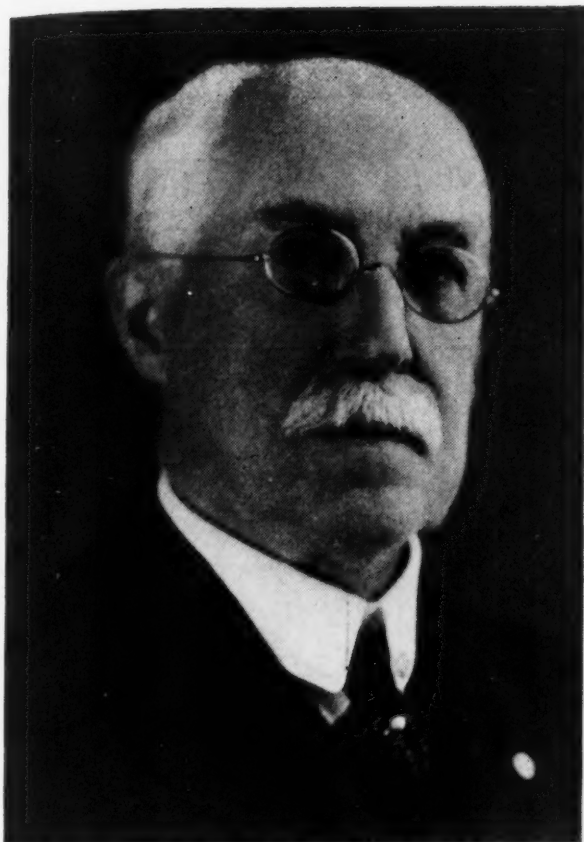
After a few years he decided to devote himself to book publishing. His first volume "Grace and Truth" by W. P. Mackay is still on the Revell catalog after sixty years. Finding his own special niche in the needs of book publication with a strong emphasis on the evangelical religion, the business grew steadily until it was one of the best known agencies for the publishing of the books by great preachers, missionaries and church workers, and the Revell imprint was respected and approved in inter-denominational circles.

In 1887, Mr. Revell opened a branch in New York in the old building of the American Tract Society on Nassau Street and in the following year his address was changed to the Bible House on Astor Place then to Union Square and finally in 1889 to 158 Fifth Avenue, the present location. Here a retail store on the ground floor was conducted in connection with the publishing business which was always the main

activity. The New York branch became the main quarters with branches in Chicago, Toronto, London and Edinburgh. Two years ago, Mr. Revell retired from the active presidency which was assumed by Fleming H. Revell, Jr., who had been for some time actively engaged in the business. Mr. Revell retained the chairmanship of the Board.

The Revell list, with nearly 2,000 titles in print, has been marked by many outstanding successes and has gradually widened its field to include the principal branches of literature. Among the great religious books have been those of Dwight L. Moody, J. Wilbur Chapman, E. Campbell Morgan, Gypsy Smith, Louis Albert Banks, Newell Dwight Hillis, Gaius Glenn Atkins, William George Jordan, Russell H. Conwell. Harold Begbie's "Twice Born Men" was an international best seller for a good many years. Dr. Hugh Black's "Happiness" and other books have been among the most widely disseminated books in religious literature. Arthur H. Smith's two books "Village Life in China" and "Chinese Characteristics" have been considered among the best in their field. Among the well-known books for children are included Norman Duncan's "Billy Topsail"; Mrs. Thurston's "The Bishop's Shadow"; and Dillon Wallace's "The Lure of the Labrador Wild" and other volumes. Perhaps the most spectacular appearance of the imprint in the field of secular best sellers was with Ralph Connor's famous books "Sky Pilot" and "Black Rock." The "Twentieth Century New Testament" was a long standing success and Tarbell's "Teachers' Guides" and Torrey's "The Gist of the Lesson" are both staple stock items in bookstores. Other writers of national standing were Roger Babson and William Jennings Bryan.

Mr. Revell was a nephew of Mrs. Dwight Moody. He was a widower and is survived by a son, Fleming H. Revell, Jr., and a daughter, Mrs. Max Shoop, now residing in Paris. He was a director of the New York Life Insurance Company; treasurer of the American Mission to Lepers; trustee of The Northfield Schools, East Northfield, Mass., and Wheaton College, Wheaton, Ill., and was closely associated with a large number of religious and philanthropic organizations.



Joseph K. Gill

J. K. GILL

On October 1st, just a few weeks after the observance of his 90th birthday, Joseph Kaye Gill passed away at his home in Portland, Oregon. Mr. Gill was the dean of American booksellers and had in his own lifework written a history of book distribution in the city and in the region which he served. The name of Gill is almost synonymous with books in Oregon and the efficiency and high character of the store has added greatly to the cultural history of Columbia River Valley.

Mr. Gill was born in Holmfirth, Yorkshire, England, August 13, 1841. The family moved to Worcester, Mass., in 1854. He began work in the cotton mills and later entered a local academy, spending his afternoons in the mills. Later he attended Wilbraham Academy and here met Frances A. Willson of Salem, Oregon, whom he married in 1868. In the meantime, he had visited Oregon and had taught a year in Willamette University at Salem, later returning to Massachusetts. When he married Miss Willson, the bride's mother owned a drug and book store in Salem. Mr. Gill, returning to Oregon again, managed this for a while

and then started a bookstore of his own. In 1871, a Portland banker made it possible for him to come to the larger city and to buy out the firm of Harris & Holman where he associated himself with George A. Steel at Front and Washington Streets.

With a great capacity for organization and enthusiasm for sales building, the business grew steadily and became one of the best known business houses in Portland. Nine years ago the firm moved to a fine nine-story building which was erected by Mr. Gill at Fifth and Stark Streets and to which he walked from his home every morning until a short time ago. On the occasion of his 90th birthday, the city paid him a great honor as one of the town's first citizens. Mr. Gill's brother, John Gill, was prominently connected with the growth of the city and died a few years ago and J. K. Gill's only son, Mark Gill died thirteen years ago. The business is now directed by his son-in-law William A. Montgomery and Richard G. Montgomery, his grandson, is assistant manager of the company.

Book Club Selections

BOOK-OF-THE-MONTH CLUB

November—"Job: The Story of a Simple Man" by Joseph Roth. *Viking*.

LITERARY GUILD

November—"A Buried Treasure" by Elizabeth Madox Roberts. *Viking*.

THE BOOK LEAGUE OF AMERICA

November—"The Almond Tree" by Grace Zaring Stone. *Bobbs-Merrill*.

FREETHOUGHT BOOK CLUB

November—"My Fight for Birth Control" by Margaret Sanger. *Farrar & Rinehart*.

SCIENTIFIC BOOK CLUB

October—"The Philosophical Basis of Biology" by J. S. Haldane. *Doubleday*.

RELIGIOUS BOOK CLUB

October—"Jesus and the Gospel of Love" by Charles E. Raven. *Holt*.

CATHOLIC BOOK CLUB

October—"In My End Is My Beginning" by Maurice Baring. *Knopf*.

September Book Production

Monthly Statistics of New Book Titles Compiled From The Weekly Record of the Publishers' Weekly Including the Books (Not Pamphlets) of All American Publishers

CLASSIFICATION	September, 1931			Sept. 1930	9 mos. 1931	9 mos. 1930
	New Books	New Editions	Totals	Totals	Totals	Totals
Philosophy, Ethics	26	1	27	25	220	220
Religion	57	3	60	64	572	602
Sociology, Economics	34	4	38	37	430	363
Law	11	2	13	4	82	62
Education	13	2	15	34	185	177
Philology	8	3	11	9	191	155
Science	34	9	43	39	340	343
Technical Books	11	6	17	14	252	250
Medicine	29	10	39	25	312	241
Agriculture	1	2	3	8	65	55
Domestic Economy	8	3	11	6	54	42
Business	9	1	10	11	138	151
Fine Arts	18	4	22	22	138	154
Music	5	1	6	7	62	53
Games, Sports	12	2	14	16	117	93
General Literature	29	11	40	55	334	385
Poetry, Drama	39	3	42	53	472	480
Fiction	147	47	194	197	1597	1653
Juvenile	116	11	127	115	694	559
History	40	3	43	43	334	309
Geography, Travel	30	12	42	40	283	269
Biography, Genealogy	54	6	60	89	533	575
Miscellaneous	4	1	5	3	50	39
Total	735	147	882	916	7455	7230

For September, 1930 the totals were:

New books	747	New editions	169	Total	916
Decrease of	12	Decrease of	22	Decrease of	34

Totals of 9 months, 1931, show an increase of 225 over totals of 9 months for 1930.

Old and Rare Books

A Monthly Department

Early American Books and Printing

John T. Winterich

The Second Part of the First Chapter in Mr. Winterich's New Series. Entitled "Westward Ho!", This Chapter Was Begun in the Issue of September 19

THE earliest bibliographer of Americana was White Kennett, Bishop of Peterborough (1660-1728). Bishop Kennett, as a means of aiding the efforts of the Society for the Propagation of the Gospel in Foreign Parts (an organization of considerable importance in the history of the book in America), formed a collection of maps, documents, pamphlets and books of American interest which was designed to assist him in the preparation of "A History of the Propagation of Christianity in the English-American Colonies." Unfortunately this project was abandoned (had it been carried through it would have added much to the sum of our historical and bibliographical knowledge), but fortunately the Bishop found time to assemble a catalog of his collection before he presented it to the Society. His "Bibliothecae Americanae Priordia" (London, 1713) is itself an occasional visitor to the auction room and commands a considerable premium.

Not quite half a century after Bishop Kennett's death the first great native bibliographer of Americana was born in Truro, Massachusetts. Obadiah Rich served for several years as a consular officer in Spain, and, thus fortunately set close to one of the fountain-heads of American source material, assembled a remarkable library and collection of documents and manuscripts. He published at London, in 1832, "A Catalogue of Books Relating Principally to America, Arranged Under

the Years in Which They Were Printed," 1500-1700, which was followed in 1835 and 1846 by compilation covering the later periods.

American bibliography owes an immeasurable debt to Henry Stevens the younger (1819-1886), who followed in the footsteps of a wise father. Stevens went to London in 1845 to look for Americana, arriving at a moment when the British Museum had decided to let bygones be bygones and to increase its then somewhat unimpressive store of American books. Stevens was engaged for the task, and continued at it until his death forty years later. He had a very important share in the formation of the John Carter Brown and James Lenox collections, especially the latter. Despite his long residence in England he never forgot that he was a native Vermonter, often signing himself "Henry Stevens of Vermont" or adding "G.M.B."—that is, Green Mountain Boy—after his name. He was assisted in his researches by his younger brother, Benjamin Franklin Stevens, who later assumed charge of the famous Chiswick Press.

The first important bookseller to specialize in Americana was Thomas Rodd (1796-1849), from whose shop in Great Newport Street, London, went forth catalogs which the present-day collector scans with most acute distress. Rodd, like Stevens, was a member of a bibliophilic family. His father, Thomas before him,

was bookseller, editor, historian and poet, and his brother Horatio (who later lived in Philadelphia) was a book and print dealer and an authority on Shakespeare.

Of the later scientific bibliographers the pioneer in the field of early Americana was Henry Harrisse. Harrisse, born in Paris in 1830, became a citizen of the United States and practiced law in New York. His "*Bibliotheca Americana Vetustissima*," published in New York in 1866 (followed by "*Additions*," Paris, 1872), was the principal work of reference in its field for more than forty years—until the appearance of the great Church catalog, to be discussed presently. Harrisse worked in collaboration with Samuel Latham Mitchell Barlow, whose collection of Americana, impressive though it was ranked below those of George Brinley, John Carter Brown and James Lenox. Virtually every important book in these four libraries is now in an institutional collection—the Brown collection went directly to Brown University and the Lenox collection to the Lenox Library, which has since been absorbed into the New York Public Library.

Foremost among bibliographies of the earliest Americana is the monumental "*Catalogue of Books Relating to the Discovery and Early History of North and South America Forming a Part of the Library of E. D. Church*," (New York, 1907), compiled and annotated by George Watson Cole, now librarian emeritus of the Huntington Library at San Marino, California. No private library can ever again hope to approximate the Church collection even remotely for completeness, and the Church catalog atones for such shortcomings and omissions as it could not avoid by including references to other known copies of rarities represented in it and by listing other rarities (such as the first Columbus letter) which Mr. Church's diligence was unable to secure. E. Dwight Church was a manufacturing chemist of Brooklyn, New York. Quietly, modestly, methodically, intelligently, he assembled over many years the fine collection which was sold on his death in 1912 to the late Henry E. Huntington, in whose library, now forever the property of the people of California, the collection remains virtually en bloc. The sale price, twenty years ago, was well toward a million dollars. The

present value of the Church collection can conservatively be estimated at ten million dollars, and any shrewd bookman would count it a good day's work if he were permitted to select from its fifteen hundred units any ten of his choice on payment of the original sale price.

The Church catalog itself is a rare and valuable manual. Originally published in an edition of one hundred and fifty copies, most of which were presented to institutional libraries, it appears much less frequently in auction catalogs than many of the books it describes. Such few copies as were made available for public sale were offered by the publishers at thirty-five dollars a volume—the Americana section of the catalog comprises five volumes, and there are two additional volumes of English literature. The Church catalog itself is now a thousand dollar item—a figure, it must be remembered, based wholly on its value as a work of reference, and one which offers a striking index to the values of the rarities which it describes.

The catalog is arranged in chronological order, like the Harrisse—the only logical arrangement in a work of this character—and its usefulness is augmented by the inclusion of some fourteen hundred facsimiles of colophons, title-pages and woodcuts.

To the technical expert the Church catalog offers an amazing conspectus of books most of which, in any copies, are not likely ever again to be represented in the auction room or the dealer's catalog. To the collector a glance through its pages is both a disappointment and an inspiration. If he is more susceptible to the former emotion he will say, "Behold this marvel! It could be done once, but it can never be done again!" But if he have also the capacity for inspiration he will add, "But perhaps something of impressive note in a more closely specialized, more strictly limited field can be done that will still be an impressive and important contribution to scholarship, that will give me as much joy in the doing, and that will cost me infinitely less."

The student of American books will not have gone far before he encounters the name of Joseph Sabin. A native of Northamptonshire, Sabin came to America in 1848, at the age of twenty-seven, after considerable experience in England as

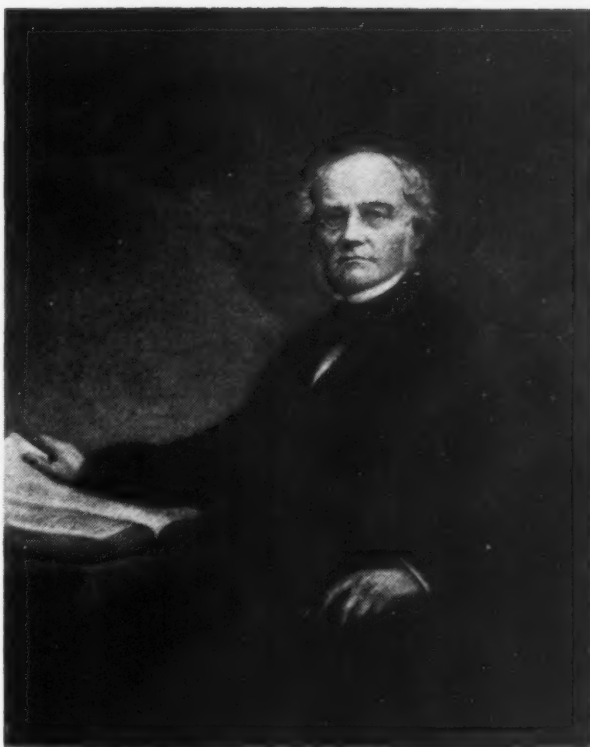
bookseller and publisher despite his slender schooling. He was in the book business for many years in Philadelphia, and in the early 1860's he moved to New York, where he became one of the earliest specialists in rare books. In 1867 he began publication of "A Dictionary of Books Relating to America, from Its Discovery to the Present Time." The prospectus to this all-embracing compendium stated:

"Had the magnitude and extreme difficulty of the undertaking been presented to my mind in full proportions at the outset, I should never have attempted it; and, indeed, I may remark, that I have more than once almost determined upon its abandonment; but a deep sense of its importance, however, imperfectly it may be executed, and a strong partiality for bibliographical pursuits, have stimulated me to continue my labor, until the work has attained such a degree of completeness as to justify its publication, and render its completion a task of comparative ease."

Despite the "comparative ease," completion was denied Joseph Sabin. On his death in 1881 thirteen volumes were ready; the work is not even yet complete, having attained a twentieth volume, and the rest, from S on (the dictionary is perforce in alphabetical order), is now being prepared by the Bibliographical Society of America.

The very magnitude of Sabin's "Dictionary" makes it necessary for it to confine itself to the briefest description of the books it lists—to identification, in fact, rather than to description. The twenty volumes list well in excess of eighty thousand titles, but there are inevitable omissions, particularly in the earlier volumes,

BOOKS FINELY PRINTED:
Limited and special editions of family histories and genealogies, letters, memoirs, memorial volumes. EXTRA BINDING according to the finest principles.
R. R. DONNELLEY & SONS
CO., *The Lakeside Press, Chicago*



James Lenox

so that the familiar phrase "not in Sabin" is not necessarily an indication of excessive rarity, desirability or value. It is, however, an indication that further research regarding the item under consideration is well worth making.

The bulk of Sabin's "Dictionary" makes it a manual which the average student and collector is not likely to have on his shelves. It is, indeed, no more readily available than the Church catalog, but copies are to be consulted in the larger university libraries, particularly those which have impressive specialized Americana collections, and in the larger public libraries.

BOOKS FOR THE COLLECTOR

Rare Books, First Editions, sets of Authors; and books on art and china, and everything else worth collecting.
2,000,000 vols. in stock on all subjects, Catalogues free (30 issued). Outline requirements and interests. Books at English prices.

FOYLES, Charing Cross Road
London, W.C.2 England

ELKIN MATHEWS LTD.

33 Conduit Street
LONDON W.1 ENGLAND

Send catalogues post free

- 33. Rare Books in English Literature
- 34. Modern First Editions and MSS.

Jackson's "Anatomy of Bibliomania"

Reviewed by Frederick M. Hopkins

RICHARD LE GALLIENNE, in a review of the first volume of "The Anatomy of Bibliomania," says that it is the greatest tribute to books since Richard de Bury wrote his "Philobiblon." But de Bury completed his volume in praise of books and book collecting in 1345, more than a century before Gutenberg gave us the printed book and collecting as we know it today had a beginning. Since Gutenberg's invention of the printing press, the appreciation of books and the passion for their ownership has increased with each advancing century. Brilliant writers, with a passion for books, have written about them as if inspired. Mr. Jackson has taken the best of all that they have said, fused it into a monumental work, and treated the subject in all its ramifications with a breadth and comprehensiveness never attempted before. "The Anatomy of Bibliomania" will be a great feast for the bookloving collector. Its influence is bound to be wholesome, inspiring and far-reaching.

Volume I of Holbrook Jackson's "Anatomy of Bibliomania" was reviewed in the *Publishers' Weekly* of January 17, 1931. Volume II, completing the work, has now appeared. The first volume contained 419 octavo pages, the second, 407 pages of text, an index of authors and works cited, and an index to authors, etc., referred to in text, altogether making 434 pages. Both volumes contain 853 pages making the most comprehensive tracing of the use and significance of books in the varied ramifications of their influence to be found in the world's literature.

Volume I contained 15 subdivisions called parts; Volume II, 17 parts, as follows:

Part XVI treats of "Libraries and the Care of Books" with five sections: 1 The Praise of libraries; 2 Their size and extent; 3 Bookmen and their little libraries; 4 On choosing a library for a desert island; and 5 Libraries the image of oneself.

Part XVII, "Borrowers, Bibliotheques and Bestowers" with eight sections: 1 The book-borrower; 2 Of lenders of books; 3

The book thief; 4 All manner of bibliotekes; 5 Anti-bibliotekic measures; 6 Books in chains; 7 How the ancients protected their books; and 8 Of giving books.

Part XVIII, "The Comparisioning of Books," with eight sections: 1 The praise of good binding; 2 Beauty composed of many qualities; 3 Variety of style and materials; 4 Fitness for purpose; 5 Defence of fine bindings; 6 Character and symbolism; 7 Bibliothegetic dandyism; and 8 Books bound in human skin.

Part XIX, "The Misfortune of Books," in four sections: 1 Trials and tribulations; 2 Books lost and found; 3 Neglect and misusage; and 4 Perils of fire and water.

Part XX, "A Digression of Bookworms," in seven sections: 1 A common enemy in every age; 2 The legendary bookworm; 3 The bookworm and his several varieties; 4 Nomenclature and classification; 5 How the bookworm discovered America; 6 Tastes and habits; and 7 Proper measures conducive to his defeat.

Part XXI, "Of Book Hunting," in fourteen sections: 1 A Review of the chase; 2 Collections reflect the collector; 3 The joy of book-hunting; 4 The technique of the chase; 5 The opulent hunter; 6 The happy hunter; 7 Fears and trepidations; 8 Of hunting grounds; 9 Hunting by catalog; 10 Of bookstalling; 11 Of bookshopping; 12 Of auctions; 13 A digression of buying books; and 14 The book-hunter anatomized.

Part XXII, "Of Desirable Books," in eight sections: 1 The kind of books that are hunted; 2 Of rare books; 3 Books artificially rarified; 4 Of first editions; 5 Unique copies; 6 Of pedigree copies; 7 The most desirable association copies; and 8 A posy of fragrant volumes.

Part XXIII, "Of Bibliomania or Book-Madness," in four sections: 1 Definition and differentiation; 2 Whether it is acquired or hereditary; 3 Obscurantist authorities; and 4 Early history of the malady.

Part XXIV, "The Symptoms of Bibliomania," in seven sections: 1 The symptoms introduced; 2 Wherein the madness lies;

3 Its main character an obsession; 4 Of hoarding; 5 Bibliotaphs and book misers; 6 Of pluralists; and 7 The mania for rarity.

Part XXV, "The Causes of Bibliomania," in five sections: 1 Its causes in general; 2 Greed a cause; 3 Some secondary causes; 4 Vanity a cause; and 5 Fashion a cause.

Part XXVI, "Do Bibliomaniacs Read Their Books," in three sections: 1 Doting without reading; 2 Non-reading not a sole symptom; and 3 Inordinate reading a symptom.

Part XXVII, "Varieties of Bibliomania," in four sections: 1 It is common to all bookmen; 2 The principal varieties named; 3 A variety of collectomania; and 4 Of biblioclasts or book destroyers.

Part XXVIII, "Of Grangeritis," in three sections: 1 Grangeritis diagnosed; 2 Legitimate grangerizing; and 3 Book ghoul.

Part XXIX, "The Cure of Bibliomania," in three sections: 1 Whether it is curable or not; 2 Various cures considered; and 3 Bibliophilia the only remedy.

Part XXX, "Of Bibliophily," in four sections: 1 Book-love a proper subject; 2 Varieties of love; 3 Symptoms of bibliophily; and 4 The quality of book-love.

Part XXXI, "The Five Ports of Book-Love": 1 Hearing; 2 Seeing; 3 Smelling; 4 Tasting; and 5 Touching.

Part XXXII, "Bibliophily Triumphant," in eight sections: 1 Wedded to books; 2 Of bibliophiles; 3 The undying flame; 4 The jealous bookman; 5 Of the polybibulous; 6 How they would dress them; 7 The world well lost for them; and 8 On parting with books.

Seldom do we see a table of contents so condensed, suggestive and interesting. It outlines the scope and comprehensiveness of the work better than can be done in the same space in any other way. But one needs to read "Index I, To Authors and Works Cited," and "Index II, Authors, etc., Referred to in Text," to appreciate the vastness of Mr. Jackson's undertaking for the lovers of books. There are nearly seven hundred authors represented in the first index with many thousands of citations. In the second index there are between four hundred and five hundred references recorded. When we consider that this vast number of citations

and references is classified and woven into the text in the most skillful and effective manner, with footnotes on every page, buttressing the author's conclusions with a constant stream of authorities one begins to realize what the author has done for us.

A reviewer in the *London Times* of Holbrook Jackson's "The Anatomy of Bibliomania," has this to say of one book-loving collector who apparently was overlooked: "Tributes from every age to those who have loved and honored books and not merely lusted after them are exhumed and codified and the names of the noblest from the author of the 'Philobiblon' to T. J. Wise are duly celebrated. But from this roll of honor Mr. Jackson omits one name which should surely have found a place among the most elect—the name of Archdeacon Francis Wrangham, Classicist. Plutarchian, Churchman of charity and dignity and—above all—servant of books. . . . Wrangham's library was of the quality expressive of bibliophily in its purest form. He made no show of world-famous rarities; he spend no unnecessary money on splendid bindings; but to any obscure book or individuality, or to any book curious in design, format or content, he stretched out a hand of rescue. The result was that, in unpublished books, in books on colored papers, in books revealing the taste and skill of printers of all times, in books which help to fill a gap, however small, in contemporary knowledge of the past—his collection at Humanby, near Scarborough, was the richest in the land. It is impossible to pass by without a word of protest the absence of Wrangham's name from the roster of bibliophily to which Mr. Jackson has paid his great tribute of respect." It appears that in his citations and references of seven or eight hundred authors and collectors germane to his subject Mr. Jackson has omitted *one* in the period of five hundred years which his work covers. This is certainly a tribute to the comprehensiveness of "The Anatomy of Bibliomania."

Auction Calendar

Saturday morning, October 24th, at 11 o'clock. Americana, books, pamphlets, etc., including a few rare and important items. (Sale Number 228) Charles F. Heartman, 612 Middlesex Ave., Metuchen, N. J.

Tuesday and Wednesday evenings, October 27th and 28th, at 8 o'clock. The Library of a Massachusetts collector comprising rare and important first editions of modern American and English authors. (Sale No. 12). Chicago Book & Art Auctions, Inc. Curtiss Hall, Fine Arts Building, Chicago, Ill.

Limited Editions of the Month

PROPOSALS
RELATING TO THE
EDUCATION
OF
YOUTH
IN
PENNSYLVANIA
BY BENJAMIN FRANKLIN

FACSIMILE REPRINT

With an Introduction by

WILLIAM PEPPER



PHILADELPHIA
University of Pennsylvania Press
MCMXXXI

*Title-page from a facsimile edition, 500
copies on hand-made paper*

THE BENTLEY PRESS

The Frankelyns Tale, by Geoffrey Chaucer, 234 copies in Poliphilus, at \$4.00. 4004 Beechwood Blvd., Pittsburgh.

THE BERKELEY PRINTERS

Mr. Higginbotham's Catastrophe, by Nathaniel Hawthorne, Introduction by Dr. Harry Lyman Koopman, Walt Harris, illustrator, 540 copies on Arches at \$7.50, 72 Lincoln Street, Boston.

CHESHIRE HOUSE

The Scarlet Letter, by Nathaniel Hawthorne, Joanne Pursell, illustrator,

12-pt. Scotch Roman, 1,000 copies, \$12.

The Fall of the House of Usher, by Edgar Allan Poe, woodcuts by Abner Epstein, bound in gray buckram, 1,000 copies at \$12.

EDWARDS BROTHERS

A Brief and True Report of the New Found Land of Virginia, by Thomas Hariot, facsimile reproduction, 300 copies at \$6. Ann Arbor, Michigan.

HELEN GENTRY

Tom of Bedlam's Song, Introduction and Notes by David Greenhood, Lowell Hawk, illustrator, \$5.75, San Francisco.

THE DERRYDALE PRESS

Hunting Pie or The Whole Art & Craft of Foxhunting, by Frederick Wat-



With a thought I took for Maudlin,
And a cruse of cockle pottage,

With a thing thus tall,
Sky bless you all,
I befell into this dotage.

I slept not since the Conquest,
Till then I never waked,

Till the roguish boy
Of love where I lay
Me found and stript me naked.

Chorus: And now I sing, etc.

4

*From "Tom of Bedlam's Song," with
decorations by Lowell Hawk, printed by
Helen Gentry, San Francisco*

son, Introduction by Mrs. Thomas Hitchcock, Paul Brown, illustrator, pencil drawings reproduced in collotype, Eugene V. Connett, designer, 14-pt. Caslon Old Face, colored pictorial paper over boards binding, 850 copies on Gracian, \$7.50.

THE LIMITED EDITIONS CLUB (E. L. Hildreth and Co.)

Tom Jones, by Henry Fielding, J. B. Priestley, editor, Alexander King, illustrator, line drawings, Baskerville type, full leather binding, 1500 copies on special gray Worthy paper, \$10 to members.

THE MAPLE PRESS COMPANY

A Paul Bunyan Geography, by Charles J. Finger, 175 copies on Van Gelder hand-made paper, bound in Jap-



VI

Humpty Dumpty

HOWEVER, the egg only got larger and larger, and more and more human: when she had come within a few yards of it, she saw that it had eyes and a nose and mouth; and, when she had come close to it, she saw clearly that it was HUMPTY DUMPTY himself. "It ca'n't be anybody else!" she said to herself. "I'm as certain of it, as if his name were written all over his face!"

It might have been written a hundred times, easily, on that enormous face. Humpty Dumpty was sitting, with his legs crossed like a Turk, on the top of a high wall—such a narrow one that Alice quite wondered how he could keep his balance—and, as his eyes were steadily fixed in the opposite direction, and he didn't take the least notice of her, she thought he must be a stuffed figure, after all.

"And how exactly like an egg he is!" she said aloud, standing with her hands ready to catch him, for she was every moment expecting him to fall.

"It's very provoking," Humpty Dumpty said after a long silence, looking away from Alice as he spoke, "to be called an egg—very!"

"I said you *looked* like an egg, Sir," Alice gently explained. "And

* 63 *

The beautiful Cheshire House "Alice Through the Looking Glass" has 36 water colored plates by Franklin Hughes printed by a gelatine and glass negative process at Zeese-Wilkinson's. The text type in 12 pt Bodoni, designed and printed by Richard W. Ellis

32

energy in security; it takes to art and to eroticism, and then come languor and decay.

Even this artistic impetus would at last die away—had almost died in the Time I saw. To adorn themselves with flowers, to dance, to sing in the sunlight; so much was left of the artistic spirit, and no more. Even that would fade in the end into a contented inactivity. We are kept keen on the grindstone of pain and necessity, and, it seemed to me, that here was that hateful grindstone broken at last!

As I stood there in the gathering dark I thought that in this simple explanation I had mastered the problem of the world—mastered the whole secret of these delicious people. Possibly the checks they had devised for the increase of population had succeeded too well, and their numbers had rather diminished than kept stationary. That would account for the abandoned ruins. Very simple was my explanation, and plausible enough—as most wrong theories are!



§ 5

As I stood there musing over this too perfect triumph of man, the full moon, yellow and gibbous, came up out of an overflow of silver light in the northeast. The bright little figures ceased to move about below, a noiseless owl flitted by, and I shivered with the chill of the night. I determined to descend and find where I could sleep.

I looked for the building I knew. Then my eye travelled along to the figure of the White Sphinx upon the pedestal of bronze, growing distinct as the light of the rising moon grew brighter. I could see the silver birch against it. There was the tangle of rhododendron bushes, black in the pale light, and

Page from Wells' "The Time Machine."
Random House. (1,200 copies at \$12.50)

anese Wood Veneer, at \$5. York, Penna.

MINTON, BALCH & COMPANY (Harrison of Paris)

Carmen and Letters From Spain, by Prosper Merimée, 10 monochrome water-colors by Maurice Barraud, 595 copies on Rives pure-rag vellum, at \$5; 50 copies in half-Morocco bindings, at \$25.

The Death of Madame, by Madame de la Fayette, 325 copies, \$2.50.

Fables of Aesop, according to Sir Roger L'Estrange, 50 drawings by Alexander Calder, 595 copies on Auvergne handmade paper, at \$4; 50 copies at \$25.

O. ORBAAN (The White Owl Press)

No Traveler Returns, by John Collier, 185 copies signed by the author, \$4.25; 25 signed copies on Japanese vellum at \$12. 39 E. 10th Street, New York.

RANDOM HOUSE

Descent to the Dead, by Robinson Jeffers, (first edition), 500 copies signed by Jeffers, \$7.50.

The House of Seven Gables, by Nathaniel Hawthorne, Valenti Angelo, illustrator, 980 copies, \$20.

The Red Badge of Courage, by Stephen Crane, Valenti Angelo, illustra-

tor, 14-pt. Goudy Modern, red leather back; black cloth sides binding, 980 copies, \$15.

UNIVERSITY OF PENNSYLVANIA PRESS

Proposals Relating to the Education of Youth in Pensilvania, by Benjamin Franklin, Facsimile Reprint, 500 copies on handmade paper, \$2.50.

THE VIKING PRESS

Memoirs of the Reign of King George II, by John, Lord Hervey, 3 vols., Introduction by Romney Sedgwick, five collotype plates, 900 sets at \$30.

Some Modern Bibliographies

Reviewed by David A. Randall
of the Brick Row Book Shop, Inc.

BIBLIOGRAPHIES of modern authors keep appearing in an unending stream. A half dozen have been issued in the past few months and as many more are announced for fall publication. Nothing, not even the subject of the bibliographies expressed disapproval can apparently stem the tide. And despite some opinions to the contrary there seems no good reason for wishing it stemmed. If the collecting of modern first editions is to be anything but a haphazard affair, bibliographical tools must needs exist and as the compiler's job is usually a labor of love (except, as McDonald says in the Introduction to his D. H. Lawrence, "the very noisesome racket...of glorified checklists, especially if accompanied by highly theoretical speculation on values...sold at fancy prices"), it is graceless of author, dealer or collector to carp against them.

The one valid objection to them is the fact that they are never complete but the same reasoning applies to all bibilographies of their very nature and after all the fault, if fault there is, lies with the demand. So long as collectors continue to demand the works of living authors in first edition just so long will the attempt to find out just what those first editions are be justified. There is, actually, more justification for a bibliography of say Morley than there is a "collected edition" of his works.

E. D. McDonald's "D. H. Lawrence 1925-1930. A Bibliographical Supplement," the tenth of the excellent Centaur series of bibliographies is an adequate continuation of his excellent earlier study. And it is noteworthy, as he says in his Introduction that after five years his first bibliography "wears well." Aside from the undated title-page in "Sons and Lovers" (which marks, not a point of issue but merely a state, "both being authentic examples of the first issue"), and a few other minor points it stands in need of no revision. It is still in print and with this Supplement should mark the definitive work on Lawrence.

Ralph Sanborn and Barrett Clark's "Eugene O'Neill" is another competent work. The arrangement of the material is chronological, books, contributions to periodicals, newspapers, magazines, etc., being lumped together. Though logically this method has much to recommend it and the authors had adequate authority for adopting it, practically there are more desirable arrangements possible. The reprinting of ephemeral poems from the 1912 files of the *New York Call* and the *New London Telegraph*, files inaccessible to the average collector, make this an authentic O'Neill "first" in its own right. It should be noted, however, that plate 18, showing variations in type face, spine cloths and

cover boards of "Beyond the Horizon," has the First Issue and Second Issue captions reversed.

Louis Henry Cohn's "Ernest Hemingway" is one of the best planned and most comprehensive modern bibliographies which have recently appeared. The collations are exceptionally full including signatures, which are usually ignored in collating modern books, descriptions of dust wrappers, which are interesting though not in the nature of things bibliographically important, as it is manifestly impossible to tell if any given dust wrapper was issued with the book upon which it is found, collations of foreign editions, reviews, etc. (It is to be hoped, however, that Captain Cohn's descriptions of these dust wrappers will not lead collectors to feel them necessary for completeness nor as a condition of "condition.")

Lucius Beebe and Robert J. Bulkley Jr.'s "Edwin Arlington Robinson" is a modest volume which, omitting periodical and magazine material, is primarily designed for the collector and gives concisely the information and collations required. Frederick T. Bason's "William Somerset Maugham" is distinguished chiefly by Maugham's own "Preface" making it, of course, a "Maugham item." The format is poor, making it difficult to distinguish the collations from explanatory matter and the latter is aggravatingly vague in spots. For example the note regarding the binding of "The Merry-Go-Round"—"The lighter the cloth the later the issue until the second edition which is a lightish blue. The cover of this book is more greenish than 'The Magician' which is a shade bluer." And in "The Explorer"—"I have seen two distinct shades of blue in the cloth and, from various facts I have found out whilst compiling this bibliography I believe the darkest cloth is the earliest issue." Now this may well be true; after all Mr. Bason should know, but as Percy Muir states in his "Points," if the sole credential a bibliographer can supply is his printed word "there is no means of testing his accuracy but by the painful method of believing him until he is found out," and it seems reasonable to ask a bibliographer to at least state his facts else the purchaser must needs retrace the ground for himself, the very thing he purchases a bibliography to avoid

doing. The O'Neill bibliography incidentally, gives several cases in point by stating, regarding points of issue, merely that "an important presentation copy bears out this contention."

Percy H. Muir's "Points 1874-1930. Being Extracts from a Bibliographer's Note-Book" is an excellent résumé of bibliographical terms, method, and of the ever present traps into which the over-credulous collector and bibliographer inevitably fall. An invaluable book, not only for the new points recorded but for the same attitude toward modern collecting and its problems, it should find a place in every bibliographical library. The chapter on "A Bibliographical object lesson," taking the reader, step by step, through the investigation of an actual problem, is both extremely well written and technically intriguing and in view of these facts one can forgive Mr. Muir his insistence upon calling foreign editions, when preceding those issued in the author's country, first editions. This point which Mr. Muir sustains with much ingenuity and vigor is a plain straight-forward proposition; the only trouble is that collectors so far have not accepted it and show no signs of accepting it in the future. To which Mr. Muir would reply "so much the worse for the collector" and to this ukase the collector will pay no attention whatsoever. Aside from this, Mr. Muir's note-book is very decidedly worthwhile.

"Taos Pueblo"

AN interesting item that does great credit to the Grabhorn Press was published privately last year with the title "Taos Pueblo" photographs by Ansel Easton Adams, descriptions by Mary Austin. A hundred and eight copies were privately printed, and the few that are left are now being sold for the press by the Random House, which has been successful with so many of the Grabhorn books. The volume, a quarto beautifully bound in half niger leather by the bindery of Hazel Dreis, is a collection of twelve very remarkable photographs of Taos. These studies of this famous Indian Pueblo are preceded by fourteen pages of text written by Mary Austin, the whole making a charming addition to Southwestern literature. The price of the book is \$75.00.

Rare Book Notes

Frederick M. Hopkins

THE Chicago Book and Art Auctions opened the American book auction season on October 6 with the sale of the library of Dr. Gottfried Koehler, with additions, comprising Americana, Chicagoana, books relating to Illinois and the West, American first editions and autograph material. The star lot was Mark Twain's "Adventures of Tom Sawyer," original blue cloth, 1876, first edition, back strip repaired, and covers a little loose, which brought \$600. Other representative items, more or less rare, and the prices realized, were the following:

"Huckleberry Finn," 1885, 1st issue of the 1st ed., slightly shaken and soiled, \$30.

Field, "A Little Book of Profitable Tales," 1889, 1st ed., ltd. to 250 copies, \$26.

Robert Fulton, A.L.S. 1 p., 4to, Washington, July 18, 1812, also 2 pp. in the inventor's handwriting about the new patent law in which he was interested, \$50.

Hawthorne, "The Scarlet Letter," 1850, 1st ed., binding slightly broken top and bottom backstrip and two corners, \$100.

Hearn, "Some Chinese Ghosts," 1887, 1st ed., slightly rubbed and small stains on upper corners of fly leaves, \$45.

John Reynolds, "My Own Times, also the History of My Life," 1855, \$50.

Thomas Jefferson, A.L. 1 p., 4to, Monticello, October 31, 1823, order on a Paris dealer for books, \$75.

Abraham Lincoln, A.L.S., 1 p., September 8, 1864, to the Secretary of War, \$300.

Poe, "Tales of the Grotesque and Arabesque," 1840, 1st ed., binding faded and worn, \$250.

Thoreau, "Walden," 1854, 1st ed., library label removed from back, library stamp removed from title-page, some leaves stained, \$60.

Wallace, "Ben Hur," 1880, 1st. ed., backstrip repaired, binding soiled, \$105.

Bell, "Discourses on the Nature and Cure of Wounds," Edinburgh, 1795, with autograph of "G. Washington, Mount Vernon" on title-page, \$300.

Many items of moderate value brought fair prices. Those looking for the first sale of the season to show some indication of what we are to experience later find prices here by no means discouraging.

CHARLES F. HEARTMAN has returned from England after a three months' sojourn. In his own specialty of Americana he reports rare material as difficult to find. Extraordinary material has been bringing record prices, and a decline has only taken place in ordinary, medium-priced and "over-bulled" material. He says that the cheaper material has slowed down considerably. He regards the international market for Americana absolutely sound, and says that whoever is collecting such material should make every possible effort to buy now, for the supply is so unbelievably limited that any favorable turn in business conditions will find the book market bare of desirable material. "It is true," says Mr. Heartman, "that there has been a slump in certain kinds of books, but a close analysis will show that this applies mainly to such items as were over-bulled on a large scale, and were rather common, and much readjustment will have to take place in some such lines before a price level will be found. This has not, and will not, apply to rare Americana, and the desirable first editions of American authors. Mr. Heartman's first sale of the season will be held at Metuchen, N. J., on October 24, when Americana, comprising books, pamphlets and autographs, mainly eighteenth and early nineteenth century material, relating to the Revolutionary War, North American Indians, and the early years of the Republic, will be dispersed.

THE report comes from Chicago that unemployment has awakened a new demand for romantic literature of the mid-Victorian authors. "Probably because of the present economic situation, modern realism has become less palatable," C. B. Roden, head librarian of the Chicago Pub-

lic Library, said. "People are selecting reading that enables them to take synthetic flights into the realm of phantasy. They want temporary release from life's realities which romance and fiction offer. Calls for Charles Dickens and his contemporary English writers are more numerous than ever before." This trend of popular taste is not characteristic of Chicago alone. Similar reports come from other cities. English dealers report a revival of interest among collectors in authors of the Victorian period, and this trend is noticeable not only in English bookbuyers but those of America as well.

A VERY fine series of Jefferson, Monroe, and Madison letters will come up for sale in the collections formed by the late William Winslow Crannell of Albany, N. Y., and Littleton W. Tazewell, governor of Virginia about 1835, at the American Art Association Anderson Galleries on October 20. The Crannell collection includes a long and interesting letter from George Washington to Lund Washington, dated May 6, 1783, telling of a meeting with Sir Guy Carleton for settling plans for restoring the Negroes and other property belonging to citizens of the United States; a letter by Abraham Lincoln to John D. Johnston, February 23, 1850, telling of the death of his second son; and a long letter from Herman Melville to W. L. Marcy secretary of war, in behalf of his unfortunate brother Gansevoort, who had died shortly before in England. The Tazewell collection comprises many important letters written by Jefferson, Monroe, Madison, a series of naval material relating to the War of 1812 and the Tripolitan War, and a large amount of material of historical and general interest relating to the early families of New York.

THE New York Public Library has received a valuable collection of material relating to the drama from the estate of the late David Belasco, as a gift from the family. The collection includes 2,999 books, 8,342 pamphlets, 417 periodicals, 15,759 photographs, 560 sketches in water colors and oils, 400 sheets of music, 191 scrap books, and considerable other material. The library is particularly pleased

with the collection of photographs, all of which pertain to the theater, and consider it the most valuable of any collection of its kind the institution has acquired. The photographs form a complete pictorial record of Mr. Belasco's long career as a producer. There are hundreds of pictures of stars of today and yesterday; scenes from Belasco's productions, and innumerable pictures of Belasco himself. The entire collection, books and all, was turned over to the library in August, and catalogers are still hard at work. The photographs will be placed on display on completion of the catalog, which will still require several months.

HARVARD University Library has received a collection of the world famous "Ireland forgeries," which appeared during the eighteenth century and were purported to be papers and letters of Shakespeare. They comprise the most famous and successful of Shakespearean forgeries, and include among other things portions of Shakespeare's alleged correspondence with Queen Elizabeth, the Earl of Southampton, the Earl of Leicester, and other persons of note, as well as signatures allegedly those of the great Elizabethan writer. The forgeries are in the original volume in which they were bound by William Henry Ireland, the author, who published them in 1796 after an alleged discovery in his attic. A complete confession was published sometime later, but the papers were at first accepted as authentic by leading authorities to whom Ireland submitted them for examination.

THE Ritter-Hopson Galleries, 37 West 57th Street, will begin its booksales of the season on October 29, when the library of John C. Pinto, of Scarsdale, N. Y., comprising mainly first editions of American and English authors, will be sold. Among the sales booked to take place before the end of the year are the library of Americana owned by Norman

PRIVATE BOOK COLLECTORS

The new edition will be ready for delivery November 15. It will have five hundred new names added and nearly four hundred old names dropped. Limited edition. \$15. net.

R. R. BOWKER CO.

Howard of this city; selections from the library of Charles T. Henry of this city, including Americana, first editions of English and American authors; sporting books and interesting miscellaneous books; the sporting collection of Harry Worcester Smith, of North Grafton, Mass., which includes a nearly complete collection of the first editions of Frank Forester. It is not expected that the sale of Americana owned by Norman Howard will be completed before early next year.

IN his own handwriting, a 500-word autobiography of Abraham Lincoln came to light with the filing of the will of Miss Fannie Fell, who died at Los Gatos, Calif., on September 24. The will is to be probated this month and bequeaths the three-page manuscript to some public institution, while leaving it in trust to Miss Fell's niece, Harriet Richardson, and her nephew, R. R. Richardson of Milwaukee. The autobiographical sketch was written in December, 1859, when Judge Fell thought that Lincoln might be a presidential candidate the next year.

THE trend of collectors toward nineteenth century authors is shown in the demand for first editions in England in "want" advertising as recorded and analyzed by Wilfred Partington in the current number of the *Bookman*. The ten standing in the forefront of the list are in the following order: G. A. Henry 23, Kate Greenaway 20, Charles Kingsley 20, D. H. Lawrence 17, Lewis Carroll 14, Lord Byron 13, Leigh Hunt 13, Sir Walter Scott 12, William Wordsworth 11 and Charles Dickens 10. This tendency is not wholly new, for it has been growing more apparent for many months.

THOMAS B. HITCHCOCK, brother of the late Frederick H. Hitchcock, long time director of the Grafton Press publishing business in New York, has issued his first catalog from the Hitchcock Book Store, at 169 Huntington Avenue, Boston. The catalog contains a varied collection, including first edition material from New England, Americana and books on mountaineering.

Catalogs Received

Americana with an alphabet of genealogies, town and state histories and one of unusual first editions at reasonable prices. (No. 44.) William Todd, Mount Carmel, Conn.

Archaeology and anthropology, biography, essays, classics, law, periodicals and journals. W. Heffer & Sons Ltd., Cambridge, England.

Autographs. (No. 900.) Elmer V. Heise, 410 Onondaga Bank Building, Syracuse, New York.

Autographs, anciens et modernes documents et manuscrits. (No. 18.) Victor Degrange, 28 Rue Serpente, Paris, France.

Autographs, books and pamphlets in one alphabet. (No. 115.) The Union Square Book Shop, 30 East 14th Street, New York City.

Books and pamphlets relating to America. Henry Stevens, Son & Stiles, 39 Great Russell Street, London, W.C.1, England.

Books of early printing, first editions and mountaineering. (No. 1.) Hitchcock book store, 169 Huntington Avenue, Boston, Massachusetts.

Books about birds, wild flowers, trees, shrubs, ferns, etc. (No. 96.) Dauber & Pine Bookshops, Inc., 66 Fifth Avenue, New York City.

First editions, old and modern. David Magee, 480 Post Street, San Francisco, California.

First editions, old and modern. (No. 7.) Malcolm Sills, Ye Bibliophile, Chappaqua, New York.

Genealogies, town histories and books of general interest. The Tuttle Company, Rutland, Vermont.

Interesting second-hand books recently purchased from various sources. (No. 62.) The Surrey Bookshop, Blackbridge Road, Woking, England.

Juveniles, fiction, biography and travel. H. R. Hunting Company, Inc., Myrick Bldg., Springfield, Mass.

Old books and old prints. Stanley Bezanson, Rooms 31-32 Ames Bldg., 1 Court Street, Boston, Mass.

Rare books, illustrated works, fine bindings and first editions. (No. 61.) Antiquarian Book Co., 32 Ashburton Avenue, Birkenhead, England.

Reprints for replacement in library bindings. H. R. Hunting Company, Springfield, Mass.

Spanish, Mexican, French and English works pertaining to the subject of community property. Lloyd M. Robbins, San Francisco, California.

Theological books including the first half of an extensive collection of works dealing with church history. (No. 607.) Charles Hingham & Son, 13 Charterhouse Street, London, E.C.1.

THE CARE AND REPAIR OF BOOKS

by

Harry Miller Lydenberg
and

John Archer

of the New York Public Library

A manual for the book collector or librarian, a practical summing up of the best current ideas as to how to repair book pages, plates or bindings. Detailed instructions for the care and repair of books written out of long experience.

Price \$2.00

R. R. BOWKER CO.

62 West 45th Street, New York City

The Weekly Record

Describes and Indexes the New Books of All Publishers in a Convenient Reference and Buying List for Bookstores and Libraries

THE fall publishing season is on! This week sees the largest number of books ever listed in the Weekly Record.

Contributions to the current books applying to the trend of world and national affairs are "Distributed Leisure," a new plan to correct unemployment evils by *Walker*, "The Banks and Prosperity" by *Edie*, and "The Struggle for South America," a description of international rivalry for its trade, by *Normano*. New books on Russia are "Russia—My Home," the memoirs of an American woman married to a Russian aristocrat, *Mme. Ponafidine*, before, during and after the Revolution, and "Ogpu," an account of the Soviet Secret Service by one of its former officials, *Georges Agabekov*.

The number of good biographies this week is almost overwhelming, but fall is the season for reading and selling memoirs. The majority on this week's shelves are French in subject. See *Sedgwick*, "Alfred de Musset"; *Slocombe*, "The White-Plumed Henry," a life of Henry of Navarre; *Endore*, "The Sword of God: Jeanne d' Arc"; *Eberlein*, "The Rabelaisian Princess," a life of the Duchess d'Orleans; *Wilson*, "Madame de Staël." Emil Ludwig's famous "Napoleon" is a very welcome edition to the Star Dollar Books. "The Fatal River" by *Gaither* is a life of La Salle. Other European biography includes *Waldman's* "King Queen Jack"—telling of the four months during

which Philip of Spain courted the young Queen Elizabeth; and the lives of two pre-eminent writers, about whom very little has been written from the biographical standpoint, in late years—"The Life of Dostoevsky" by *Carr*, and "The Life of Ibsen" by *Koht*. In American biography we find, in preparation for the Washington Bicentennial, "The Boys' Life of Washington" by *Nicolay*. Then there's "Fighting Bob Evans" by *Falk*, a life of the great naval hero who served in the United States Navy in both the Civil War and the Spanish-American War; and a life of Boies Penrose, late Republican party boss, by *Davenport*.

The first book to appear under the new imprint of Ray Long and Richard R. Smith contains some of the Amos 'n' Andy dialogues which have entertained so many radio listeners. See *Correll*. Other books of humor are by *Dark*, "Shakespeare and That Crush," the story of English literature, somewhat in the manner of "1066 and All That," illustrated by *Thomas Derrick*, who is also the illustrator of "The Prodigal Son," modern versions of some Bible parables, in pictures; *Chappell*, "The Gardener's Friend, and Other Pests." The inimitable Penrod of *Tarkington* is the hero of an omnibus volume which contains three Penrod novels.

See also *Stomberg*, "A History of Sweden"; *Wilstach*, "Tidewater Maryland"; *Grey*, "Tales of Tahitian Waters"; *Becker*, "Memo—Go Fishing."

THIS list aims to be a complete and accurate record of American book publication. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place, not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from the title-page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case the word "apply" is used. When not specified the binding is "cloth."

Imprint date or copyright date is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., designate square, oblong, narrow.

The Weekly Record of October 17, 1931

Abbott, Jane Ludlow Drake [Mrs. Frank Abbott]

Juliet is twenty. 352p. D (Popular copyrights) [c.'26] N. Y., Grosset 75 c.

Acuna, Chile

Women for sale. 213p. D c. N. Y., William Godwin \$2

Chile Acuna, who testified against the New York Vice Squad in the Seabury investigation, here writes the story of his own life and the stories of those girls whom he was instrumental in framing when he worked for the Vice Squad.

Adams, Franklin Pierce

Christopher Columbus, and other patriotic verses. 116p. D c. N. Y., Viking Press

bds., \$2

Light verse by the Conning Tower columnist of the New York *Herald-Tribune*.

Adams, James Truslow

The tempo of modern life. 344p. D c. N. Y., Boni \$3

Essays on various aspects of contemporary life by a noted American historian.

Agabekov, Georges

Ogpu, the Russian secret terror; tr. by Henry W. Bunn. 287p. O c. N. Y., Brentano's \$3

An account of the work of the ruthless Soviet Secret Service by one of its former high officials, Chief of the Eastern Section and secret resident of Ogpu at Constantinople.

Alden, Isabella Macdonald (Pansy, pseud.) [Mrs. Gustavus R. Alden]

Memories of yesterdays; ed. by Grace Livingston Hill. 302p. il. D c. Phil., Lippincott \$2.50

The reminiscences of an author, known to thousands of readers as "Pansy," who died in 1930 at the age of eighty-eight.

Alexander, Grand Duke of Russia

The union of souls; tr. by Laura I. Finch. 67p. D ("Contemporary thought" ser.) c. N. Y., Roerich Museum Press \$1.25

The first volume in a new series on contemporary thought dedicated to the reflection of our present-day thinkers upon spiritual and cultural problems of our time.

Ambler, Mary B.

Man and his riches. 112p. il. D (Story of man) c. Chic., Rockwell \$1.25

Elementary economics for boys and girls.

Archer, Lane

Mystery mansion. 304p. il. D [c.'31] Phil., Penn \$1.75

A gay house party of high-school boys and girls, in the mountains, is disturbed by various mysterious happenings.

Attwell, Mabel Lucie [Mrs. Harold Earnshaw, comp.]

Lucie Attwell's children's book. no p. il. (pt. col.) O [n. d.] [N. Y., Macmillan] bds., \$1.50

Stories and poems for small children.

Ayres, Ruby Mildred [Mrs. Reginald William Pocock]

In the day's march. 299p. D (Popular copyrights) [c.'30] N. Y., Grosset 75 c.

Bailey, Carolyn Sherwin, ed.

Stories children want. 298p. il. D [c.'31] Springfield, Mass., M. Bradley \$1.75

A collection of graded stories which are most in demand by schools.

Bailey, George Ryland

The red Mesabi. 316p. D (Popular copyrights) [c.'30] [N. Y., Grosset] 75 c.

Bailey, Henry Christopher

Mr. Fortune speaking. 320p. D [c.'31] N. Y., Dutton \$2

Short stories in which the suave Mr. Fortune ferrets out the most complicated crimes.

Bainbridge, Francis Arthur, and Menzies, James Acworth

Essentials of physiology; 7th ed., ed. and rev. by H. Hartridge. 593p. il., diags. O '31 N. Y., Longmans \$4.50

Balzac, Honoré de

Balzac's masterpieces; introd. by James Gould Cozzens. 1673p. D '31, c.'01, '31 Phil., McKay flex. fab., \$2.50

Containing "Father Goriot," "Lost Illusions," "The Thirteen" and "A Courtesan's Life."

Bane, Charles L.

The lecture in college teaching. 128p. (bibl. footnotes) D [c.'31] Bost., Badger \$2

Barnes, Franklin

Man and his records. 112p. il. D (Story of man) c. Chic., Rockwell \$1.25

The story of writing and printing from prehistoric to modern times.

Bartlett, Floy Little, and Conover, Alida

The busy book. 70p. il., map, diags. O c. Garden City, N. Y., Doubleday, Doran

bds., \$1

Games, stories and puzzles for children's entertainment.

Baxter, Rev. Richard, and Eliot, Rev. John

Some unpublished correspondence of the Reverend Richard Baxter and the Reverend John Eliot, the apostle of the American Indians, 1656-1682; ed. by F. J. Powicke, D.D. 66p. (bibl. footnotes) O '31 [Bost., May & Co.] \$1

American law reports, annotated; v. 73; ed. by George H. Parmele, and others. 1621p. '31 San Francisco, Bancroft-Whitney Co. buck., \$7.50

Amiss, John M., and Jones, Franklin D., eds.

The use of handbook tables and formulas; five hundred examples and test questions on the application of tables, formulas and general data in Machinery's handbook. 210p. il., diags. S [c.'31] N. Y., Industrial Press fab., \$1

Back, Ernest Adna

Clothes moths and their control; rev. ed. 32p. il. O (Farmers' bull. no. 1353) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. apply

Back, Ernest Adna, and Cotton, R. T.

Control of insect pests in stored grain; rev. ed. 36p. il. O (Farmers' bull. no. 1483) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 10 c.

Beck, Mrs. Lily Moresby Adams [E. Barrington, L. Moresby, pseud.]

The joyous story of Astrid. 283p. il. D c. N. Y., [Farrar & Rinehart] \$2

A collection of ancient fairy tales from China, Japan and India that are woven together by the adventures of Astrid, the daughter of the Moon.

Becker, Bob

Memo—go fishing. 349. il. O [c.'31] Ind., Bobbs-Merrill \$4

A chronicle of fishing adventures—fishing for bass, trout, tuna, pike, barracuda, sailfish, etc.—told by one who is an ardent fisherman.

Bell, Betty Boyd

Circus; a girl's own story of life under the "big top"; ed. by Janet Mabie. 183p. il. D c. N. Y., Brewer, Warren & Putnam \$1.75

The collected notes and recollections of a little girl who travelled with a circus.

Bennet, Robert Ames

The border wolf. 296p. D c. N. Y., Watt \$2

Bandits and cowboys in a novel of the old West.

Berkeley, Anthony, pseud. [Anthony Berkeley Cox]

The Wychford poisoning case. 308p. D (Popular copyrights) [n. d.] N. Y., Grosset 75 c.

Beskow, Elsa

Buddy's adventures in the blueberry patch; tr. by Siri Andrews; il. by the author. no p. il. (col.) obl. O [n. d.] N. Y., Harper bds., \$2

An imaginative picture-story for younger children.

Bible

Old Testament narratives; ed. by Mary Dawson and Roy L. French. 311p. (bibl.) il., maps S (Golden key ser.) [c.'31] Bost., Heath \$1

Blanding, Don

Stowaways in paradise; two boy adventurers in Hawaii; il. by the author. 233p. il. (col. front.) O c. N. Y., [Farrar & Rinehart] \$2.50

Micky Coulter stows away with Pua, a young Hawaiian, on a boat leaving San Francisco, and, once in Hawaii, the two boys live like the islanders, exploring the fertile country to their hearts' content. For boys and girls.

Blundell, Agnes

The living voice. 250p. D c. N. Y., Ben-ziger Bros. \$2

An historical novel laid in 17th century England when there was great dissension between Catholics and Protestants.

Brennecke, Ernest, jr., and Clark, Donald Leman, comps.

Magazine article readings. 720p. il., diagrs. O c. N. Y., Macmillan \$2.50

A companion volume to "Magazine Article Writing," giving illustrations of the variety of forms.

Brion, Marcel

The story of the Huns; tr. by Frederick H. Martens. 293p. il. O c. N. Y., McBride \$3.50

An account of the race of nomads which swept from Asia to France conquering as it went, down to the final half-taming of the wanderers in Hungary.

Brookman, Laura Lou

Guilty lips. 340p. D (Popular copyrights) [c.'31] N. Y., Grosset 75 c.

The love story of Norma Kent, who marries Mark Travers, millionaire's son, shorn of his millions.

Burke, Thomas

The English inn [illus. ed.]. 198p. il., maps D '31 N. Y., Longmans \$2.50

Burroughs, Edgar Rice

Tanar of Pellucidar. 312p. front. D (Popular copyrights) [c.'29] N. Y., Grosset 75 c.

Burtis, Thomson

Straight shooting; adventures of a film flyer. 279p. front. (col.) D c. Garden City, N. Y., Doubleday, Doran \$2

Dan Sloan spends four hard months fighting accidents and company politics in order to justify himself in his job of making air pictures. For older boys.

Burton, Beatrice [Mrs. Victor Morgan]

Lovejoy. 309p. D (Popular copyrights) [c.'30] [N. Y., Grosset] 75 c.

Calderon de la Barca, Frances Erskine Inglis

Life in Mexico; during a residence of two years in that country [new ed.]. 580p. D [31] N. Y., Dutton \$3

Campbell, Mrs. Alice Ormond

The click of the gate. 366p. D [c.'31] N. Y., Farrar & Rinehart \$2

A story of disappearance and mystery laid in Paris.

Carey, Samuel Pearce

Jesus and Judas. 243p. D '31 N. Y., Richard R. Smith \$2

A study of the motives and character of Judas and his relation to Jesus.

Carpenter, Niles

The sociology of city life. 521p. (bibl. notes and footnotes) maps, diagrs. O (Longmans social science ser.) c. N. Y., Longmans \$3.90

An historical study of urban life, bringing it up to date with a discussion of present problems, and the probabilities of the future. By the chairman of the Department of Sociology and Anthropology in the University of Buffalo.

Carr, Edward Hallett

Dostoevsky, 1821-1881; a new biography; preface by D. S. Mirsky. 331p. (bibl. note) front. (por.) O '31 Bost., Houghton \$3.50

A biography of the Russian novelist, based on material that has come to light during the last decade.

Carton, Dr. Paul

Simple vegetarian cookery; tr. by Elizabeth Lucas. 299p. D [n. d.] Phil., McKay \$2

Recipes, menus for various diets and discussions of wholesome and unwholesome foods.

Berenberg, David P.

A workers' world. 15p. D c. N. Y., Rand School Press pap., 5 c.

Boggy, Horace E., and others

Mechanical drawing; bk. 3. 22p. il. Q (McGraw-Hill vocational texts) '31 N. Y., McGraw-Hill pap., 60 c.

Bosch, F. W. Archibald

Through the book of Acts with a guide. 81p. O (Guide ser.) c. Richmond, Va., Onward Press pap., 50 c.

Brady, John Edson, ed.

Federal banking laws; 1931 ed., as amended to March 4, 1931. 353p. S '31 N. Y., Brady Pub. Corp. \$3.50, bxd.

[Bruins, John Herman]

Present status of the British coal industry. 21p. (bibl.) O (Trade information bull., no. 764) '31 Wash., D. C., Gov't Pr. Off.: Sup't of Doc. pap., 10 c.

Burton, Harry Edwin, and Gummere, Richard Mott
Latin, fourth year; text ed. 222p. D c. '31 New-ark, N. J., Silver, Burdett pap., 64 c.

- Casserley, Anne Thomasine**
Brian of the mountain; il. by the author. 174p. D c. N. Y., Harper \$1.50
Irish fairy tales centering around the adventures of Brian whom the fairies adopted.
- Castle, Elizabeth**
A verse of bells [verse]. 71p. D [c.'31] Bost. [Badger] \$2
- Chaffee, Allen [originally Antoinette Gurney]**
The forest giant. 251p. (bibl.) il. D [c.'31] Springfield, Mass., M. Bradley \$2
The life story of a California Sequoia and the animals and later, men and women, whom it sees at its base, told for young people.
- Chappell, George Shepard [Walter E. Traprock, pseud.], and Hunt, Ridgely**
The gardener's friend; and other pests. 291p. il. O c. N. Y., Stokes \$2.50
A satire on amateur gardeners and garden clubs.
- Charteris, Leslie**
The avenging Saint. 317p. D (Crime club) [c.'30, '31] Garden City, N. Y., Doubleday, Doran \$2
Simon Templar, known as the Saint, was wanted by Scotland Yard and the underworld because he pursued the cause of justice whether or not his methods were sanctioned by law.
- Cheesman, Lilian**
Peter and his pals. 227p. il. (pt. col.) O [n.d.] Phil., McKay \$2
A story for children.
- Cleveland, Reginald M.**
Guard, son of Cop. 247p. il. O [c.'31] Springfield, Mass., M. Bradley \$2.50
The story of a German shepherd dog and his loyalty to the Halliwell and Woodward families, who live on large New Hampshire farms.
- Coffin, Robert Peter Tristram**
Portrait of an American. 182p. il. D c. N. Y., Macmillan \$2
The story of William Winship, a New Englander of a fine type, who found life good as a fisherman, farmer, head of a family, lover of nature and books, and genial host of his Maine lobster shop.
- Cole, Charles Woolsey**
French mercantilist doctrines before Colbert. 257p. (11p. bibl.) D c. N. Y., Richard R. Smith \$2.50
An account of the rise and development of the theories of French mercantilism from 1453 to 1629.
- Concannon, Mrs. Thomas [Helena Concannon]**
Saint Patrick: his life and mission. 294p. (bibl. footnotes) il., map D '31 N. Y., Longmans \$2.50
A scholarly biography of the great Irish saint.
- Coolidge, Calvin**
The autobiography of Calvin Coolidge [cheaper ed.]. 246p. front. (por.) O '31, c.'29 N. Y. [Farrar & Rinehart] \$1
- Correll, Charles J., and Gosden, Freeman F.**
Here they are—Amos 'n' Andy; foreword by Irvin S. Cobb. 180p. il. D c. N. Y., Ray Long & Richard R. Smith \$1
- In these dialogues Amos 'n' Andy tell how they left Georgia, came north to be big business men, and organized the Fresh Air Taxicab Company.
- Coyle, Charles W.**
Gold! adventures in the Nevada desert. 381p. il. D [c.'31] Springfield, Mass., M. Bradley \$1.50
Young Dan Hudson has many perilous adventures in the Nevada goldfield.
- Crawford, Finla Goff**
State government. 543p. (16p. bibl.) O (American political science ser.) [c.'31] N. Y., Holt \$3.50
A picture of state government in all its relationships.
- Cross, Ruth**
The Big Road. 335p. D c. N. Y., Longmans \$2
A novel of Texas where the greed for land, which characterized the early pioneers, still battles with the new generation that yearns for spiritual fulfillment.
- Curl, Mervin James**
Expository writing; rev. ed. 326p. O [c.'31] Bost., Houghton \$2
- Curtis, Alice Turner [Mrs. Irving Curtis]**
A frontier girl of New York. 275p. il. D (Frontier girl ser.) [c.'31] Phil., Penn. \$2
A story for girls from 10 to 15 about the adventures of Annette Milton, who left her home in New York in 1675 to journey to the distant frontier along the Mohawk River.
- D'Aquila, Vincenzo**
Bodyguard unseen; a true autobiography. 285p. front. (por.) D c. N. Y., Richard R. Smith \$2.50
A record of the author's strange life, in consequence of a vow never to kill one of his fellow-men which he made ten days after he reached the front line in the Alps while serving in the Italian Army during the World War.
- D'Arcy, Rev. Martin Cyril**
The nature of belief. 336p. D '31 N. Y., Longmans \$3
On religious belief in the modern world, from the Catholic viewpoint.
- Dark, Richard**
Shakespeare—and that crush; being Angela's guide to English literature. 121p. il. D [c.'31] N. Y., Oxford \$1.50
An outline of English literature written and illustrated in entertaining fashion.
- Darton, Frederick Joseph Harvey**
From Surtees to Sassoon; some English contrasts, 1838-1928. 228p. D '31 [Bost., May & Co.] \$2
An appreciation of English hunting literature.
- Davenport, Walter**
Power and glory; the life of Boies Penrose. 249p. il. (pors.) O c. N. Y., Putnam \$3
A biography of the last of the great party bosses, Boies Penrose, a Republican politician in Pennsylvania and United States Senator during the McKinley, Roosevelt and Wilson administrations.

Chadwick, G. E.

Comprehensive guidebook and manual for American history. 136p. maps Q '31 Oklahoma City, Harlow Pub. Co. pap., 60 c.

Commerce yearbook, 1931; v. 1, United States. 716p. diagrs. O '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. buck., \$1

Craig, Dudley P., and Anderson, Herbert J.

Steam power and internal combustion engines. 482p. il. O '31 N. Y., McGraw-Hill \$4

Dabney, Lancaster E.

Claude Billard; minor French dramatist of the early seventeenth century. 130p. O (J. H. studies in romance lit. and langs., v. 19) '31 Balt., Johns Hopkins Press pap., \$1.25

Davis, Dorothea H.

How the world supports man. 112p. il. D (Story of man) c. Chic., Rockwell \$1.25
A description of the mighty resources of the natural world. For children.

Dawson, Joseph Martin, D.D.

Brooks takes the long look. 72p. front. (por.) D c. Waco, Tex., Baylor Univ. Press \$1.25
An appreciation of the late Samuel Palmer Brooks, president of Baylor University.

Dell, Floyd

Love without money. 371p. D [c.'31] N. Y., Farrar & Rinehart \$2
Peter and Gretchen were young and too poor to get married but their love was courageous.

Dennis, Geoffrey Pomeroy

Mary Lee. 451p. D '31, c.'22, '31 N. Y., Simon & Schuster \$2.50
A re-issue of a novel originally published in 1922 by Knopf, an effort to bring before the public the work of an author whom the publishers believe is extraordinary.

Derrick, Thomas, il.

The prodigal son, and other parables; shown in pictures. no p. Q c. N. Y., Longmans bds., \$2.50
Biblical parables told by means of amusing modern pictures.

Desmond, Alice Curtis

Far horizons. 246p. il., map O c. N. Y., McBride \$3
Some of the experiences of the author and her husband during their extensive travels in Europe, Africa, South America and the Orient.

Deval, Jacques

Wooden swords; tr. by Lawrence S. Morris. 270p. D (Popular copyrights) [c.'29, '30] N. Y. [Grosset] 75 c.

Diffie, Bailey W., and Diffie, Justine Whitfield
Porto Rico: a broken pledge [introd. by Harry Elmer Barnes]. 287p. (13p. bibl.) D (Studies in Amer. imperialism) [c.'31] N. Y., Vanguard \$2
An examination of the political, social and economic conditions of Porto Rico after three decades of American supervision which the situation reveals as far from satisfactory.

Dilnot, George

The Black Ace. 301p. D (Popular copyrights) [c.'29] [N. Y., Grosset] 75 c.

Doud, Margery, and Parsley, Cleo M., eds.

Father; an anthology of verse. 229p. D [c.'31] N. Y., Dutton \$2.50
A collection of the finest poems on the subject of Father and the poems most frequently asked for in public libraries.

Douglas, Claude C.

Overstatement in the New Testament. 277p. D [c.'31] N. Y., Holt \$1.75
The author translates the exaggerated figures of speech in the New Testament into matter-of-fact language and interprets their meaning.

Dumas, Alexandre, fils

Camille; the lady of the camellias; tr. by Henriette Metcalf [foreword by Eva Le Gallienne]. 146p. il. D (Plays presented at Civic

Repertory Theatre) [c.'31] N. Y., S. French pap., \$1

Eaton, Jeanette

The flame; Saint Catherine of Siena. 318p. (2p. bibl.) il., map O c. N. Y., Harper \$2.50
A biographical novel for young people about the dramatic career of Catherine Benincasa, a great patriot and spiritual leader of 14th century Italy who became Saint Catherine of Siena.

Eberlein, Harold Donaldson

The Rabelaisian princess, Madame Royale of France. 327p. (3p. bibl.) il. O c. N. Y., Brentano's \$3.50
A biography of the Duchesse d'Orleans, sister-in-law of Louis XIV.

Edie, Lionel Danforth

The banks and prosperity. 190p. diagrs. D c. N. Y., Harper \$2.50
A discussion of the relation of the great central banks of the world to the return of prosperity and an explanation of the work of the Federal Reserve Bank, the Bank of England, the Bank of France and the Reichsbank as sources of credit and economic power, with a plea for more aggressive action by their leaders.

Edmonds, Walter Dumaux

Rome haul. 347p. D (Novels of distinction) [c.'29] [N. Y.] Grosset \$1

Eidlitz, Walther

Zodiak; tr. by Eric Sutton. 328p. D c. N. Y., Harper \$2.50
A novel of the struggle between the soul and the machine by a young Viennese writer.

Elam, Samuel Milton

Watch the stars immortal; a novel. 306p. D c. N. Y., Harper \$2.50
A novel of a boy who decided to be a poet, ran away from his home in the hill country of Virginia and became a professional bum, a bellhop, a movie actor, a poet and an author in turn.

Eldred, Mrs. Myrtle Meyer

Your baby and mine. 229p. (2p. bibl.) D c. N. Y., Watt \$1.25
Information and advice on the practical care of infants and children.

Endore, Guy

The sword of God: Jeanne d'Arc. 502p. (10p. bibl.) il. O [c.'31] N. Y., Farrar & Rinehart \$3.50
A biography of Saint Jeanne d'Arc which endeavors to show that the beautiful legend of her life is also her history as shown by documents.

Falk, Edwin A.

Fighting Bob Evans [foreword by Franklin D. Roosevelt]. 505p. il. O [c.'31] N. Y., Cape & Smith \$5
A biography of the late Rear Admiral Robley D. Evans, an American naval hero, whose career covered a half century of American history from his service in the Civil War through the Spanish-American War to his position as Commander-in-Chief of the fleet that Roosevelt sent around South America in 1907.

Famous fortunes; intimate stories of financial success. 256p. il. O [c.'31] Springfield, Mass., M. Bradley \$2.50

The stories of the founding of great fortunes by the Astors, Vanderbilts, Morgans and other industrial magnates.

Dorset, Marion

Some common disinfectants; rev. ed. 12p. O (Farmers' bull. no. 926) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. apply

Family Welfare Association of America

Interviews, interviewers and interviewing in social case work. 133p. (bibl.) O [c.'31] N. Y., Author, 130 E. 22nd St. pap., 75 c.

Felderman, Leon, M.D.

The human voice; its care and development. 311p. diagrs. D [c.'31] N. Y., Holt \$2.50
A treatise for professional singers and speakers and for laymen, on every phase of voice production.

Ferber, Edna

American beauty. 323p. il. O c. Garden City, N. Y., Doubleday, Doran \$2.50

A novel of Connecticut which portrays the circle of American life from 1700 to 1930.

Field, Rachel Lyman

The yellow shop; il. by the author. 62p. il. (col.) T c. Garden City, N. Y., Doubleday, Doran 75 c.

Will and Rebecca come to live with Miss Roxanna and open a business in a dusty little old shop. For small children.

Fish, Eleanor

Tepee and wigwam, in picture strip. no p. il., map obl. S c. Chic., Rockwell 50 c., bxd.

Telling children how the different tribes of American Indians used to dwell. This book is boxed with "Caves, Tents and Houses," listed under *Stephenson*.

Fisher, Anthony R.

This man-made world. 112p. il. D (Story of man) c. Chic., Rockwell \$1.25

The story of inventions.

Fitzgerald, Pitt L.

Young Man in Leather; il. by the author. 288p. D [c.'31] Phil., Macrae, Smith \$2

An historical adventure story about Young Man in Leather, who discovered he was not an Indian, as he had been brought up to believe.

Fletcher, Joseph Smith

The time-worn town. 274p. D (Popular copyrights) [c.'24] N. Y. [Grosset] 75 c.

Fleurbaey, Svend

Flax: police dog; tr. by E. Gee Nash; il. by Cecil Aldin. 230p. O [n.d.] N. Y., Holt \$2.50

A novel of the life of a police dog from his puppyhood, through his exciting years in police service to his dignified old age.

Foster, Allyn King

The new dimensions of religion. 301p. D c. N. Y., Macmillan \$2

An attempt to state the essential realities and the essential experiences of religion in the prevailing language of science.

Franklyn, Irwin R.

Take-off! 282p. D (Popular copyrights) [c.'30] [N. Y., Grosset] 75 c.

Friend, Oscar Jerome [Owen Fox Jerome, pseud.]

Half-moon Ranch. 288p. D c. N. Y., Watt \$2

A swift-moving romance of frontier life in the old Southwest.

Fry, Margaret

Man and his customs. 112p. il. D (Story of man) c. Chic., Rockwell \$1.25

Human customs explained for children from their first origin to the ethics of present day life.

Fryer, Douglas

The measurement of interests in relation to human adjustment; introd. by Lewis M. Terman. 524p. (bibls.) il., diagrs. O [c.'31] N. Y., Holt \$4.50; students ed., \$3.60

A summary of the latest developments in vocational guidance for students of psychology and for laymen.

Gaither, Frances

The fatal river; the life and death of La Salle. 303p. (13p. bibl.) maps D [c.'31] N. Y., Holt \$3

A fresh viewpoint toward the French explorer.

Gardner, Anne

Masquerade. 248p. D (Popular copyrights) [c.'31] N. Y., Grosset 75 c.

The story of a girl who lived two lives—one as a New York debutante, the other as a Broadway show-girl of dubious reputation.

Garis, Howard Roger

Uncle Wiggily's icicle spear, or, The battle with the two bad chaps; and, Uncle Wiggily captures the skee; also, Uncle Wiggily's trick skating. no p. il. (col.) D (Uncle Wiggily picture b'ks) [c.'19-'31] Newark, N. J., C. E. Graham & Co. 40 c.

Uncle Wiggily's jumping boots, or, The wild trip to the starry sky; and Uncle Wiggily builds a snow house; also, Uncle Wiggily catches the alligator. 27p. il. (col.) D (Uncle Wiggily picture b'ks) [c.'19-'31] Newark, N. J., C. E. Graham & Co. 40 c.

Gay, Zhenya, and Gay, Jan

The shire colt [il. by Zhenya Gay]. no p. F c. Garden City, N. Y., Doubleday, Doran bds., \$2

A child's picture-story book about Brownie, a little colt who lived on Penny Farm in the Cotswold hills of England.

Gewehr, Wesley Marsh

The rise of nationalism in the Balkans, 1800-1930. 148p. (7p. bibl. note) D (Berkshire studies in European hist.) [c.'31] N. Y., Holt \$1

Gilkison, Mrs. Grace

Little Arthur; il. by the author. 136p. il. (col. front.) O c. Garden City, N. Y., Doubleday, Doran \$1.50

The story of little Arthur who loved all kinds of animals and brought them home. For small children.

Gilman, Mildred Evans [Mrs. Robert Wohlforth]

Sob sister; il. with scenes from the photoplay. 299p. D (Popular copyrights) [c.'31] N. Y., Grosset 75 c.

Gosselink, Rev. Marion Gerard

Teen age talks; timely topics for teachers and pastors. 175p. D [c.'31] Phil., Nat'l Pub. Co. \$1.50

Character-forming talks for intermediates to cover the year by months with emphasis on holidays.

Foucher, Robert

The problem of life. 23p. O [c.'31] [Wash., D. C., Author, c/o Doyle Pr. Service, 1219 I St., N.W.] pap., \$1

Francis, Wilfrid, and Morris, H. M.

Relationship between oxidizability and composi-

tion of coal. 47p. il., diagrs. O (U. S. Bur. of Mines, bull. 340) '31 Wash., D. C., Gov't Pr. Off.: Sup't of Doc. apply

Goudge, H. L.

The question of contraceptives. 32p. D '31 Milwaukee, Morehouse Pub. Co. pap., 40 c.

Gould, Laurence McKinley

Told: the record of an antarctic sledge journey. 284p. il. (pt. col.) maps, diagrs. O c. N. Y., Brewer, Warren & Putnam \$3.50

An account of the remarkable 1500 mile sledge journey to the Queen Maud Mountains that was made by the author and five other men during the Byrd Antarctic Expedition. Gould was second in command of the expedition.

Grant, Robert

The dark horse; a story of the younger Chippendales. 439p. D c. Bost., Houghton \$2.50

A sequel to "The Chippendales" which covers the period from the eve of the World War to the present, and studies the conflict of old and new forces in New England.

Green, Walton Atwater

Cor'sair; il. with scenes from the photoplay. 309p. D (Popular copyrights) [c.'30,'31] N. Y., Grosset 75 c.

Gress, Walter Banzet

Advanced typography. 321p. (bibl.) il, diagrs. O c. Wash., D. C., United Typothetae of America \$3

A textbook in advanced printing which treats type faces, legibility of print, layouts, book composition, book make-up, display composition, etc.

Grey, Zane

Tales of Tahitian waters. 309p. il. Q c. N. Y., Harper \$7.50

The popular western novelist, also a keen fisherman, recounts his experiences on a trip in his yacht "Fisherman" to Tahiti in the South Seas where fishing for tuna, sailfish, swordfish and wahoo is exciting, dangerous and worthwhile.

Hamsun, Knut

August; tr. by Eugene Gay-Tiffet. 441p. D c. N. Y., Coward-McCann \$2.50

August, the wild and unscrupulous wanderer of "Vagabonds," returns to his home in northern Norway and tries to develop this backward peasant community into a modern industrial town.

Hardy, Rose Lees, and Hecox, Geneva Johnston [comps.]

Good companions; b'ks 2 and 3. 224p.; 320p. il. (pt. col.) D c. N. Y., Newson & Co. 76 c.; 88 c.

Harshaw, Ruth

The council of the gods. 198p. il. O c. Chic., Rockwell \$2

Greek myths that have been woven into a connected narrative.

Hart, Hornell Norris

The technique of social progress. 723p. (bibl. footnotes) il., diagrs. O (Amer. social science ser.) [c.'31] N. Y., Holt \$3.60

A textbook for a freshman orientation course.

Hayes, Elizabeth Le May

The tongues of man. 111p. il. D (Story of man) c. Chic., Rockwell \$1.25

The story of the many languages spoken by man.

Heal, Edith, ed.

Junior story-teller's house; second visit; The room of accomplishment. 181p. il. O c. Chic., Rockwell \$1.25

Stories for children about people who work against odds to earn a living.

Henry, Robert Selph

The story of the Confederacy. 514p. (3p. bibl. note) il., maps O [c.'31] Ind., Bobbs-Merrill \$5

A history of the Confederacy and the Civil War.

Herford, Oliver

The deb's dictionary. no p. il. D c. Phil., Lippincott \$1.50

Amusing contemporary definitions of ordinary words for the young flapper.

Hindenburg, Helene Nostitz von

Hindenburg at home; an intimate biography. 94p. il. O [c.'31] N. Y., Duffield & Green \$2

A picture of the president of the German Republic as he is at home, by his niece.

Hobbs, William Herbert

Earth features, and their meaning; an introduction to geology for the student and the general reader; 2nd ed. rev. and enl. 554p. (bibls.) il., maps, diagrs. O '31, c. '12, '31 N. Y., Macmillan fab., \$4.50

Hodson, Moses Mitchell

Among the flowers [verse]. 176p. front. D [c.'31] New Castle, Ind., Dale Pr. Co. \$1.50

Holland, Rupert Sargent

Yankee ships in pirate waters; il. by Frank E. Schoonover. 317p. il. (pt. col.) O [c.'31] Phil., Macrae, Smith \$3.50

Stories of the adventures of the young men who went to sea on the Yankee sailing ships in the days when they traded with the countries of the Orient, where the waters were infested with pirates.

Holt, Henry

The necklace of death. 313p. D (Crime club) [c.'31] Garden City, N. Y., Doubleday, Doran \$2

The murderer of Cyrus Fairfax stole a three-pound jar of crab-apple jelly and nothing else and Scotland Yard was perplexed.

Horgan, Paul

Men of arms; il. by the author. 62p. il. (col.) F [c.'31] Phil., McKay \$2.50

A book for children picturing warriors of different countries and periods, with descriptions of their methods of fighting.

Howard, Sidney Coe

Ned McCobb's daughter; a comedy in three acts. 112p. il., diagrs. O (French's standard lib. ed.) c. '26, '31 N. Y., S. French pap., 75 c.

Howitt, Mary

Mid-summer day; a tale of the olden-time. no p. il. (col.) Q [c.'31] Bost., Badger \$2

A narrative poem about the adventures of a little girl in the woods on a mid-summer day.

Grabowski, Mrs. Bessie Berry

The Du Val family of Virginia, 1701; descendants of Daniel Du Val, Huguenot, and allied families. 253p. (bibl.) il. (col. front.) O '31 Richmond, Va., Dietz Press \$10

Hagen, John Milton, comp.

Western college songs; songs of the universities and colleges of the far west. 135p. Q c. '31 San Francisco, Sherman, Clay & Co. pap., \$1.25

Hamburger, Ferdinand, Jr.

The influence of residual air on the life of im-

pregnated paper insulation. 12p. diagrs. Q '31 Balt., Johns Hopkins Press pap., 15 c.

[Hertz, Walter B.]

Leather industry and trade of France. 57p. O (Trade information bull. no. 763) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 10 c.

Jenness, Mary

The church and the world's farmers; a leaders' course for intermediates. 64p. (bibls.) S [c.'31] N. Y., Missionary Educ. Movement of U. S. and Canada pap., 35 c.

Hudson, William Henry

Far away and long ago; a history of my early life; il. with wood-engravings by Eric Fitch Daglish [new ed.]. 360p. O [18, '31] N. Y., Dutton \$3.75; lim. ed., \$25

Hunt, Rockwell Dennis

California; a little history of a big state. 156p. il., maps D [c. '31] Bost., Heath 88 c.
A textbook for the primary grades.

Infants' annual. no p. il. (pt. col.) O [n. d.] [N. Y., Macmillan] bds., \$1.25
Stories and poems.

James, Bessie Rowland, and James, Marquis

Six feet six; the heroic story of Sam Houston. 251p. il. O [c. '31] Ind., Bobbs-Merrill \$2.50

The life of Sam Houston adapted from "The Raven" for younger readers.

Jones, F. C.

Extraterritoriality in Japan, and the diplomatic relations resulting in its abolition, 1853-1899. 246p. (4p. bibl.) O c. New Haven, Conn., Yale \$3

The history of foreign judiciaries in Japan. Published for the Japan Society of New York.

June, Larry, and Alger, Joseph

The shadows' holiday; il. by Larry June. no p. O [c. '31] N. Y., Farrar & Rinehart \$1.50

The story, told by means of photographs, of where some shadows went on a rainy afternoon, for young children.

Kay, Gertrude Alice

Peter, Patter and Pixie; il. by the author. 22p. il. (pt. col.) F c. N. Y., McBride bds., \$2.50

The good times three children had during the summer spent with their two grandmothers in a New England village.

King, Marian

Amnon; a lad of Palestine. 96p. il. (pt. col.) D c. Bost., Houghton \$1.75

A story of a little Jewish boy and his pet goat, for younger children.

Klein, Jack

Short cuts for salesmen: The triumphant; the story of a salesman who got there [2 v.]. 218p.; 232p. D [c. '31] N. Y., B. C. Forbes Pub. Co. \$4, bxd.

Two books on modern salesmanship. One gives practical information and advice on sales problems of today, the other is the story of a salesman who succeeded.

Knapp, Edward E.

Ah-re-gay, king of the northland. 384p. il. D [c. '31] Springfield, Mass., M. Bradley \$1.50

Three stories of adventure and animal life in Alaska, for young people.

Knowlton, Clarence H., and others

America's story for America's children;

6, The young republic. 190p. il., maps D [c. '31] Bost., Heath 72 c.

America's story for America's children; 7, America grows up. 202p. il., maps D [c. '31] Bost., Heath 72 c.

Koht, Halvdan

The life of Ibsen; 2 v. [tr. by Ruth Lima]. 304p.; 341p. il. O (Scandinavian classics) [c. '31] N. Y., Norton \$7.50

A biography of the Norwegian dramatist published for the American-Scandinavian Foundation.

The old Norse sagas. 191p. (7p. bibl.) D (American-Scandinavian Found.) [c. '31] N. Y., Norton \$2.50

A study of the famous Icelandic sagas of the Middle Ages, their origin, various forms and historical value.

Laird, Dr. Donald Anderson

Why we don't like people. 183p. diagrs. D [c. '31] N. Y., Mohawk Press \$2

A study of personality and the important factors that are necessary to build character.

Lamb, Harold

Durandal; a crusader in the Horde. 378p. il. (col. front.), map D '31, c. '26-'31 Garden City, N. Y., Doubleday, Doran \$2.50

A novel of the crusades about Sir Hugh, a Frankish crusader, who was betrayed on his way to the Holy Land by the Greek Emperor of Constantinople, took refuge among the Arabs, and later joined the Mongol Horde to avenge himself.

Lange, Dietrich

On the fur trail. 258p. il. (col. front.) D c. N. Y., Newson & Co. 72 c.

A story of adventure in the North Woods which contains much information about animals and outdoor life for boys.

Lee, Gerald Stanley

Heathen rage. 342p. D c. N. Y., Richard R. Smith \$2.50

The author makes some lively suggestions to professors, physicians, lawyers, ministers and artists.

Lewis, Mary Owen

The phantom bow [verse]. 95p. D [c. '31] Phil., McKay buck., \$1.50

Lhevinne, Isadore

Napoleons all; il. by the author. 366p. O c. N. Y., Mohawk Press \$2.50

A novel based on the last stand of the White Army of Baron Von Wrangel against the Reds in Russia, 1920.

Low, Ruth Irma

Peggy Moran. 127p. front. D c. N. Y., Benziger Bros. \$1

A story for children about the surprising good fortune that came to the poor Morans, and especially to Peggy, who lived with her grandfather and aunt, and took care of her little brothers and sisters.

Ludwig, Emil

Napoleon; tr. by Eden and Cedar Paul. 717p. il. (pors.) O (Star b'ks) [c. '26] Garden City, N. Y., Garden City Pub. Co. \$1

Jones, Clarence F., and Cunningham, Floyd F.

Laboratory manual in the geography of South America; for college students; to accompany South America by Clarence F. Jones. 133p. maps, diagrs. O [c. '31] N. Y., Holt pap., \$1

Jones, Easley S.

Practical English drillbook. 48p. O [c. '31] N. Y., Century pap., 52 c.

Kelly, Ernest, and Babcock, C. J.

Production of clean milk; rev. ed. 20p. il. O (Farmers' bull. no. 602) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. apply

Kitchens, Matilda

When underwear counted; being the evolution of underclothes. 55p. il. S [n. d.] [Talladega, Ala., Brannon Pr. Co.] pap., \$1

Lampe, J. Harold

A study of the unbalanced alternating current bridge for magnetic analysis. 12p. diagrs. '31 Balt., Johns Hopkins Press pap., 15 c.

[Lane, Clayton]

The chemical industry and trade of Poland. 22p. O (Trade information bull., no. 762) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 10 c.

McCallister, W. J.

The growth of freedom in education; a critical interpretation of some historical views. 602p. (14p. bibl.) O [31] N. Y., Richard R. Smith \$6

A history of educational theories which aims to coordinate theory and practice.

McCracken, Harold

Alaska bear trails. 275p. il. O c. Garden City, N. Y., Doubleday, Doran \$2.50

Stories of the author's trips into the North with his camera to photograph wild animals.

Macdonald, Marcia, pseud. [Mrs. Grace Livingston Hill]

Found treasure. 254p. il. (col. front.) D (Popular copyrights) [c.'28] [N. Y., Grosset] 75 c.

MacDonald, Philip [Oliver Fleming, pseud.]

Murder gone mad. 305p. D (Crime club) [c.'31] Garden City, N. Y., Doubleday, Doran \$2

Who was the murderer calling himself the Butcher who was terrorizing the small English village of Holmdale?

McGuckin, Mrs. Mildred Criss

Martine and Michel; a story of the Jura Mountains. 289p. il. (col. front.) D c. Garden City, N. Y., Doubleday, Doran \$2

Martine looks after her artist father, runs her small household and with the help of Michel, a peasant boy, finds a way to sell her father's pictures.

Macintosh, Douglas Clyde

The pilgrimage of faith in the world of modern thought. 299p. (bibl. footnotes) O '31 [N. Y., Longmans] \$3

Lectures on the philosophy of religion that were delivered at the University of Calcutta.

MacKaye, Percy

The pilgrim and the book. 104p. O [c.'20, '31] N. Y., S. French pap., \$1

McMurtrie, Douglas Crawford

Early printing in Michigan; with a bibliography of the issues of the Michigan Press, 1796-1850 [lim. ed.]. 351p. il. O '31 Chic., John Calhoun Club buck., \$8

A study of the history of Michigan printing.

Mairet, Jeanne, pseud. [Marie Healy Bigot, Mme. Charles Bigot]

Little Peter's task; tr. by Hortense G. Maguire. 103p. il. D (Heath supplementary readers) [c.'31] Bost., Heath 60 c.

For the fourth and fifth grade.

March, Michael

My heavens! astrology for amusement. 93p. diagrs. (pt. col.) O [c.'31] [N. Y., Claude Kendall] \$1

A new and easy way of charting and reading horoscopes.

[Lindstrom, D. E.]

Organizing for rural home-talent tournaments. 15p. il. O (College of Agri. and Agri. Exp. Sta., circular 376) [31] [Urbana, Ill., Univ. of Ill.] pap., apply

Linsley, C. M.

Limestone, the key to soil building and higher crop yields. 31p. il., diagrs. O (College of Agri. and Agri. Exp. Sta., circular 375) [31] [Urbana, Ill.] Univ. of Ill. pap., apply

McAuliffe, Eugene

The romance and tragedy of coal. 97p. D [c.'31] Omaha, Neb., Colonial Press pap., \$1

Mavity, Nancy Barr [Mrs. Arthur Benton Mavity]

The other bullet. 322p. D (Popular copyrights) [c.'30] N. Y., Grosset 75 c.

Mawdsley, M. Dorothy

Children of Italy. 64p. il. D c. Chic., Rockwell 50 c.

Umberto and his little sister see many interesting things when they visit their many relatives in different parts of Italy.

Meagher, Maude

Fantastic traveller. 339p O c. Bost., Houghton \$2.50

The story of a humble clerk who was not ashamed to dream and who stretched the boundaries of his mind to comprehend all the beauty of the world.

Merriam, Charles Edward

The written constitution and the unwritten attitude. 89p. (bibl. footnotes) D c. N. Y., Richard R. Smith \$1

Three lectures by a Professor of Political Science in the University of Chicago delivered on the Cutler Foundation at the University of Rochester, 1930.

Miller, Alice Duer [Mrs. Henry Wise Miller]

Forsaking all others. 95p. il. D c. N. Y., Simon & Schuster bds., \$2

A story of a marriage, in verse.

Miller, Elizabeth Cleveland

Young Trajan; il. by Maud and Miska Petersham. 232p. front. (col.) D c. Garden City, N. Y., Doubleday, Doran \$2

A romance of modern Rumania in revolt, for older boys and girls.

Modern publicity, 1931; ed. by F. A. Mercer and W. Gaunt. 174p. il. (pt. col.) Q '31 N. Y., Rudge \$4.50; pap., \$3

A commercial art annual containing examples of advertisements from many countries, an introduction by A. J. Greenly, and an article on advertising in the United States by Harry A. Batten.

Muir, Percy H.

Points, 1874-1930; being extracts from a bibliographer's note-book [lim. ed.]. 184p. il. (pt. col.) O (Bibliographia) [31] N. Y., Richard R. Smith bds. \$5

The author, an Englishman whose business is the buying and selling of modern first editions, discusses some of the pitfalls of the bibliographer and draws attention to some bibliographical errors. The second half of the book includes selections from his own notebook in which he has recorded peculiar features of first editions and then verified them.

Mulvany-Dauteur, May N.

Joan and Pierre; il. by the author. no p. il. (col.) Q [c.'31] Garden City, N. Y., Doubleday, Doran bds., \$2

Joan, a little American girl, spends the summer in France with her cousin Pierre. For younger children.

Nash, J. V.

How the world lives. 112p. il. D (Story of man) c. Chic., Rockwell \$1.25

Our sociological development explained for children.

Magnusson, Carl Edward

Alternating currents; 4th ed. 685p. il. O '31 N. Y., McGraw-Hill \$5

Medical papers on physical therapy, diet, and health education of the Pre-conference Medical Council of the World Conference of Seventh-day Adventists, San Francisco, California, 1930. 314p. (bibl.) il., diagrs. O [c.'31] Mountain View, Cal., Pacific Press Pub. Ass'n \$3

Miller, Thomas Arrington Huntington

The use of logs and poles in farm construction. 28p. il. O (Farmers' bull. no. 1660) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. apply

Newmark, David

Educational plays of modern days. 106p. D [c.'31] Bost., Badger \$2
For children.

Nicolay, Helen

The boys' life of Washington. 387p. il. O [c.'31] N. Y., Century \$2.50

A biography of George Washington for young people which includes many short extracts from his own writings and anecdotes about him told by those who knew him.

Normano, J. F.

The struggle for South America; economy and ideology; introd. by Clarence H. Haring. 294p. (48p. bibl. notes) O '31 Bost., Houghton \$4

The story of the great economic war that is being waged over South America.

Oxenham, John, pseud. [William Arthur Dunkerley]

A saint in the making; from the Valley of the Singing Blackbird to St. Peter's, Rome. 219p. front. (por.) D '31 N. Y., Longmans \$2

The story of the Curé d'Ars, once unschooled herdbo-y, who became Patron Saint of all the Curés of France.

Paradise, Nathaniel Burton

Thomas Lodge; the history of an Elizabethan. 261p. (13p. bibl., bibl. footnotes) O c. New Haven, Conn., Yale \$3

The life and work of a poet, prose-writer and dramatist, whose "Rosalynde" was the basis of Shakespeare's "As You Like It."

Parkhurst, Genevieve

Headlong. 297p. D [c.'31] N. Y., Holt \$2

The story of a woman's life, her disastrous youthful marriage, her struggle to support her children by newspaper work in San Francisco and publicity work in New York, her love affair with her employer, and the peace and tranquillity that come to her at forty when love comes to her again.

Parmer, Charles B.

A wife by the hour. 285p. D c. N. Y., Watt \$2

Babs Windsor neglects her husband and goes excitement seeking in New York.

Partridge's children's annual. no. p. il. (pt. col.) O [n.d.] [N. Y., Macmillan] bds. \$1.25

A story anthology.

Pertwee, Roland

Hell's loose. 301p. D (Popular copyrights) [c.'29] [N. Y., Grosset] 75 c.

Ponafidine, Emma Cochran (Mme. Pierre Ponafidine)

Russia—my home; prefatory note by William Lyon Phelps. 312p. il. O [c.'31] Ind., Bobbs-Merrill \$3.50

An account of the experiences before, during, and after the Russian Revolution, of an American woman, her sons, and her husband, a Russian nobleman.

Powell, Edward Alexander

Marches of the north; from Cape Breton to

the Klondike. 321p. il., maps O [c.'31] N. Y., Century \$4

Information about the history, traditions, resources, scenery, politics, sports and people of Canada drawn from the author's observations during his travels from Cape Breton to the Klondike and from the American border to the Arctic.

Recouly, Raymond

Joffre. 369p. front. (por.) O c. N. Y., Appleton \$3

The war years of Marshal Joffre, Commander in Chief of the French Army.

Reinheimer, Sophie

Flower Heaven; tr. by Amy Flashner; il. by Else Wenz-Victor. no p. il. (col.) Q '31 N. Y., Harper bds., \$2

A story of the flowers picked by humans, who have died and gone to the Flower Heaven. For children.

Reynolds, Helen Wilkinson

Dutchess County doorways, and other examples of period work in wood, 1730-1830, with accounts of houses, places and people. 502p. (bibl. footnotes) il., map Q c. N. Y., Wm. F. Payson buck., \$22.50, bxd.

Including over 200 plates reproducing period-wood-work from the old homes of this New York State county.

Rice, Cale Young

The swamp bird; a drama. 108p. D [c.'31] N. Y., Century \$2

The first prose play of a well known poet is laid in Florida.

Rippy, James Fred

The capitalists and Colombia [introd. by Harry Elmer Barnes]. 288p. (7p. bibl.) map D (Studies in Amer. imperialism) [c.'31] N. Y., Vanguard \$2

A study of the economic relations of the United States and Colombia and an analysis of our policies.

Rockne, Knute Kenneth

The autobiography of Knute K. Rockne; ed. by Bonnie Skiles Rockne. 296p. il. O [c.'30,'31] Ind., Bobbs-Merrill \$2.50

The life story of the famous Notre Dame football coach who was killed in March, edited by his wife.

Rølvaag, Ole Edvart [Paul Mørck, pseud.]

Their fathers' God; a novel; tr. by Trygve M. Ager. 344p. D c. N. Y., Harper bds., \$2.50

A sequel to "Giants in the Earth" and "Peder Victorious" in which the problems of readjustment which face the children born of pioneer parents are described, particularly in the married life of Peder Holm, a Lutheran Norwegian, and Susie his wife, an Irish Catholic.

Rotha, Paul

Celluloid; the film today. 272p. il. D '31 N. Y., Longmans \$3

A survey of the outstanding events in the cinema world since the development of sound films, and an analysis of individual films, American, English, French and German, to determine the most interesting tendencies of the day.

Owen, Nina

Pine tree treasures. 16p. il. O (U. S. Dep't of Agri., misc. pub'n no. 106) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. apply

Phillips, Jeane

Mary Baker Eddy's early writings compared with the Quimby Manuscripts; bk. 1. 49p. (bibl. footnotes) Tt [c.'31] [Pasadena, Cal., Toudjous Pub. Co., 56 E Holly St.] pap., 50 c.

Pidgeon, Mary Elizabeth

Wages of women in thirteen states. 223p. diagrs.

O (U. S. Women's Bur., bull. no. 85) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 35 c.

[Porter, Robert, ed.]

The new and improved ready reckoner; rev. ed. 286p. Tt (Handy reference pub'ns) [c.'31] Phil., Winston 35 c.

Quaintance, Altus Lacy, and Siegler, E. H.

The more important apple insects; rev. ed. 106p. il. O (Farmers' bull. no. 1270) [c.'31] Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 15 c.

Ruskin, John [and others]

John Ruskin's letters to Francesca, and, *Memoirs of the Alexanders* [comp.] by Lucia Gray Swett; introd. by William Clyde De Vane, Jr. 432p. il. O [c.'31] Bost., Lothrop \$3

Ruskin's letters to Francesca Alexander, an American artist whom he met in Italy, and letters by various members of the Alexander family which tell of the life of Francesca and her mother in Italy—with explanatory interpolations by the compiler.

Saintsbury, George Edward Bateman

A consideration of Thackeray. 273p. D '31 [N. Y.], Oxford \$3

A collection of introductions to the Oxford edition of Thackeray published in 1908, which are studies of the writer's many aspects.

Salt, Harriet

Young Hawk and his pony. 89p. il. (pt. col.) D [c.'31] Phil., Macrae, Smith \$1.50
The story of one summer in the life of an Indian boy.

Schmiedeler, Edgar, ed.

Readings on the family. 537p. (bibl. footnotes) D (Century Catholic college texts) [c.'31] N. Y., Century \$2.75

A collection of articles by some of the foremost American and European authorities on the study of the family.

Scott, D. R.

The cultural significance of accounts. 324p. (bibl., bibl. footnotes) O [c.'31] N. Y., Holt \$2.50

A statement of the significance of accounting in the fields of economic, legal, governmental and cultural organization.

Scott, Reginald Thomas Maitland

The mad monk. 288p. il. D [c.'31] [N. Y., Claude Kendall] \$2

A novel that presents a new solution to the mystery of Rasputin's personality and powers.

Sedgwick, Henry Dwight

Alfred de Musset, 1810-1857; a biography. 343p. (bibl.) il. O [c.'31] N. Y., Bobbs-Merrill \$5

A biography of the great French love poet of the 19th century.

Selous, Edmund

Thought-transference (or what?) in birds. 266p. S [31] N. Y., Richard R. Smith \$2

Using the records of his bird-watching, the author endeavors to show that thought transference exists in nature independent of man.

Seltzer, Charles Alden

The red brand. 294p. D (Popular copy-rights) [c.'29] N. Y., Grosset 75 c.

Shakespeare, William

Shakespeare; a historical and critical study, with annotated texts of twenty-one plays by Hardin Craig. 1200p. (bibls.) O c. Chic., Scott, Foresman buck., \$4

Shepherd, Lou A.

A plan for teaching language and literature in the first and second grades. 80p. (bibls.) D [c.'31] Des Moines, Ia., Wallace Pub. Co. \$1.20

Sikes, Edward Ernest

The Greek view of poetry. 255p. (bibl. footnotes) D [n.d.] N. Y., Dutton \$3.50

An examination of the contemporary critical theories and popular appreciation of Greek poetry from Homer to Longinus.

Simonds, Frank Herbert

They won the war. 120p. D c. N. Y., Harper \$1

A concise review and evaluation of the World War leaders and an estimate of their historical significance.

Slocombe, George

The white plumed Henry, King of France. 388p. il. O c. N. Y., [Farrar & Rinehart] \$5

A biography of Henry of Navarre, first Bourbon king of France.

Snedeker, Caroline Dale Parke [Mrs. Charles H. Snedeker, Caroline Dale Owen, pseud.]

The town of the fearless. 365p. (3p. bibl.) il. (col. front.) O c. Garden City, N. Y., Doubleday, Doran \$2.50

The story of a unique American town, New Harmony, Indiana, which was built by the Rappites and then bought by Robert Owen and his followers in 1825 to become the scene of a social experiment founded upon an ideal. Its history is told by a descendant of the founders.

Snow, Charles H.

The sheriff of Chispa Loma. 290p. D c. Phil., Macrae, Smith \$2

An exciting story of the Southwest.

Sokolnikov, Gregory Y., and others

Soviet policy in public finance, 1917-1928; tr. by Elena Varneck; ed. by Lincoln Hutchinson and Carl C. Plehn. 484p. (bibl. footnotes) O c. Stanford Univ., Cal., Stanford Univ. Press \$4

The author is Soviet ambassador to England. Published under the auspices of the Committee on Russian Research of the Hoover War Library.

Stange, Hugh, and Golden, John

After tomorrow; a play in three acts. 121p. il. D c. N. Y., S. French \$2

One of this season's successful plays, now running on Broadway.

Starrett, Vincent

Dead man inside. 310p. D (Crime club) [c.'31] Garden City, N. Y., Doubleday, Doran \$2

The owner of the Bluefield haberdashery shop is found dead in the window where the dummy should have been. A Crime Club selection.

Stephenson, Mary Bowen

Caves, tents, and houses; the story of man's homes in picture-strip. no p. il. obl. S c. Chic., Rockwell 50 c., bxd.
See also *Fish*.

The world of invisible life. 112p. il. D (Story of the world) c. Chic., Rockwell \$1.25
Scientific information for children on microscopic life.

Stewart, Alfred Walter [John Jervis Connington, pseud.]

Recent advances in organic chemistry; 6th ed.; 2 v. 441p.; 444p. (bibl. footnotes) il., diags. O '31 N. Y., Longmans \$7.50

Setchell, William Albert

Some early algal confusions. 14p. (2p. bibl.) il. O (Univ. of Cal. pub'ns. in botany, v. 16, no. 10) '31 Berkeley, Cal., Univ. of Cal. Press pap., 25 c.

Slocum, Rob Roy

Marketing poultry; rev. ed. 33p. il., maps, diags. O (Farmers' bull. no. 1377) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 5 c.

Stocking, George Ward

The potash industry; a study in state control. 353p. (bibl. footnotes) D c. N. Y., Richard R. Smith \$3

A study of the economic characteristics of the potash industry and the consequences of Germany's experiment in State control.

Stomberg, Andrew Adin

A history of Sweden. 837p. (bibl. footnotes) il., maps (pt. col.), diagr. O c. N. Y., Macmillan \$8.50

A history of Sweden from the earliest times to the present day by the professor of Scandinavian literature in the University of Minnesota.

Strahan, Mrs. Kay Cleaver

Death traps. 310p. D (Popular copyrights) [c.'30] N. Y., Grosset 75 c.

Suranyi-Unger, Theo.

Economics in the twentieth century; the history of its international development; ed. by Edwin R. A. Seligman; tr. by Noel D. Moulton. 416p. (bibl. notes) O [c.'31] N. Y., Norton \$5

A survey of the economic thought of today in its relation to political and social conditions in the leading countries of the world.

Swift, Jonathan

Gulliver's travels; adapted for Story-teller's house by Edith Heal. 64p. il. D c. Chic., Rockwell 50 c.

Sylvia

Hollywood undressed. 250p. D c. N. Y., Brentano's \$2

The famed masseuse of Hollywood, who counts most of the past and present movie stars among her clients, exposes the foibles and follies of stardom while revealing some of her beauty secrets.

Tarkington, Booth

Penrod, his complete story. 602p. il. (pt. col.) O '31, c.'13-'31 Garden City, N. Y., Doubleday, Doran \$2.50

"Penrod," "Penrod and Sam," and "Penrod Jashber" are included in this collection of all the Penrod stories.

The plutocrat; a novel [photoplay title, Business and pleasure]. 543p. D (Popular copyrights) [c.'26,'27] N. Y., Grosset 75 c.

Taverner, Eric, and others

Salmon fishing. 472p. il. (pt. col.) diagrs. O (Lonsdale lib., v. 10) [n.d.] Phil., Lippincott buck., \$7.50

A comprehensive and detailed treatment of the whole subject.

Teresah

A doll, two children and three storks; tr. by Dorothy Emmrich. 178p. il. (col. front.) D [c.'31] N. Y., Dutton \$2.50

How all the toys in a Nuremberg shop left the store because a wrong had been done to one of the workers, and journeyed through fairyland.

Terman, Lewis Madison, and Lima, Margaret

Children's reading; a guide for parents and teachers; 2nd ed. 437p. (bibls.) il. D '31, c.'25-'31 N. Y., Appleton \$2.50

Tomlinson, Henry Major

Norman Douglas. 77p. front. (por.) O c. N. Y., Harper bds., \$2

A distinguished novelist makes an interpretive study of the author of "South Wind."

Trask, Keith

Dead men do tell. 288p. D [c.'31] N. Y., Farrar & Rinehart \$2

A detective story in which the murderer is led to his own undoing through his creative imagination which planned an inhuman crime that also needed a stolidity and callousness which he did not possess.

Treadwell, Sophie

Lusita. 248p. D [c.'31] N. Y., Cape & Smith \$2

Romance and adventure in Mexico when a San Francisco reporter goes in search of Lusita, a girl who had supposedly been kidnapped by bandits.

Trinkler, Emil

The stormswept roof of Asia [tr. by B. K. Featherstone]. 312p. il., map O [n.d.] Phil., Lippincott \$5

An account of the author's journey by yak, camel and sheep caravan in Tibet, Chinese Turkestan, and over the Kara-Koram to India.

Turner, Nancy Byrd

In the days of young Washington. 242p. il. (col. front.), map D c. Bost., Houghton \$2

The story of a boy and girl who knew Washington in 18th century Virginia.

Snapp, Oliver Irvin

Insects attacking the peach in the South and how to control them; rev. ed. 44p. il. O (Farmers' bull. no. 1557) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. apply

Standard Oil Company of California

Fire protection manual. 128p. il. Q '31 San Francisco, Author, 225 Bush St. lea., \$5, loose-leaf [Stanley, Louise]

Canning fruits and vegetables at home; rev. ed. 24p. il. O (Farmers' bull. no. 1471) '31 Wash., D.C., Gov't Pr. Off.; Sup't of Doc. pap., 5 c.

Thorp, Frank, Jr., and others

Common animal parasites of horses. 20p. il., diagrs. O (College of Agri. and Agri. Exp. Sta., circular 378) [31] [Urbana, Ill., Univ. of Ill.] pap., apply

Toronto Public Library, comp.

The Canadian catalogue of books published in Canada, about Canada, as well as those written by

Canadians, with imprint of 1930. 36p. O '31 Toronto, Can., Compiler pap., apply

Tracy, P. H.

Making frozen delicacies at home. 15p. il. O (College of Agri. and Agri. Exp. Sta., circular 377) [31] [Urbana, Ill., Univ. of Ill.] pap., apply

Warwick, W. Turner

The rational treatment of varicose veins and varicocoele. 188p. D '31 Chic., Chicago Medical Bk. Co. buck., \$2

Woodward, T. E.

The production of dairy cows as affected by frequency and regularity of milking and feeding. 16p. (bibl.) diagrs. O (U. S. Dept. of Agri., circular no. 180) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 5 c.

Young, Stanley P.

Hints on bobcat trapping. 8p. il. O (U. S. Dept. of Agri., leaflet no. 78) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 5 c.

Vaillant-Couturier, Paul

The French boy; tr. by Ida Treat; il. by the author. 306p. D c. Phil., Lippincott \$2.50

A picture of French boyhood is given through the experiences of the author which he has told in the third person.

Van Vechten, Carl

Spider boy; a scenario for a moving picture. 297p. D (Popular copyrights) [c.'28] N. Y., Grosset 75 c.

Vernier, Chester G., and Weller, Fred A.

American family laws; v. 1. 332p. (bibls.) O [c.'31] Stanford Univ., Cal., Stanford Univ. Press \$5

The first volume of a comparative study of the laws concerned with family relationships in all the States, Alaska, the District of Columbia and Hawaii, to Jan. 1, 1931, contains the introductory survey and the study of marriage laws.

Verschoye, Catherine M.

Sleeping echo. 289p. D '31 [N. Y.], Macmillan \$2

Bridget takes the child of her divorced husband who had deserted her for another woman, knows happiness through the child and through love for a man only to lose him tragically, and then resigns herself to her lot.

Wagemann, Clara E.

Covered bridges of New England [lim., signed ed.]. 158p. (bibl.) il. O c. Rutland, Vt., Tuttle Co. \$12.50

A history and description of New England's fast-disappearing old landmarks, covered bridges.

Walcott, Gregory Dexter

An elementary logic. 467p. (bibls.) diagrs. D [c.'31] N. Y., Harcourt \$2.50

A textbook for beginners with special emphasis on scientific method.

Waldman, Milton

King, queen, jack; Philip of Spain courts Elizabeth. 283p. (bibl.) il. (pors.) O '31 N. Y., Longmans \$3.50

A narrative of the four months after Elizabeth was crowned when King Philip of Spain and his ambassador carried on an intrigue for her hand and were defeated.

Walker, Louis Carlisle

Distributed leisure; an approach to the problem of overproduction and underemployment. 255p. O [c.'31] N. Y., Century \$2.25

A working philosophy of industrial management, which advocates a balanced distribution of leisure and employment.

Wees, Frances Shelley

The mystery of the creeping man. 330p. front. (diagr.) D [c.'31] Phil., Macrae, Smith \$2

Mystery in a small college community, especially the strange disappearance of Professor Murchison.

Wells, Rhea

Ali the camel; il. by the author. 136p. il. (pt. col.) D c. Garden City, N. Y., Doubleday, Doran \$2

The story of Ali, a camel who left his Bedouin village with Bali, his young master, to see the sights of an Arabian city. For children up to eight.

Whitney, Elinor

Try all ports. 255p. il. D c. N. Y., Longmans \$2

A romance of the days of clipper ships, for boys and girls.

Williamson, Hamilton

Lion cub; a jungle tale; il. by Berta and Elmer Hader. no p. il. (pt. col.) O [c.'31] Garden City, N. Y., Doubleday, Doran bds., 75 c.

A story in pictures and texts for small children.

Wilson, Harry Leon

Two black sheep. 336p. D c. N. Y., [Farrar & Rinehart] \$2

The hilarious adventures of a feather-brained couple in Hollywood, Lucien, a titled Frenchman masquerading as a garage mechanic, and Valerie St. Vrain, supposedly hiding from an English peer, as told by Lucien himself.

Wilson, Robert McNair [Anthony Wynne, pseud.]

Madame de Staël; high priestess of love. 394p. (16p. bibl. notes) il. O c. N. Y., McBride \$4

A biography of a powerful woman who had great influence on the destiny of Napoleon and 18th century Europe.

Wilstach, Paul

Tidewater Maryland. 383p. il., map O [c.'31] Ind., Bobbs-Merrill \$5

A description of the romantic plantation mansions and the celebrated personages of Tidewater Maryland, that part of Maryland that encircles Chesapeake Bay, together with its history and traditions.

Winkelman, Barnie F.

Modern chess. 233p. diagrs. D [c.'31] Phil., McKay \$1.50

An introduction to the art of chess as played by the modern chess master.

Wynn, David

Folk tales of the North American Indians, retold. 58p. il. (pt. col.) D [c.'31] Phil., McKay 75 c.

For young readers.

Title Index to The Weekly Record

Does not include the material listed in smaller type

Advanced typography. Gress, W. B. \$3
United Typothetae of America
 After tomorrow. Stange, H. \$2 *S. French*
 Ah-re-gay. Knapp, E. E. \$1.50 *M. Bradley*
 Alaska bear trails. McCracken, H. \$2.50
Doubleday, Doran

Ali the camel. Wells, R. \$2
Doubleday, Doran
 American beauty. Ferber, E. \$2.50
Doubleday, Doran
 American family laws; v. 1. Vernier, C. G.
 \$5 *Stanford Univ. Press*

- America's story for America's children; 6 and 7. Knowlton, C. H. 72 c. ea. *Heath*
 Amnon. King, M. \$1.75 *Houghton*
 Among the flowers. Hodson, M. M. \$1.50 *Dale Pr. Co.*
 Attwell's (Lucie) children's book. \$1.50 *Macmillan*
 August. Hamsun, K. \$2.50 *Coward-McCann*
 Autobiography of Calvin Coolidge, The. \$1 *Farrar & Rinehart*
 Autobiography of Knute K. Rockne, The. \$2.50 *Bobbs-Merrill*
 Avenging Saint, The. Charteris, L. \$2 *Doubleday, Doran*
 Balzac's masterpieces. \$2.50 *McKay*
 Banks and prosperity, The. Edie, L. D. \$2.50 *Harper*
 Big Road, The. Cross, R. \$2 *Longmans*
 Black Ace, The. Dilnot, G. 75 c. *Grosset*
 Bodyguard unseen. D'Aquila, V. \$2.50 *Richard R. Smith*
 Border wolf, The. Bennet, R. A. \$2 *Watt*
 Boys' life of Washington, The. Nicolay, H. \$2.50 *Century*
 Brian of the mountain. Casserley, A. T. \$1.50 *Harper*
 Brooks takes the long look. Dawson, J. M. \$1.25 *Baylor Univ. Press*
 Buddy's adventures in the blueberry patch. Beskow, E. \$2 *Harper*
 Busy book, The. Bartlett, F. L. \$1 *Doubleday, Doran*
 California. Hunt, R. D. 88 c. *Heath*
 Camille. Dumas, A., fils. \$1 *S. French*
 Capitalists and Colombia, The. Rippy, J. F. \$2 *Vanguard*
 Caves, tents, and houses. Stephenson, M. B. 50 c. *Rockwell*
 Celluloid. Rotha, P. \$3 *Longmans*
 Children of Italy. Mawdsley, M. D. 50 c. *Rockwell*
 Children's reading. Terman, L. M. \$2.50 *Appleton*
 Christopher Columbus. Adams, F. P. \$2 *Viking Press*
 Circus. Bell, B. B. \$1.75 *Brewer, Warren & Putnam*
 Click of the gate, The. Campbell, A. O. \$2 *Farrar & Rinehart*
 Cold. Gould, L. M. \$3.50 *Brewer, Warren & Putnam*
 Consideration of Thackeray, A. Saintsbury, G. \$3 *Oxford*
 Corsair. Green, W. A. 75 c. *Grosset*
 Council of the gods, The. Harshaw, R. \$2 *Rockwell*
 Covered bridges of New England. Wagemann, C. E. \$12.50 *Tuttle Co.*
 Cultural significance of accounts, The. Scott, D. R. \$2.50 *Holt*
 Dark Horse, The. Grant, R. \$2.50 *Houghton*
 Dead man inside. Starrett, V. \$2 *Doubleday, Doran*
 'Dead men do tell. Trask, K. \$2 *Farrar & Rinehart*
 Death traps. Strahan, K. C. 75 c. *Grosset*
 Deb's dictionary, The. Herford, O. \$1.50 *Lippincott*
 Distributed leisure. Walker, L. C. \$2.25 *Century*
 Doll, two children and three storks, A. Teresah. \$2.50 *Dutton*
 Dostoevsky. Carr, E. H. \$3.50 *Houghton*
 Douglas (Norman). Tomlinson, H. M. \$2 *Harper*
 Durandal. Lamb, H. \$2.50 *Doubleday, Doran*
 Dutchess County doorways. Reynolds, H. W. \$22.50 *Wm. F. Payson*
 Early printing in Michigan. McMurtrie, D. C. \$8 *John Calhoun Club*
 Earth features. Hobbs, W. H. \$4.50 *Macmillan*
 Economics in the twentieth century. Suranyi-Unger, T. \$5 *Norton*
 Educational plays of modern days. Newmark, D. \$2 *Badger*
 Elementary logic, An. Walcott, G. D. \$2.50 *Harcourt*
 English inn, The. Burke, T. \$2.50 *Longmans*
 Essentials of physiology. Bainbridge, F. A. \$4.50 *Longmans*
 Expository writing. Curl, M. J. *Houghton*
 Extraterritoriality in Japan. Jones, F. C. \$3 *Yale*
 Famous fortunes. \$2.50 *M. Bradley*
 Fantastic traveller. Meagher, M. \$2.50 *Houghton*
 Far away and long ago. Hudson, W. H. \$3.75; \$25 *Dutton*
 Far horizons. Desmond, A. C. \$3 *McBride*
 Fatal river, The. Gaither, F. \$3 *Holt*
 Father. Doud, M. \$2.50 *Dutton*
 Fighting Bob Evans. Falk, E. A. \$5 *Cape & Smith*
 Flame, The. Eaton, J. \$2.50 *Harper*
 Flax: police dog. Fleuron, S. \$2.50 *Holt*
 Flower Heaven. Reinheimer, S. \$2 *Harper*
 Folk tales of the North American Indians. Wynn, D. 75 c. *McKay*
 Forest giant, The. Chaffee, A. \$2 *M. Bradley*
 Forsaking all others. Miller, A. D. \$2 *Simon & Schuster*
 Found treasure. Macdonald, M. 75 c. *Grosset*
 French boy, The. Vaillant-Couturier, P. \$2.50 *Lippincott*
 French mercantilist doctrines before Colbert. Cole, C. W. \$2.50 *Richard R. Smith*
 From Surtees to Sassoon. Darton, F. \$2 *May & Co.*
 Frontier girl of New York, A. Curtis, A. T. \$2 *Penn*
 Gardener's friend, The. Chappell, G. S. \$2.50 *Stokes*
 Gold! Coyle, C. W. \$1.50 *M. Bradley*
 Good companions; b'ks. 2 and 3. Hardy, R. L. 76 c.; 88 c. *Newson & Co.*
 Greek view of poetry, The. Sikes, E. E. \$3.50 *Dutton*
 Growth of freedom in education, The. McCallister, W. J. \$6 *Richard R. Smith*
 Guard, son of Cop. Cleveland, R. M. \$2.50 *M. Bradley*
 Guilty lips. Brookman, L. L. 75 c. *Grosset*
 Gulliver's travels. Swift, J. 50 c. *Rockwell*
 Half-moon Ranch. Friend, O. J. \$2 *Watt*
 Headlong. Parkhurst, G. \$2 *Holt*

- Heathen rage. Lee, G. S. \$2.50
Richard R. Smith
- Hell's loose. Pertwee, R. 75 c. Grosset
- Here they are—Amos 'n' Andy. Correll, C. J. \$1
Ray Long & Richard R. Smith
- Hindenburg at home. Hindenburg, H. N. \$2
Duffield & Green
- History of Sweden, A. Stomberg, A. A. \$8.50
Macmillan
- Hollywood undressed. Sylvia. \$2 Brentano's
- How the world lives. Nash, J. V. \$1.25
Rockwell
- How the world supports man. Davis, D. H. \$1.25
Rockwell
- Human voice, The. Felderman, L. \$2.50 Holt
- In the day's march. Ayres, R. M. 75 c. Grosset
- In the days of young Washington. Turner, N. B. \$2 Houghton
- Infants' annual. \$1.25 Macmillan
- Jesus and Judas. Carey, S. P. \$2
Richard R. Smith
- Joan and Pierre. Mulvany-Dauteur, M. N. \$2
Doubleday, Doran
- Joffre. Recouly, R. \$3 Appleton
- Joyous story of Astrid, The. Beck, L. \$2
Farrar & Rinehart
- Juliet is twenty. Abbott, J. 75 c. Grosset
- Junior story-teller's house; second visit. Heal, E. \$1.25 Rockwell
- King, queen, jack. Waldman, M. \$3.50 Longmans
- Lecture in college teaching, The. Bane, C. L. \$2 Badger
- Life in Mexico. Calderon de la Barca, F. \$3 Dutton
- Life of Ibsen, The. Koht, H. \$7.50 Norton
- Lion cub. Williamson, H. 75 c. Doubleday, Doran
- Little Arthur. Gilkison, G. \$1.50 Doubleday, Doran
- Little Peter's task. Mairet, J. 60 c. Heath
- Living voice, The. Blundell, A. \$2 Benziger
- Lodge (Thomas). Paradise, N. B. \$3 Yale
- Love without money. Dell, F. \$2 Farrar & Rinehart
- Lovejoy. Burton, B. 75 c. Grosset
- Lusita. Treadwell, S. \$2 Cape & Smith
- Mad monk, The. Scott, R. \$2 Claude Kendall
- Magazine article readings. Brennecke, E., jr. \$2.50 Macmillan
- Man and his customs. Fry, M. \$1.25 Rockwell
- Man and his records. Barnes, F. \$1.25 Rockwell
- Man and his riches. Ambler, M. B. \$1.25 Rockwell
- Marches of the north. Powell, E. A. \$4 Century
- Martine and Michel. McGuckin, M. C. \$2 Doubleday, Doran
- Mary Lee. Dennis, G. P. \$2.50 Simon & Schuster
- Masquerade. Gardner, A. 75 c. Grosset
- Measurement of interests in relation to human adjustment, The. Fryer, D. \$4.50; \$3.60 Holt
- Memo—go fishing. Becker, B. \$4 Bobbs-Merrill
- Memories of yesterdays. Alden, I. M. \$2.50 Lippincott
- Men of arms. Horgan, P. \$2.50 McKay
- Mid-summer day. Howitt, M. \$2 Badger
- Mr. Fortune speaking. Bailey, H. C. \$2 Dutton
- Modern chess. Winkelman, B. F. \$1.50 McKay
- Modern publicity, 1931. \$4.50; \$3 Rudge
- Murder gone mad. MacDonald, P. \$2 Doubleday, Doran
- Musset (Alfred de). Sedgwick, H. D. \$5 Bobbs-Merrill
- My heavens! March, M. \$1. Claude Kendall
- Mystery mansion. Archer, L. \$1.75 Penn
- Mystery of the creeping man, The. Wees, F. S. \$2 Macrae, Smith
- Napoleon. Ludwig, E. \$1 Garden City Pub. Co.
- Napoleons all. Lhevinne, I. \$2.50 Mohawk Press
- Nature of belief, The. D'Arcy, M. C. \$3 Longmans
- Necklace of death, The. Holt, H. \$2 Doubleday, Doran
- Ned McCobb's daughter. Howard, S. C. 75 c. S. French
- New dimensions of religion, The. Foster, A. K. \$2 Macmillan
- Ogpu, the Russian secret terror. Agabekov, G. \$3 Brentano's
- Old Norse sagas, The. Koht, H. \$2.50 Norton
- Old Testament narratives. Bible. \$1 Heath
- On the fur trail. Lange, D. 72 c. Newson & Co.
- Other bullet, The. Mavity, N. B. 75 c. Grosset
- Overstatement in the New Testament. Douglas, C. C. \$1.75 Holt
- Partridge's children's annual. \$1.25 Macmillan
- Peggy Moran. Low, R. I. \$1 Benziger Bros.
- Penrod, his complete story. Tarkington, B. \$2.50 Doubleday, Doran
- Peter and his pals. Cheesman, L. \$2 McKay
- Peter, Patter and Pixie. Kay, G. A. \$2.50 McBride
- Phantom bow, The. Lewis, M. O. \$1.50 McKay
- Pilgrim and the book, The. MacKaye, P. \$1 S. French
- Pilgrimage of faith in the world of modern thought, The. Macintosh, D. C. \$3 Longmans
- Plan for teaching language and literature in the first and second grades, A. Shepherd, L. A. \$1.20 Wallace Pub. Co.
- Plutocrat, The. Tarkington, B. 75 c. Grosset
- Points. Muir, P. H. \$5 Richard R. Smith
- Porto Rico: a broken pledge. Diffie, B. W. \$2 Vanguard
- Portrait of an American. Coffin, R. \$2 Macmillan
- Potash industry, The. Stocking, G. W. \$3 Richard R. Smith
- Power and glory. Davenport, W. \$3 Putnam
- Prodigal son, The. Derrick, T. \$2.50 Longmans

- Rabelaisian princess, The. Eberlein, H. D. \$3.50 *Brentano's*
 Readings on the family. Schmiedeler, E. \$2.75 *Century*
 Recent advances in organic chemistry. Stewart, A. W. \$7.50 *Longmans*
 Red brand, The. Seltzer, C. A. 75 c. *Grosset*
 Red Mesabi, The. Bailey, G. R. 75 c. *Grosset*
 Rise of nationalism in the Balkans, The. Gewehr, W. M. \$1 *Holt*
 Rome haul. Edmonds, W. D. \$1 *Grosset*
 Ruskin's (John) letters to Francesca. \$3 *Lothrop*
 Russia—my home. Ponafidine, E. C. \$3.50 *Bobbs-Merrill*
 Saint in the making, A. Oxenham, J. \$2 *Longmans*
 Saint Patrick. Concannon, Mrs. T. \$2.50 *Longmans*
 Salmon fishing. Taverner, E. \$7.50 *Lippincott*
 Shadows' holiday, The. June, L. \$1.50 *Farrar & Rinehart*
 Shakespeare. \$4 *Scott, Foresman*
 Shakespeare—and that crush. Dark, R. \$1.50 *Oxford*
 Sheriff of Chispa Loma, The. Snow, C. H. \$2 *Macrae, Smith*
 Shire Colt, The. Gay, Z. \$2 *Doubleday, Doran*
 Short cuts for salesmen. Klein, J. \$4 *B. C. Forbes Pub. Co.*
 Simple vegetarian cookery. Carton, P. \$2 *McKay*
 Six feet six. James, B. R. \$2.50 *Bobbs-Merrill*
 Sleeping echo. Verschoyle, C. M. \$2 *Macmillan*
 Sob sister. Gilman, M. E. 75 c. *Grosset*
 Sociology of city life, The. Carpenter, N. \$3.90 *Longmans*
 Some unpublished correspondence of the Reverend Richard Baxter and the Reverend John Eliot. Baxter, R. \$1 *May & Co.*
 Soviet policy in public finance. Sokolnikov, G. Y. \$4 *Stanford Univ. Press*
 Spider boy. Van Vechten, C. 75 c. *Grosset*
 Staël (Madame de). Wilson, R. M. \$4 *McBride*
 State government. Crawford, F. G. \$3.50 *Holt*
 Stories children want. Bailey, C. S. \$1.75 *M. Bradley*
 Stormswept roof of Asia, The. Trinkler, E. \$5 *Lippincott*
 Story of the Confederacy, The. Henry, R. S. \$5 *Bobbs-Merrill*
 Story of the Huns, The. Brion, M. \$3.50 *McBride*
 Stowaways in paradise. Blanding, D. \$2.50 *Farrar & Rinehart*
 Straight shooting. Burtis, T. \$2 *Doubleday, Doran*
 Struggle for South America, The. Normano, J. F. \$4 *Houghton*
 Swamp bird, The. Rice, C. Y. \$2 *Century*
 Sword of God, The. Endore, G. \$3.50 *Farrar & Rinehart*
 Take-off! Franklyn, I. R. 75 c. *Grosset*
 Tales of Tahitian waters. Grey, Z. \$7.50 *Harper*
 Tanar of Pellucidar. Burroughs, E. R. 75 c. *Grosset*
 Technique of social progress, The. Hart, H. N. \$3.60 *Holt*
 Teen age talks. Gosselink, M. G. \$1.50 *Nat'l Pub. Co.*
 Tempo of modern life, The. Adams, J. T. \$3 *Boni*
 Teepee and wigwam. Fish, E. 50 c. *Rockwell*
 Their fathers' God. Rølvaag, O. E. \$2.50 *Harper*
 They won the war. Simonds, F. H. \$1 *Harper*
 This man-made world. Fisher, A. R. \$1.25 *Rockwell*
 Thought transference (or what?) in birds. Selous, E. \$2 *Richard R. Smith*
 Tidewater Maryland. Wilstach, P. \$5 *Bobbs-Merrill*
 Time-worn town, The. Fletcher, J. S. 75 c. *Grosset*
 Tongues of man, The. Hayes, E. L. \$1.25 *Rockwell*
 Town of the fearless, The. Snedeker, C. \$2.50 *Doubleday, Doran*
 Try all ports. Whitney, E. \$2 *Longmans*
 Two black sheep. Wilson, H. L. \$2 *Farrar & Rinehart*
 Uncle Wiggily's icicle spear. Garis, H. R. 40 c. *C. E. Graham & Co.*
 Uncle Wiggily's jumping boots. Garis, H. R. 40 c. *C. E. Graham & Co.*
 Union of souls, The. Alexander. \$1.25 *Roerich Museum Press*
 Verse of bells, A. Castle, E. \$2 *Badger*
 Watch the stars immortal. Elam, S. M. \$2.50 *Harper*
 White plumed Henry, The. Slocombe, G. \$5 *Farrar & Rinehart*
 Why we don't like people. Laird, D. A. \$2 *Mohawk Press*
 Wife by the hour, A. Parmer, C. B. \$2 *Watt*
 Women for sale. Acuna, C. \$2 *William Godwin*
 Wooden swords. Deval, J. 75 c. *Grosset*
 World of invisible life, The. Stephenson, M. B. \$1.25 *Rockwell*
 Written constitution and the unwritten attitude, The. Merriam, C. E. \$1 *Richard R. Smith*
 Wychford poisoning case, The. Berkeley, A. 75 c. *Grosset*
 Yankee ships in pirate waters. Holland, R. S. \$3.50 *Macrae, Smith*
 Yellow shop, The. Field, R. L. 75 c. *Doubleday, Doran*
 Young Hawk and his pony. Salt, H. \$1.50 *Macrae, Smith*
 Young Man in Leather. Fitzgerald, P. L. \$2 *Macrae, Smith*
 Young Trojan. Miller, E. C. \$2 *Doubleday, Doran*
 Your baby and mine. Eldred, M. M. \$1.25 *Watt*
 Zodiak. Eidlitz, W. \$2.50 *Harper*

The Weekly Book Exchange

How to use "Books Wanted" and "For Sale"

TERMS: Under "Books Wanted" (a service for booktrade only) 15c. a line to subscribers, no charge for address; to non-subscribers, 20c. a line, charge for address.
Under "Books for Sale" (not restricted) 15c. a line to subscribers, 20c. to non-subscribers. All other classifications 20c. a line. Bills rendered monthly.

Write plainly on one side of paper. The Weekly is not responsible for typographical errors. Illegible "wants" ignored. Each title must begin

on a separate line except grouped titles by one author. Objectionable books excluded when noted. If books wanted were originally published in a foreign language, state whether original or translation is desired.

In answering state edition, condition and price including transportation.

Give your name and address.

Credit responsibility of advertisers is not guaranteed but space in the columns will be denied to dealers who misuse it.

BOOKS WANTED

ABBEY BK. SHOP, BOX 144, LORAIN, OHIO
Carrington, Panurge, and Vizitelly imprints.

AMERICAN ANTIQUARIAN SOC., WORCESTER, MASS.
Bigelow. Life of Samuel J. Tilden. 1895.
Traill. Social England. Any ed., if good condition.

AMER. B'D OF COMMISSIONERS FOR FOREIGN MISSIONS, PUB. DEPT., 14 BEACON, BOSTON
Neander. History of the Christian Religion and Church. 3rd Century to year 590. Reformation to end of the work.

ANSON JONES PRESS, 801 SAN JACINTO, HOUSTON, TEXAS

Winkler. Hearst.
Lewisohn. Case of Mr. Crump.
Adams. Molly and I and Silver Ring.
Mortimer. Observation Sea Voyages.
Beck. Our Constitution Yesterday, Today and Tomorrow.
X. I. T. Ranch.
History of Cattle Industry in Texas.

ARCHWAY BK. STORE, 47 N. 9TH, PHILADELPHIA
Garver. Brothers of the 3rd Degree.
Stockton, F. Carmen Ariza.
Celebrity Churchill. Orig. Secondhand.
Autobiography of a Physician. Knopf.
Mitchell. Prince Littleby.
Hamilton and Jefferson, or the Struggle for Democracy in America.
The Thirty-Sixth Dramatic Situation. George Polti. Any ed.

THE ARCHWAY, 319 PIKE, SEATTLE, WASH.
Chauncey Canfield. Diary of a Forty-Niner.

ARGUS BOOK SHOP, 333 S. DEARBORN, CHICAGO
Sanctuary. Faulkner. 1st ed.

ARTEMISIA BK. SHOP, 1186 6TH, SAN DIEGO, CAL.
Bordeaux. Gwynemer, Knight of the Air.
Rubaiyat. Royal Grapevine Ed. Leather.

ASSOCIATED STUDENTS STORE, BERKELEY, CAL.
Ferenzi. International Migrations. Vol. 1. National Bureau of Economic Research.
Castigliano. Elastic Stresses in Structures. Van Nostrand.
Burr. Elasticity and Resistance of Materials of Engineering. Wiley.

C. G. BAILEY, 18 TORONTO ST., TORONTO, CANADA
Ralph Nevill. London Clubs.
Katherine Mansfield. Bliss; Garden Party. 1sts.

G. A. BAKER & CO., 247 PARK AVE., NEW YORK
Coolidge. Under the Sun. Dutton.
Davis. Spanish Conquest of New Mexico. 1869.
Navajo Dictionary. St. Michaels. 1910.
Franciscan Missions of the Southwest. Nos. 1-10.
Weber. Navajo Indians. St. Michaels. 1914.
Leupp. In Red Man's Land. Revell.
Lowery. Spanish Settlements of the United States.

BAKER & TAYLOR CO., 55 FIFTH AVE., N. Y.
Babcock. The Scandinavian Element in U. S.
Bacheller. Coming Up the Road.
Bethman. Reflections on World War.
Bigham. Overheard in Fairyland.
Botsford. Roman Assemblies. 2.
Broadly. School Provisions for Individual Differences.
Broun. Pieces of Hate; Seeing Things at Night. 2 each.
Canfield. Home Fires in France.
Coleridge. Letters of Samuel T. Coleridge.
Corsan. At Home in the Water.
Cottle. Early Recollections Chiefly Relating to the Late S. T. Coleridge.
Couperous. Later Life; Twilight of the Souls.
Davis. Immigrant Health and the Community.
Davis. School and Home Gardening. 2.
Dumas. Corsican Brothers.
Eaton. Plays and Players. 2.
Esenwein. Short Story in English.
Fagin. Short Story Writing.
Ferber. Cheerful by Request. 3.
Ferrero. Ancient Rome and Modern America.
Gillespie. History of Europe, 1500-1875.
Henderson. Geology and Its Relation to Landscape.
Hill. Versailles, Its Life and History. 2.
Holliday. Broome Street News. 2.
Hubert. The Secret Battle.
Ishii. Gentleman in Prison.
Kaye-Smith. Galsworthy.
Keir. Industrial Organization.
Keynes. Monetary Reform.
Klein. Literary Criticism from Elizabethan Dramatists.
Mackail. Springs of Helicon.
Milland. China, Where It Is Today.
Miller. Knights' Life in Days of Chivalry.
Montgomery. Tall Men. 2.
Moran. English Government. 2.

BAKER & TAYLOR—Continued

National Council of Teachers of English. Better Speech Year.
 Rideing. In the Land of Lorna Doone. 2.
 Round. Feudal England.
 Sandford. Poole and His Friends. 2 vols.
 Smith. Romance of Aircraft.
 Steele. Land's End.
 Tolstoy. Living Corpse.
 Valmiki. Ramayana.
 Verrill. Harper's Book for Young Naturalists.
 Walton. Complete Angler. B. & T. ed.
 Weep No Weeps.
 William II of Germany. My Early Life.
 Williams. Social Aspects of Mental Hygiene.
 Wilson. History of the American People.
 Wood. Amy Lowell.
 Wright. The Celt, the Roman, the Saxon.
 Crane. Old Mother Hubbard Picture Book.
 Elwell. Bridge, Its Principles and Rules; Practical Bridge.
 Principles, Rules and Laws of Auction Bridge.
 Amundsen. Our Polar Flight.

BAKER, VOORHIS & CO., 119 FULTON, NEW YORK
 Butler. Treaty Making Power, U. S. 1902.
 Jones & Spencer. N. Y. Superior Court Reports.
 Vols. 11, 12, 14 to 20, 22, 23.
 Southwestern Reporter.
 Hopwood Living Pictures. 1905 to 1908 eds.
 State condition and price.

BAPTIST BK. RM., 223 CHURCH, TORONTO, CAN.
 In His Steps. Sheldon.

BAPTIST BK. STORE, 223 W. 1ST ST., OKLAHOMA CITY, OKLA.
 The Gun Maker of Moscow. Sylvanus Cobb.

B. BARBER BK. STORE, COR. 8TH & THROCKMORTON, FT. WORTH, TEX

Prose and Poetry of Cattle Industry.
 Life of Cicero. Torsten Petersson. Univ. of Cal.

BARNES & NOBLE, 76 5TH AVE., NEW YORK
 Taylor. Science of Approach.
 Napoleon's Code in Bilingual ed. German and French. About 1809.
 Van Doren. Many Minds; Roving Critic. Knopf.
 Canby. Definitions. Vols. 1, 2. Harcourt. And other sets by Canby.
 Hauptman. Island of the Great Mother. Viking.
 Spinoza. Treatise on God, Man and His Well-Being. Trans. by Wolf. Macmillan.

BEACON BK. SHOP, 43 E. 45TH, NEW YORK
 Sullivan. Life and Times of Martha Hepplethwaite.

BENNETT BK. STUDIOS, 240 W. 23RD ST., N. Y.
 1640-1812: All 1st eds. American fiction, poetry, drama, sports, juveniles, illus. books, music. Essential items law, history, religion, politics, science, travel, biography, medicine, philosophy. Almanacks to 1759. First Am. eds. English and European classics.
 1812-1840: Essential 1st eds. American poetry, fiction, drama, sports, illus. books—original state or rebound. Firsts Forester sport bks. to 1860.
 1840-1931: Outstanding literary 1st eds. in original bindings only.
 We also buy finely printed Limited and Signed Sets of Standard Authors for rebinding.
 Please report: Mother Goose's Melody. Worcester. 1785; Tales by Mother Goose. Livingston, N. Y. 1795; Mother Goose's Quarto.

Weekly Book Exchange

BENNETT BK. STUDIOS—Continued

Monroe & Francis, 122 Washington St., Boston. 1825; Parkman, The Oregon Trail. 1849; Motley, Merry Mount. 1849; Taylor, Eldorado. 1850; Kahler, Otis. Toby Tyler. 1881; C. B. Brown, Edgar Huntley. 1801, Clara Howard. 1801, Arthur Mervyn. Part 2. 1800.

BENZIGER BROS., 36 BARCLAY ST., NEW YORK
 Eaton. Sing Ye to the Lord. Set. 2 vols.

MARION BERLAND, 5 W. 52ND ST., NEW YORK
 Attractive eds. of Hazlitt.
 Uses of Life. Avebury.
 Aubrey Beardsley material.
 School books of Famous Authors, Annotated by Them.
 Unusual Literary Properties. Unpublished.

BIBLO & TANNEN, 229 E. 14TH ST., NEW YORK
 Dickens. Vol. 21. Scribner. 1911.
 Hearn. Large paper. Vol. 16.

T. I. BIDDLE, ANN ARBOR, MICH. (CASH)
 Prescott & Johnson. Qualitative Chemical Analysis.
 Carman. X-Ray Diagnosis of the Alimentary Tract.
 Castellani. Fungi and Fungous Diseases.

BIOLA BK. ROOM, 536 S. HOPE ST., LOS ANGELES
 Wilson. Emphatic Diaglot. Boston ed.

A. F. BIRD, 22, BEDFORD ST., LONDON, W.C.2
 Carleton. Helping Himself. 1886.
 Every Inch a Man.

BLAIR'S BK. MART, 275 MAMARONECK AVE., WHITE PLAINS, N. Y.
 Ross. History of Long Island. 3 vols. 1903.
 Peshmalyan, B. The Witch of Golgotha. Boston. 1913.

HINE, C/O BD. OF PUBLICATION, R. C. A., 25 E. 22ND ST., NEW YORK
 Diary of Phillip Hone.

BOOK CELLAR, 821½ S. HOPE ST., LOS ANGELES
 Quote atlases of Blaeu, De Wit, Homan, Ortelius, Speed, Sanson, Moll, Jeffrey, Carius, Seutter, etc.; also any important cosmographies. Describe condition fully.
 American and English dealers please send catalogs on maps and atlases.

BOOK & QUILL, 315 WHITNEY, NEW HAVEN, CT.
 Hiawatha. Milt Gross.

BOOK SHOP, 12TH ST., COLUMBUS, GA.
 World's End. Amélie Rives Troubetzkoy. Stokes.

BOOK SHOP, 103 N. 2ND, HARRISBURG, PA.
 Pallieter. Timmermans.

BOOK SHOP, 2020 MCGILL COLLEGE AVE., MONTREAL, P. Q.
 Books on the Technique of Line Engraving, Copperplate Engraving and Burin. Good 2nd-hand condition.
 Llewellyn Powys. Verdict of Bridal Goose.

BOOK SHOP, 130 N. MICHIGAN, SOUTH BEND, IND.
 Warren King Moorehead. Prehistoric Implements.
 Fatal Interview. Millay. Cloth. 1st ed.

Books Wanted—Continued

BOOKE SHOP, 4 MARKET SQ., PROVIDENCE, R. I.
Lost Battalion.
Heart of Gaspe. Clark.

B'KSHOP FOR BOYS & GIRLS, 270 BOYLSTON, BOST.
Beston. Outermost House. 1st ed. Doubleday,
Doran.

BOSTON COMMON BK. SERVICE, 3 E. 9TH, N. Y.
Loring Brace. The Dangerous Classes. N. Y.
1878.
Henry Mayhew. London Labor and London
Poor. London. 1851.

BRENTANO'S, 63 E. WASHINGTON ST., CHICAGO
Is Life Insurance a Swindle? Armstrong.
The World of Homer. Lang.
History of So. Carolina. Simms.
The Priest. Sullivan.
Life Henry Thoreau. Sanborn.
With Lyon in Missouri. Dunn.
Modern Color. Cutler & Pepper.
American Architecture. Schuyler.
Doomed City. Carlin.
Old Churches and Families of Va. Meade.
Wise. Index to Families of Va.
Napoleon and His Marshals. Scribner's old ed.
Democracy in America. Reprint ed.
Twenty Years at a Wash. Mountain Observatory.
The Measure of a Man. Shedd.
Family and Society. Gillette.
Mind Power. Atkinson.
A Perfect Day. Coolbrith.

BRENTANO'S, 1 W. 47TH ST., NEW YORK
Crowther, Samuel. Life of John H. Patterson.
Goldenberg. Lace, Its Origin and History.
Wright, W. H. Creative Will.
Curwood, James O. The Great Lakes.
Philips. Foolish Question Book.
Flammarion. Urania.
Mr. Punch's History of the Great War.
De Costello. Maumsley, the Diary of Bernal
Diaz.
Meier Graefe. Cezanne; Modern Art.
Church, J. H. Flames of Faith.
Kayslerling. Life of Moses. Mendelssohn.
Simon the Cold Heart.
These Old Shades.
Life and Letters of Washington Irving. 3 vols.
Warner, Frances L. Steel and Holly: Christ-
mas in Pittsburgh.
Ruck, Berta. Sweet Stranger.
Rawson, M. S. Penelope Rich and Her Circle.
Pulte, J. H. Homeopathic Domestic Physician.
Ellis. Exquisite Tragedy.
Connolly. Out of Gloucester.
U. S. Senate Report 190—Fertilizer.
Barthelmy. Government of France.
MacArthur, Chas. War Bugs.

BRENTANO'S, GUGENHEIM, 225 5TH AVE., N. Y.
Besant. London in the 18th Century.
Diary of Mrs. Papendick.
Hasse. Battle of Jutland.
Lecky. England in the 18th Century. Vol. 1.
Montesquieu. Spirit of the Laws. 2 vols. Apple-
ton ed.
Genealogy of the Meriam Family.

BRENTANO'S, 1322 F ST. N.W., WASH., D. C.
Page. Japanese Poetry.
Pershing. My Experiences in World War. Lim-
ited ed.
Anderson. Old Panama and Castilla de Oro.
Clemens. Buchanan Family Records.

BRENTANO'S—Continued

Buchanan Genealogy. Pub. Munsell.
Ropes. Story of the Civil War and Continua-
tion.
Warfield. Founders of A. A. & Howard Coun-
ties of Md.
American Turf, 1892.
Pringle. Chronicles Chicora Wood.
Pollard. Lee & His Lieutenants.

BRICK ROW BK. SHOP, 304 ELM, NEW HAVEN, CT.
Hughes, R. Gipsy Night. Random. 1st ed.
Wescott, G. The Bitterns. Evanston. 1st ed.
Eliot, T. S. Ezra Pound, His Metric and His
Poetry. 1st.
Jeffers, R. Flagons and Apples; Californians;
Tamar; Roan Stallion. 1st eds.

BRICK ROW BK. SHOP, 42 E. 50TH ST., N. Y.
Dickinson. Poems. 1st Series. 1st ed.
Mahaffy, Sir John. Silver Age of the Greek
World. Chicago Univ. 1906.
Benson, Hugh. The Light Invisible.
Dore, Henry. Researches into Chinese Super-
stitions. Shanghai. 1914.
Tredwell, Winifred. Chinese Art Motives.
Dickens. Dombey & Son. Boston. 1869. Vol. 1
only; Oliver Twist. Green cloth Carleton
ed. New York. 1878.

BRIDGMAN & LYMAN, NORTHAMPTON, MASS.
Hull. Music, Classical and Romantic.
Trotsky. Literature and Revolution.

H. E. BRIGGS, 900 HANCOCK ST., B'KLYN, N. Y.
Any Contact or Three Mt. Press items.
Westcott, G. Bitterns. Several copies.

M. H. BRIGGS, 506 S. WABASH, CHICAGO
Best prices in quick cash for following:
Western History: Any book, pamphlet, map, view,
manuscript, early magazine or newspaper files
dealing with the pioneer history of any state
west of Pennsylvania.
Overland Journeys to the West.
Narratives of Explorers and Pioneers.
Tales of Indian Fighting and Captivities.
Pony Express, Overland Stages and Mail.
Western Gold Fields and Mining Life.
Cattle Trade, Ranch and Cowboy Life.
Santa Fe Country, Trade and Traders.
Fur Trade and Traders, Mormons.
Rangers, Outlaws, Vigilance Committees.
Railroads, especially to Pacific.
Chicago. Directories, street maps, views, guides,
almanacs, etc., before 1871.
Abraham Lincoln. Autograph material, photogs.,
colored portraits, cartoons, songs, songsters.
Unusual books, pamphlets, broadsides entirely
by or about Lincoln. Any date or language.
It will pay well to quote anything above.

A. BRITNELL BK. SHOP, 765 YONGE ST., TORONTO
2, CANADA
Consciousness. Walter Newall Watson.

B'WAY BK. SHOP, 136-69-A AMITY ST.,
FLUSHING, L. I., N. Y.
Cameron. Comedies in Miniature.

BROWN'S BK. SHOP, 621 STATE, MADISON, WIS.
Oman. Art of War in Middle Ages.
Ring of Niebelung. Rackham illus.

BURNHAM ANTIQUE BK. STORE, 54 CORNHILL,
BOSTON
Imitation of Christ in Six Languages. In one vol.
Ann Royalls. Pennsylvania. Vol. 2. Bds.

BURNHAM BK. STORE—Continued

H. Melville. White Jacket. Part 1. Paper. 1850.
W. G. Simms. Poems. Vol. 1. 1853; Damsel
of Darien. Vol. 2. 1839; Yemassee. Vol.
1. 1835.
Kennedy. Rob of the Bowl. Vol. 2. 1838;
Swallow Barn. Vol. 2. 1832.

BURTON'S, 1243 ST. CATHERINE, W., MONTREAL.
Prowse. The History of Newfoundland.
Herbert Ward. Light of the World. Houghton
Mifflin. 1901.

BYWAY SHOP, 10 MAPLEWOOD AVE., PHILA.
Pope. Essay on Man.
Johnson, Owen. The Varmint.
Phillips, Henry Wallace. Mr. Skaggs.

CAMPBELL & LEUNIG, 30 CHURCH ST., NEW YORK
Briggs. Profits in Poultry Keeping Solved.
Harvard Classics.
God's Candle.
Verne. Complete Set.
De Coster. Legend of Ulenspiegel.
Parker. Joseph and His Brethren. Play form.
Coleridge. Rime of the Ancient Mariner. Illus.
Willy Pogany.

M. E. CARLTON CO., FLINT, MICHIGAN
Mitchell. Last American.

CAPITOL BK. SHOP, INDIANAPOLIS, IND.
Little Masterpieces of Amer. Wit and Humor.
Masson.
Lew Wallace Autobiography.
Law. Vincennes, Ind.
Louise Clossen Hall's Books.
Lazy Colon.
Lillian & Lucile.
Law of Psychic Phenomena.
Lebon's Psychology.
My Book House. Set.
Massachusetts Beautiful.
Message of the Stars. Heindle.
Mental Sparkplugs.
Marine Corps Gazette.
Martin Luther's Reformation.
Matthew Henry's Commentary.
New Natural History. Vols. 2-4. J. Arthur
Thompson.
Nave's Topical Bible.
Pharmacopea.
Photographic History Civil War.
Percy Lubbock. Earlham.
Ringing Questions. Peck.
Pictured Knowledge. Set.
Si Klegg and His Pard.
Riley and Mark Twain. Set.
Saunders's 4th and 5th Readers.
Compton's Pictured Ency. Set.
Smith. Early Indiana Trials.
World Book. Set.
Short Story Writing. Pitkin.
Sulgrove. History Indianapolis.
Science and Health. Lea. or cloth.
Temperamental Henry. Mervin.
Tour Through Indiana in 1840. Rabb.
Tertium Organum. Ouspensky.
Thuvia. Maid of Mars. Orig. ed.
The Prophet.
Thirteen Books of Euclid. Cambridge.
U. S. Dispensatory.
Simond. History of World War. Vol. 5.
Why We Laugh. Cox.
When Yesterday Was Young.
Wire Tappers. Stringer.
Wilstach. Mount Vernon.

Weekly Book Exchange

CASPAR, KRUEGER, DORY CO., 454 E. WATER ST.,
MILWAUKEE, WIS.

Bauer. Precious Stones.
Book on U. S. Postage Stamps.
World Book. Last ed.
Matthews, Philos. Short Story Writing.
Mangan, James. Poems.
Conway. Called Back.
Graham. Hike and the Aeroplane.
Lafcadio Hearn. 16 vols.
30 Years in Hell.
Chase. Riddle of the Sphinx.
Cary. St. Paul Road. 1893.
Burke. Peerage and Baronetage.
Ramacharaka. 14 Lessons.
Wis. Statutes. 1929.
Dieulefois. Practice Medicine. 2 vols.
Cicero's Letters. Complete. English.
Young. With Beatty in North Sea.
Jellicoe. Grand Fleet.
Reed. Master Violin.
Anything on Violin Making.

CATHOLIC BK. & CHURCH SUPPLY CO., 266
WASHINGTON, PORTLAND, ORE.

Courthope. History of English Poetry. 6 vo's.
Ashton. Social Life in Reign of Queen Anne.
Paston. Pope, His Life and Times. 2 vols.
Hazlitt. Lectures on English Comic Writers.

M. J. CATLIN, 3424 W. ADAMS ST., CHICAGO
Sirengo. Cowboy Detective. Any ed.
Dillon, Geo. Boy in the Wind. 1st. Mint.
V. Chapot. Roman World.
Chiniquay. 50 Years in the Church of Rome;
anything else by.

CENTAUR BK. SHOP, 1224 CHANCELLOR, PHILA.
Watson Hetson. Old Testament Stories Com-
cally Illustrated.
The Anatomy of Melancholy. Nonesuch Press.

CENTRAL BOOK CO., 93 NASSAU ST., NEW YORK
Constitut'l Convention Debates, Jrnl's.; Bar Assoc.
Repts.; Law Jrnl's.; early Laws of all States.
Hopwood. Living Pictures. Either 1906, 1907,
or 1908 ed.
Proceedings of the Academy of Political Science.
Vol. 1, no. 3; Vol. 2, no. 3.

CENTRAL BK. SHOP, 906 9TH, N.W., WASH., D.C.
Chinese Dictionary; other Chinese books.

CENTRAL LIBRARY SERVICE, 418 MAIN, CINCINNATI
Anything on Moving Picture Industry.
Alexander. Military Memoirs of a Confederate.
Atlantis. Any title on or about.
Baxter. Call to the Unconverted.
Benton. Thirty Years View. Vol. 2.
Benson, R. H. Any titles.
Brandon. Egyptian Princess.
Burke. Peerage. DeBretts Peerage.
Clark Commentary; Henry Commentary. Sets
or odd.
Capen. History of Democracy. Vol. 2.
Craig. Speech Arts.
Craig-Charteris. Personal Leadership in Indus-
try.
Corrosion. Any title. Also any on Ceramics.
Catalogues. Any on Americana or History.
Eddy, M. B. Any title Cyclopaedia to S. H.
Encyclopedia Britannica. 9th, 11th, 13th ed.
Fletcher. Hist. of Arch. Also Kimball and
Edgell.
Foraker. Notes of a Busy Life. Vol. 1.
Goethe. Sets. Also Schiller.

Books Wanted—Continued

CENTRAL LIB. SERVICE—Continued

Life and Teachings of the Masters of the Far East.
O'Shea. Parnell. Vol. 1. Doran.
Piersol. Anatomy. Also Gray's.
Peck. Peck Genealogy.
Rolt-Wheller. Gem Hunters.
Strickland. Lives of Eng. Queens. Bell.
Strong. Concordance. Also Young's.
Ropes-Livermore. Story of Civil War. 4 vol. set.
Wolfe. Art of Speech.
Wyeth. Life of Forrest.

W. R. CHAMBERS, LEBANON, TENN.

F. A. Walker. International Bimetallism.
Nicholson. Money and Monetary Problems.

G. M. CHANDLER, 75 E. VAN BUREN ST., CHICAGO

Clews. Fifty Years in Wall Street.
Post. Mystery at Blue Villa; Sleuth of St. James.
Siebert. Underground Railroad.
Taylor, H. C. Chicago.

ARTHUR H. CLARK CO., GLENDALE, CAL.

Kalakaua. Legends of Hawaii.
Martindale. Amer. Law Directory. Late ed.
N. Y. Times, Tribune, and other leading dailies.
Long runs.
Perkins. Na Motu.

CLEVELAND PUBLIC LIBRARY, ORDER DEPT., 325 SUPERIOR AVE., N.E., CLEVELAND, O.

Chase. Bibliography of American Art and Artists before 1835.
Chesnutt. House Behind the Cedars; Marrow of Tradition; Wife of His Youth. Houghton.
Heartman. Short Narrative of James Kimball, Eleven Years a Captive Among Snake Indians. Author, Metuchen, N. J.
Jokai. Black Diamonds.
McBride & Williams. Charm. N. Y. Rae D. Henkle.
Warner. Library of the World's Best Literature. Vol. 30 only.

LEE R. BERGER, C/O "COLLECTING FOR PROFIT,"

353 S. LA BREA AVE., LOS ANGELES
McGuffey Readers. All eds. Don't ask offers.

COLUMBIA BK. SERVICE, 765 6TH AVE., N. Y.

Stekel. Peculiarities of Behavior.
Fireside Favorites. Old book.
Godeys and Grahams Mags. before 1866.
Dime Novels wanted.
E. Dickinson. Masque of Poets. 1st ed.
Books on the Negro.
Wreckers of New Jersey. Anything on.

COLUMBIA UNIV. B'KSTORE, 2960 B'WAY, N. Y.

Grabau and Shimer. North American Index Fossils.
Davis, W. M. Geographical Essays. Ginn.
Carroll. Readings on Divine Comedy. Complete set.
McColvin. Theory of Book Selection.
Goldmark and Hopkins. Gipsy Trail Anthology. Vol. 1.
Parton. Life of Voltaire. 1881.
Voltaire. Oeuvres Completes. Roland ed.
Lovett. Infantile Paralysis.
The Centaur. Vale Press ed.
Eliot, C. W. Late Harvest. Little, Brown.
Murray, W. H. H. Adventures in the Adirondacks.

COLUMBIA UNIV. B'KSTORE—Continued

Spinoza. Principles of Descartes' Philosophy. Open Ct. 1905.
Works of John Marston. ed. Bullen. 3 vols. London. 1887.
Hull. Music Classical, Romantic and Modern.
Davenport. Value and Distribution. C. U. Press.
T. S. Eliot. Wasteland.
de Havre. German and English Education, Comparative Study. N. Y. 1917.
The Kajiki. trans. Aston.
Cummings & Petite. Russian American Relations, Mar., 1917-20. Harcourt Brace.
Wharton. Ethan Frome.

CONDER'S B'KSTORE, 65 5TH AVE., NEW YORK

Burton J. Hendrick. Story of Life Insurance.
Young & Masters. Insurance Office Organization, Management and Accounts.

CORNELL CO-OP. SOC'Y, ITHACA, N. Y.

Craig. Art of Theater.
Cooper. Methods and Aims in the Study of Literature. Several copies.
O. Kellner. Die Evahrung der Landwirtschaft-slicher Nerty tier.

COUNTING HOUSE, 13 T. WHARF, BOSTON, MASS.

Deland. Old Chester Tales. 1st ed.
Hale, Horatio. Chinook Jargon.
Gibbs, George. Chinook Jargon.
U. S. Geological Survey. 19th Report, Pt. II.
Book about the Colonial Governors.
Books on the South Sea Islands.

T. O. CRAMER BK. STORE, 1321 GRAND AVE., KANSAS CITY, MO.

H. S. Williams. History of Science.

DARTMOUTH B'KSTALL, 265 DARTMOUTH, BOSTON

Sackville-West, V. Land. 1st ed.
Memoirs of Ellen Terry. McClure. 1908.

DARTMOUTH BOOKSTORE, HANOVER, N. H.

Edna St. Vincent Millay. Fatal Interview. 1st.

DARTMOUTH COLLEGE LIBRARY, HANOVER, N. H.

Figgis. Churches in the Modern State.
Ogden. Hearing.
Pearson. Grammar of Science.
Taylor. Classical Heritage of Middle Ages.
Johnston. Football Fundamentals.
Williams. Day Dreamer.
Clemens. Merry Tales.
Hendrick. Story of Life Insurance.
Jackson. Ramona.

DAUBER & PINE B'KSHOPS, 66 5TH AVE., N. Y.

Blue Ridge Breezes.
Burgoyne. Light of Egypt.
Cron. The Roaring of the Veldt.
Farrington. Diary. Vols. 1, 3.
Foster & Catching. Profits.
Hetty Green, 'Woman Who Loved Money.
Ishii Gentleman in Prison. Doran.
Mach, Ernest. Science of Mechanics.
Sanctis, F. de. Science and Life.
University of Maine Song Book.

CLIFFORD L. DAUPHINEE, 1700 WALNUT, PHILA.

Morton. Spell of London.
Tarkington. Country Cousin. 1st ed.
Wilcox. Poems of Passion. 1st ed.
Hardy, T. Vol 2. Mellstock ed.
Burton, R. Supplemental Nights. Vol. 2. Denver ed.
Montgomery, E. L. Reminiscences of Wilmington, Del.

C. L. DAUPHINEE—Continued

Ferris. Swedes Along the Delaware.
Pyle, H. Pepper and Salt.
Scharf. History of Delaware. 2 vols.; History of Maryland. 3 vols.

OWEN DAVIES, 1352 N. CLARK ST., CHICAGO
Cooper. History of the Rod. (English dealers please quote.)

Hall. Land of Long Ago.
Glover, Richard. Poetical Works. 1806.

DAYTON CO., BK. DEPT., MINNEAPOLIS, MINN.
Gilbert Parker. Tarboe, Story of a Life. 2 copies.

SOLOMON M. DELEVIE, 103 PARK AVE., N. Y.
Mills. Within the Atom.

DENHOLM & MCKAY CO., BK. DEPT., WORCESTER, MASS.

Sorrell & Son. 1st Amer. ed.

DEY BROS. BK. SHOP, SYRACUSE, N. Y.
Ben Ames Williams. Immortal Longings.

DIXIE BUS. BK. SHOP, 81 NASSAU ST., N. Y.
White. Paper Money Inflation in France.
Oakley. Principles of Government Accounting & Reporting.
Finney. Consolidated Statements.

DOUBLEDAY, DORAN BK. SHOPS, GARDEN CITY, N.Y.
S. W. Fletcher. Soils.
Morrison. Addresses for Women Workers.
Fletcher. How to Make a Fruit Garden.

DOUBLEDAY, DORAN, 526 LEXINGTON AVE., N. Y.
Mayer. Law Contracts. 2 copies.

DOUBLEDAY, DORAN, 31 NASSAU ST., N. Y.
Cultural History of the Modern Age. Vol. 1. 1st ed.

Mirror to France.
Ford, Ford Madox. Conrad.
Conrad. Typhoon. Concord ed.
The Reporter's List. Pub. Andrew J. Graham & Co.

Reed. Birds of Eastern North America.
Stribling. Cruise of the Caribbees.

DOUBLEDAY, DORAN, 51 E. 44TH ST., NEW YORK
Theory of Rent. David Ricardo.

DOUBLEDAY, DORAN, L. I. LEVEL, PENN. TERM., NEW YORK

Ballad of Reading Gaol. Lynd Ward ill. Macy Masius.

DOUBLEDAY, DORAN, BROAD ST. STATION BLDG., PHILADELPHIA

Reid. Telegraph in America.
Barnett. Man on the Other Side.
Patten. Any Rockspur Juveniles.

JAMES F. DRAKE, 14 W. 40TH ST., NEW YORK
Adams. Mont St. Michel and Chartres. 1st ed.
Ades. Goha the Fool. 1st ed.
Any Bander Log Press Books.
Barnes. Years of Grace. 1st ed.
Bromfield. Green Bay Tree. 1st ed.
Faulkner. Sanctuary. 1st ed.
Hoe. Catg. of Early English Books. N. Y. 1903. Vol. 3.

Kent. Story of Maryland Politics. 1st ed.
Livingston. Biblio. of 1st eds. of Charles and Mary Lamb. 1903.
Marquis. Cruise of the Jasper B. 1st ed.

Weekly Book Exchange

J. F. DRAKE—Continued

Millay. Lamp and the Bell. 1921. 1st ed.
Nova Legenda Angliae. Ed. by C. Horstmann. 1901. 2 vols.

Ranson. Poems about God. 1st ed.
Riesenberg. Vignettes of the Sea; Under Sail. 1st eds.

Roberts. Time of Man. 1st ed.

Robinson. Fortunatus. 1st ed.

White. Court of Boyville. 1st ed.

DUNSTER HOUSE B'KSHOP, 20 SOUTH ST., CAMBRIDGE, MASS.

Freshfield, Douglas. Life of Saussure.
de la Mare. R. Brooke and Intellectual Imagination. 1st ed.

Boyd. Ireland's Literary Renaissance.

PHILIP C. DUSCHNES, 507 5TH AVE., N. Y.
Colophon. 1930. Complete and separate parts. Always in the market for first eds., fine copies of the following at reasonable prices: Cather, Millay, Faulkner, Frost, Robinson, Rockwell Kent, Wilder, Hemingway, Lawrence, Emily Dickinson. Early works preferred.

DUTTONS, INC., 681 5TH AVE., NEW YORK
Quote only books advertised for.

Barrie, J. M. Auld Licht Idylls. Burt & Co. No. 55; Manhattan Library, 1894; Allison, N. Y. Monro Majestic Series, No. 23; Seaside Library, No. 2099. Lovell Coryell, N. Y. 1892; Macmillan. 1891; Better Dead. Chicago. 1891. Monro Seaside Library, No. 1977; Library of Popular Novels, No. 158. Lovell Coryell (with My Lady Nicotine): A. L. Burt (with Auld Licht Idylls and An Edinburgh Eleven).

Callahan, J. M. Diplomatic History of the Southern Confederacy.

Campbell, Lord. Lives of the Lord Chancellors of England. ed. Mallory. Vol. 5. 1874. G. W. Smith & Co.

Carpenter, Rhys. Ethics of Euripides.

Cooke, John E. Jackson's Campaign. 2 vols.

Coolidge, D. Under the Sun.

Coulter. Outline of Genetics.

Cox, Leonard. The Arte or Crafte of Rhetoryke. Univ. of Chicago Press.

Danielson, F. W. Little Animal Stories.

Day on the Cooper River, A.

Defoe. Robinson Crusoe. 1st Amer. ed. 1774.

Dickinson, E. Poems. First series. 1890.

Doyle, Edward. Haunted Temple; American Soldier; Moody Moments.

Eustis, Mrs. Creole Cook Book.

Howells. Doges of Venice; Venetian Life.

Houdini. Handcuff and Lock Picking Secrets.

Lehmann, Lilli. My Path Through Life.

MacKaye, Percy. Tall Tales of the Kentucky Mountains.

Pratt, Lucy. Ezekiel; Ezekiel Expands.

Pritchett. What Is Religion.

Seawell, M. E. Sprightly Romance of Marsac.

Seitz, Don. James Gordon Bennett.

Thackeray. Rose and the Ring. Ed. with reprint of original illustrations.

Twitchell. Leading Facts of New Mexican History.

Wilton, Robert. Russia's Agony.

EAST SAYVILLE BOOKSHOP, SAYVILLE, L. I.

Strong. Bible Concordance.

Webster. Collegiate Dictionary.

Veda Hurst. Sonia.

Books Wanted—Continued

EASTMAN BOOKSHOP, SUMMIT, N. J.

McNeille. After This Manner Pray Ye. Longmans Green Co. Now out of print.

E. EBERSTADT, 55 W. 42ND ST., NEW YORK
California, Oregon, Wyoming, Utah, Montana,
and the Far West; Books, pamphlets, maps,
and manuscripts urgently wanted. Any and
all items; price not object; spot cash with
order. Attention to this notice will prove a
source of continuous profit.

EICHERT & HALLIWELL, 29 FULLER AVE., FLORAL PARK, N. Y.

Bender, Wm. History of Penn. R.R.

Barnes, D. Draft Riots of New York.

Dunsany, W. F. Hist. of James River and Kanawka, etc. N. Y. 1912.

Headley. Great Riots of N. Y.; Pen and Pencil Sketches of Great Riots.

Josiah White's Story as Given by Himself. Phila. 1910.

Wilson, W. B. Acts and Actors in the Civil War.

ENOCH PRATT FREE LIBRARY, BALTIMORE, MD.

Anniversary Papers, by colleagues and pupils of George Lyman Kittredge, presented June, 1913. Ginn. 1913.

Babbitt, Shirley D., and Wimberly, Lowry C., eds. Essays on Agriculture. 1921. Doubleday, Page.

Barrie, Robert, and Barrie, George, jr. Cruises Mainly in Bay of Chesapeake. Franklin Pr.

Bateson, Mary. Mediaeval England. Putnam.

Belasco, David. Return of Peter Grimm. Drama. 2.

Benjamin, Lewis S. Lady Mary Wortley Montagu: Her Life and Letters. Houghton.

Bernhardt, Sarah. Memories of My Life. Appleton.

Brawley, Benjamin G. The Negro in Literature and Art. Duffield.

Braybrooke, Patrick. Thomas Hardy and His Philosophy. Lippincott.

Bruce, Robert. National Road. Nat. Highways.

Campbell, Frances. Book of Home Nursing. Dutton. 3.

Cole, G. D. H. Social Theory. Stokes.

Craig, Gordon. On the Art of the Theatre. Stokes.

Eason, Joshua L., & Weseen, Maurice, eds. English Science and Engineering; a collection of expository essays for students of science and engineering. Doubleday, Page.

Elsner, Eleanor. Romantic France. Herbert Jenkins.

Essays in Modern Theology and Related Subjects; gathered and published as a testimonial to C. A. Briggs on the completion of his seventieth year, Jan. 15, 1911. Scribner.

Foote, William H. Sketches of Virginia, Historical and Biographical. 2 vols. Lippincott.

Goodnow, Frank. Politics and Administration. 1900. Macmillan.

Hamilton, Clayton, ed. Social Plays of Arthur Wing Pinero. 4 vols. Dutton.

Harrison, E. J. Lithuania, Past and Present. McBride.

Henderson, Archibald. George Bernard Shaw, His Life and Works. A critical biography.

Howard, John R., comp. Best American Essays. Crowell.

Hungerford, Edward. Modern Railroad. McClurg.

Jett, Dora C. In Tidewater Virginia. Author, Fredericksburg, Va.

Laurence, W. John. The Elizabethan Playhouse. Shakespearean Press.

ENOCH PRATT LIB.—Continued

Learned, Henry Barrett. The President's Cabinet. Yale Univ. Pr.

Leonard, Lewis A. Life of Charles Carroll of Carrollton. Moffat.

Lewes, Geo. H. History of Philosophy from Thales to Comte. 2 vols. Longmans.

Lonn, Ella. The Government of Maryland. M. C. & Stas. dup. Author. 2.

Loving, Pierre, ed. Ten Minute Plays. Brentano.

Manly Anniversary Studies in Language and Literature. Univ. of Chic. Pr.

Mantle, Burns, ed. Best Plays of 1919-20. Contains "The Jest," by S. Burrell. Dodd; Best Plays of 1920-21. Dodd.

Mathews, Basil J., ed. Essays on Vocation. 2nd ser. Oxford.

Matthews, Brander. Philosophy of the Short Story. Longmans.

Morgan, Lewis H. Ancient Society. Kerr.

Myers, C. S. Industrial Psychology. Norton.

Oxford Lectures on Natural Science. 1903-1923. 6 vols. in 1. Oxford.

Perry, T. Sergeant. A History of Greek Literature. Holt.

Pinsky, David. Ten Plays (Yiddish). Viking.

Plutarch. Lives, ed. by A. H. Clough. The ed. called Drydens. 5 vols. Little, Brown.

Popular Mechanics. Boats and Boatbuilding. Pop. Mech. Pr. 2.

Sayler, Alice M. Our American Theatre. Brentano's.

Sherman, Stuart. Matthew Arnold, How to Know Him. Bobbs.

Sherman, Stuart P. On Contemporary Literature. H. Holt.

Simpson, George. The Naval Constructor. Van Nostrand.

Wells, Herbert G. Modern Utopia. Scribner.

E. FARNSWORTH'S BK. SHOP, 20 E. BIJOU ST., COLORADO SPRINGS, COLO.

Thoroughbred Types. 1900-1925.

FINE ART BK. SHOP, 3459 WOODLAND AVE., PHILA.

Arthur Machen. Ornaments in Jade; Fantastic Tales; Chronicles of Clemendy. Auto-graphed eds.

Heptameron. Trans. Arthur Machen.

Decameron. Illus. Clara Tice.

Blake, Wm. Books illustrated by.

FLINT, MICHIGAN, PUBLIC LIBRARY

Baikie, James. Ancient East and Its Story.

Century Cyclopedia of Names. Vol. 11 of Century Dictionary and Cyclopedia. 1911.

Cory, Campbell. Cartoonists' Art.

Craik, Sir Henry. English Prose Selection. Vol. 2.

Eason & Weseen. English Science and Engineering.

Eckenrode. The Revolution in Virginia.

Eddy, Arthur Jerome. Delight, the Soul of Art.

Eddy. Tales of a Little Town.

Finger. David Livingstone, Explorer and Prophet.

Hasluck, Paul Nooncree. Rustic Carpentry.

Reed. Bird Book. 1914.

Van Loon, Hendrik. Ancient Man.

GUSTAV FOCK, LEIPZIG C1, GERMANY

Bulletin of New York State Museum. Vol. 86.

FOWLER BROS., 747 S. B'WAY, LOS ANGELES, CAL.

Albert Ross Parsons. Hour Glass.

New Light from the Great Pyramids.

English-Italian ed. of a standard Italian Grammar. Date about 1890, or earlier.

FREDERICK & NELSON, BK. DEPT., SEATTLE
Scape Goat. 10 copies.
Anatomy of Bibliomania. Ltd. ed. Set.

GAMMEL'S BK. STORE, AUSTIN, TEXAS
Multum Parvo. Text on Contracts, Evidence,
etc.

T. J. GANNON, 17 E. 54TH ST., NEW YORK
B. F. Stevens. Facsimiles. 25 vols.
Norris, Frank. A. L. S.

ERNEST R. GEE, 35 E. 49TH ST., NEW YORK
Vanity Fair. Limited Editions Club issue.
Greener. The Art of Wing Shooting.
Mercer. History of Greenfield Hill, Paris. Orig.
ed.
Hammond. My Friend the Partridge. 1908.
Pringle. Snipe Shooting.
Grinnell. American Game Bird Shooting. 1910.

GELBER, LILIENTHAL, 336 SUTTER, SAN FRANCISCO
W. C. Van Antwerp. The Stock Exchange from
Within. Several copies wanted.

GIMBEL BROS., BK. DEPT., PHILADELPHIA
How Gamblers Win.
George Vale. Highlands of Heaven.
Owen. Lowlands of Heaven.

GOODSPEED'S BK. SHOP, 7 ASHBURTON PL., BOSTON
National Encyclopedia of Am. Bio. Vols. 15, 16, 17.
Choctaws et al vs. U. S. 7 vols. Exec. docu-
ments.

Ford. Sketch of Cincinnati.
Vital Records of Franklin, Mass. 1898.
McKenzie & Rhoades. Colonial Fam. Vols. 1,
2, 3.
McLaughlin. Matthew Lyon, Hampden of Con-
gress.

Old Farmer's Almanac. Complete set.
Pearson. First Settlers of Schenectady.
Royall. Hist. Life and Manners in U. S.
Ryan. Adv. in Upper and Lower Calif. 1850.
Schoolcraft. Tour into Missouri.
Tanner. Grey-Hawk. 1883.
Teetor. Life of Israel Ludlow.
Truxtun. Remarks, etc., Relating to Latitude
and Longitude.

Town and County Histories of the following
States: Alabama, Arkansas, Delaware, Flo-
rida, Georgia, Illinois, Indiana, Iowa, Kan-
sas, Kentucky, Louisiana, Maryland, Mich-
igan, Minnesota, Mississippi, Missouri, Ne-
braska, New Jersey, New York, North Caro-
lina, Ohio, Pennsylvania, South Carolina,
Tennessee, Virginia, West Virginia, Wiscon-
sin.

Genealogies: Andrews, 1879; Armstrong, 1895;
Babbitt, 1912; Babcock, 1909; Banta, 1893;
Buchanan, 1892; Cary, 1919; Coe, 1911;
Coffin, 1881; Daggett, 1930; Herr, 1908;
Longacre-Longnecker; Moore, 1904; Morgan,
1902; Pendarvis-Bedon, 1905; Pierson,
1878; Pierson, 1895; Pitkin, 1887; Root,
1870; Tarleton, 1900; Tatum, 1925; Tift,
1896; Tracy, 1898; Tree, 1908; Tuck, 1877;
Van Pelt, 1913; Watson, 1914; Wood-Mc-
Afee, 1905.

GOODSPEED'S BK. SHOP, 2 MILK ST., BOSTON
Borden, Jane. Our Stranger.
Burnham. Miss Bagg's Secretary.
Carman. Far Horizons; Man of the Marne.
Carman, Bliss. Later Poems. 1922.
Chapman. Flutist and Other Songs.
Chambers. Saving Grace. 1919.

Weekly Book Exchange

GOODSPEED'S—Continued

Chicago Univ. The John Billings Fiske Prize in
Poetry. 2 vols.
Christian. Rhymes of the Rookies. 1917.
Clemens. Horse's Tale.
Cohan. Twenty Years on Broadway, etc.
Conkling. Wilderness Songs. Holt. 1920.
Crothers. Mary the Third; Old Lady 31. 1923
ca.
Cummings. Tulips and Chimneys. 1923.
De La Pasture. Catherine of Calais. 1906.
Machen. House of Souls.
Ross. Latin Grammar. 1850 ca.
Vassilli. Behind the Veil of Russian Court.
Wagner. Parsifal. Trans. Huckel.

EDWIN S. GORHAM, 18 W. 45TH ST., N. Y.
Coxe. Thoughts on the Services.

GOTHAM BK. MART, 51 W. 47TH ST., NEW YORK
Harrigan. The Mulligans.
Harrigan & Hart Programs and Music.
de Marlaix. Celestial Country.
Crane. Western Shore.
Books illustrated by Frederic Remington and
Boutet de Mouvel.

MILTON GRAY'S BK. STUDIO, 218 E. 52ND, N. Y.
Minstrel Memories by Harry Reynolds.

K. GREGORY, 222 E. 71ST ST., NEW YORK
Shakespeare. Works ed. Lee. Sproul. N. Y.
1907.
Shakespeare. Works ed. Lee. Harper. 1907.
Essays of Elia. Little, Brown. 1892.
Representative English Comedies. Macmillan.
1903.
Matthew Arnold. Warner Classics. N. Y. 1899.

N. A. HALL, 67 UNION, NEWTON CENTRE, MASS.
Aldrich. Johnny Comes Marching Home.
Bethman-Holweg. Reflections on World War.
New York Book of Poetry. 1837. Imperfect.
Squiers. Children of the Twilight.

HALLE BROS. CO., BK. DEPT., CLEVELAND, OHIO
E. A. Robinson. Tristram. 1st trade ed.

HAMILTON PUBLIC LIBRARY, HAMILTON, CANADA
Smith. Historical Geography of the Holy Land.
Doran. 1903.

HARRY HARTMAN, 1313 5TH AVE., SEATTLE
Sigmund Freud. Problem of Lay Analyses.
Henry Harlan. Mlle Miss and Other Stories.
Munsell. A Color Notation.

HARVARD COÖP. SOCIETY, CAMBRIDGE, MASS.
Quote each title on separate sheet or card.
Floyd Dell. Study of Upton Sinclair.
A. E. Hull. Music, Classical, Romantic and
Modern.
Dennett. Americans in Eastern Asia.
Byrne. Elizabethan Life in Town and Country.
Martin P. Nilsson. Primitive Time Reckoning.
H. Hagedorn. Roosevelt in the Bad Lands.
A. W. Butt. Letters of Archie Butt.

BENJ. HAUSER, 60 E. 42ND ST., NEW YORK
Hergesheimer, Joseph. All 1sts.
Faulkner. These Thirteen. 1st. Others.
Morley. One Act Plays; Justice of Peace; Re-
hearsal; 44 Essays; Songs for a Little House.
1sts.

Books Wanted—Continued**BENJ. HAUSER—Continued**

- Cabell, J. B. Jurgan. 3rd. 8th printing; Rivet. 5th printing; Figures of Earth. One of the first 25 signed.
 Dickinson, E. Poems. 1st series, 3rd series; Single Hound.
 Faulkner. All 1sts.
 O'Neill. All 1sts prior to 1923.
 World War. All non-fiction.
 Frost, Robert. All 1sts.
 Hay, John. 1sts. Anything by or about.
 Cather, Willa. All 1sts.

HAZEN'S B'KSTORE, 238 MAIN, MIDDLETOWN, CT.
 H. S. Salt. Life of James Thomson. Formerly pub. by Reeves & Turner.

WILLIAM HELBURN, INC., 15 E. 55TH, N. Y.
 Cescinsky. English Domestic Clocks.
 Nutting. The Clock Book.

HILL B'KSTALL, 143 MARSHALL, SYRACUSE, N. Y.
 Marianne Moore. Observations.

HOCHSCHILD, KOHN & CO., BK. DEPT., BALTIMORE
 Tilghman. History of Talbot County. 2 vols.
 Keech. Tommykins Adventures. Dorrance.
 W. Nutting. Vermont Beautiful.
 A Pennsylvania Pioneer. The Ball and Washington Families of Va.
 Chapman. Warblers of North America.
 Baroness Van Zedtwitz. Double Doctrine of the Church of Rome.

HOLLIDAY BOOKSHOP, 49 E. 49TH ST., N. Y.
 Flandrau, C. McC. Prejudices. Appleton.
 Hume, M. Queens of Old Spain.
 Gregg. Florida Fish.
 Brugiére. Good Living. Putnam.
 Lucas, E. V. A Swan and Her Friends. 1907.

HOLLYWOOD B'KSTORE, 6812 HOLLYWOOD BLVD., HOLLYWOOD, CAL.

Parker. Seats of the Mighty; Right of Way. 1st.

HOLMES BK. CO., 274 14TH, OAKLAND, CAL.
 Abbey. A Trip Across the Plains.
 Bates. Four Years on the Pacific Coast.
 Bidwell. Journey to California.
 Bledsoe. History of Del Norte County.
 Bound Home or the Gold Hunters Manual. N. Y. 1852.
 Brooks. California Mountaineer.
 Bryant. What I Saw in California.
 Notes on California. 1850.
 Colton. Three Years in California.
 Dameron. Autobiography.
 Derby. Overland Route to California.
 Helper. Land of Gold.
 Horn. Overland Guide.
 Johnson. Sights in the Gold Regions.
 Kip. California Sketches.
 McCollum. California As I Saw It.
 Morgan. A Trip Across the Plains.
 Payson. Romance of California.
 Peabody. Early Days in California.
 Sherwood. The Pocket Guide to California.
 Tyson. Diary of a Physician in California.
 Weston. Four Months in the Mines of California.
 De Quille. The Big Bonanza.
 Wilson. The Gold Land.
 Ides. Biographical Sketches.
 Ides. Who Conquered California?
 Seymour. Emigrant's Guide to the Gold Mines.
 Sedgely. Overland to California.

HOLMES BK. CO.—Continued

Simpson. Three Weeks in the Gold Mines.
 Simpson. Emigrant's Guide to the Gold Mines.
 Directories of Counties and Cities of California prior to 1870.
 California County Histories. All counties.

JAMES LEWIS HOOK, P.O. BOX 25, GLEN OLDEN, PA.

Aitkin Bible. Phila. 1782. 2 final leaves of New Testament wanted. Will pay \$10.00.
 Political pamphlets and imprints prior to 1800.

HOOPER B'KSHOP, 21 E. 54TH ST., NEW YORK
 Jerome K. Jerome. Idle Thoughts of an Idle Fellow. 1st Eng. ed.

Christopher Morley. Songs for a Little House.
 Omar Khayyam illustrated by Edmond Dulac. \$10 ed.

Penny Wise and Book Foolish.
 Poland Banks. Gentlemen from America. 25 copies. Please quote best possible discount.

HOOSIER B'KSHOP, 335 MASS. AVE., INDIANAPOLIS
 The Lure of the Great Smokies.
 Indiana items.

Fritz Bahr. Commercial Floral Culture.
 Bailey. Cyclopedia of Horticulture. 3 vols.

JOSEPH HORNE CO., BK. DEPT., PITTSBURGH, PA.
 Washington Merry-Go-Round. 1st ed.
 Barriers Burned Away.
 Burr. Opening of a Chestnut.
 Faulkner. Thirteen Men. 1st trade.

HOUSATONUC BOOKSHOP, SALISBURY, CONN.
 Chastellux. Voyages dans l'Amerique. French or English.
 Fisher. Permanent Palette.
 Henry, J. Aeneida, or Critical, etc., Remarks on the Aeneis. Vol. I. 1873. London. Vols. III, III, IV. Dublin. Vol. V. Meissen, Germany, 1892.

Jewett, S. O. A Native of Winby.
 Mrs. Washington's Unrivalled Cookbook. Harper. Before 1912.

Royce. Problems of Christianity. Vol. I only.
 Stanton, S. W. American Steam Vessels. N. Y. 1895.

HOUSTON PUBLIC LIBRARY, HOUSTON, TEXAS
 Alexander Brown. The Cabells and Their Kin.

JOHN HOWELL, 434 POST ST., SAN FRANCISCO
 Willets. Inside History of the White House; Rulers of the World at Home.
 Paul Dikroff. Our Medicine Men.
 Alhambra Tales. Illus. Pennell.

WRIGHT HOWES, 1142 S. MICHIGAN AVE., CHICAGO
 Abbott. Life and Lit. of Anc. Hebrews.
 American State Papers. Complete file.
 Buchanan, Pres. Works. 12 vols.
 Murder for Profit.
 Calthrop. The Crusades.
 Lee's Dispatches to Davis.
 Heath. Pilgrim Life in the Middle Ages.
 Kuhns. Saint Francis of Assisi.
 Page. Rebuilding of Old Commonwealths.
 Perkins. Builders of Spain.
 Scott. Hist. of Moorish Empire. 3 vols.
 Reclus. The Earth and Its Inhabitants. United States vol.
 Wherry. Public Utilities and the Law.
 Burr. Graphic Method. 1912.
 Carpenter. Brit. Isles; Jap. and Korea; Tail of Hemisphere.
 Cox. Fine Arts.

WRIGHT HOWES—Continued

Coxhood. Mexico.
 Fraperie. Pract. Retouching; Secrets of Exposure.
 Fuller, Marg. Art, Lit. and Drama.
 Hunter. Youth's Adventure.
 Jenkins, J. B. Duke, Master Builder. 1925.
 Konickie, Jas. Wilson and Const.
 Judge. Handbook of Modern Aeronautics.
 Seymour. Life in Homeric Age.
 Livingston. Legacy of Greece.
 Abbott. 12 Great Modernists.
 Celano. Lives of St. Francis of Assisi.
 Chadwick. World History in Myth and Legends.
 Enock. Span. Amer. Vols. 1, 2.
 Hart. Hist. of the Valley of Miss.
 Lewisohn. Spirit of Modern German Lit.
 Newton. Some Living Masters of the Pulpit.
 Pennell. Pictures of Panama Canal. 1st ed.
 Fine.
 Rambaud. Hist. of Russia. 3 vols. Page.
 Robertson. Hist. of German Lit.
 Sophocles. Loeb Library. Nos. 20 & 21.
 Lieber. Stranger in America.
 Mahaffey. What Have Greeks Done for Civiliz.
 Muhleman. Monetary and Banking Systems.
 Nutting. Furniture of Pilg. Century.
 University Debaters Annual. Vols. 2, 4, 6, 9.
 Thomas. Polish Peasant in Poland and America. 3 vols.
 Voorhis. Forty Years of Oratory.
 Tolstoy. Roads to Calvary.
 Wauchope. Henry Timrod.
 Webster. Noted Speeches of. 1912.
 Wright. Arts of Greece. 1923.
 Williams. Poets and Poetry of Ireland.
 MacHarg, Wm. Peewee. 2 cops.

HUGHES BK. SHOP, 9 W. 7TH, CINCINNATI, O.
 Heaveside. Electro Magnetic Theory. Vols. 1, 2, 3; Electrical Papers. Vols. 1, 2.
 Thompson. Growth and Form.

MAXWELL O. HUNLEY, 2931 LACLEDE AVE., LOS ANGELES, CAL.
 Custer. My Life on the Plains. 1874.
 Crawford. Mr. Isaacs. 1882. 1st ed.
 Wilkins. A Humble Romance. 1887. 1st ed.
 Spofford. The Amber Gods. 1863. 1st ed.

PAT HUNT'S BK. SHOP, 6731 HOLLYWOOD BLVD., HOLLYWOOD, CALIF.
 I. Zangwill. Without Prejudice. Century.

H. R. HUNTING CO., 29 WORTHINGTON ST., SPRINGFIELD, MASS.
 Evarts. Settling of the Sage.
 Federal Civil Service as a Career.
 Opportunities for a Career in Scientific Research.
 Reeve. Film Mystery.
 Salaman. Apples and Honey.
 Training for the Professions and Allied Occupations.
 New International Encyclopedia. Set. Last ed.

HYLAND'S BK. STORE, 204 4TH, PORTLAND, ORE.
 Tyler. Anthropology.
 Five Hundred Sketches and Skeletons of Sermons.

INTERNAT'L ART & SCIENCE BK. CO., 192 B'WAY, NEW YORK
 Rep. 14 Census 1920 U. S. Pop. V. 3.
 Milner, D. C. Lincoln and Liquor with suppl. 2nd ed.
 Gordon, E. P. Woman Torchbearers, etc. 1924.
 Constant buyers of Chemical, Technical, Medical and other periodicals in sets, runs, single vols. and numbers, indexes.

Weekly Book Exchange

G. W. JACOBS & CO., 1726 CHESTNUT, PHILA.
 James Fille. Breaking and Riding. With Military Commentaries. Frontispiece like copy. 2. "I," in which a woman tells the truth about herself.
 Compton MacKenzie. Plashers Mead.
 H. G. Wells. Passionate Friends.

JOHNSON'S B'KSTORE, 1379 MAIN, SPRINGFIELD, MASS.

Bellamy. Duke of Stockbridge.

JORDAN MARSH CO., BK. DEPT., BOSTON, MASS.
 Burke. The Sun in Splendor.

EDW. P. JUDD CO., NEW HAVEN, CONN.
 Perez. Martyr of Golgotha.
 Flandran. Viva Mexico. 1st ed.
 Le Gallienne. Jongleur Strayed; Junkman.
 Heyse. L'Arrabiata and Other Tales. Trans. Wilson.
 Sudermann. Regina.
 Parmelee. Short History of England.

JUDSON PRESS, 2328 S. MICH. AVE., CHICAGO
 McAllister. Borderlands of the Mediterranean.
 Pub. Presby. Committee, Richmond, Va.

JUDSON PRESS, 1107 MCGEE, KANSAS CITY, MO.
 Lange's Commentary. Complete set.
 A. Frank Smith. My Father's Business and Mine.
 Christian Ministers Encyclopaedia and Pulpit Companion. Complete in 2 vols.

KANSAS CITY, MO., BK. EXCH., 806 GRAND AVE.
 Dr. Heinrich F. Wolf. The Male Approach.
 Rubaiyat Omar Khayyam. N. H. Dole trans. English, French, German.

KAUFMANN'S, BK. DEPT., PITTSBURGH, PA.
 Al Raune. 1st Amer. ed.

W. F. KELLEHER, 15 W. 44TH ST., NEW YORK
 Tarkington. The Guardian. 1907.
 Currier & Ives Lithographs particularly wanted:
 Presidents: Abe Lincoln with or without beard, Fillmore and Taylor.
 C. Currier or N. Currier. Any Lithographs by.
 Frank Forester. Sporting Books. 1st eds.
 Any early Juveniles prior to 1825.
 Any Bibliographies on early Juveniles.
 Pills to Purge Melancholy. 6 vols.
 Any books on Orchids.
 Harper's Weekly from 1860 to 1866.
 Irving. Life of Washington. From 1855 to 1859.
 Modern Eloquence. Set late ed.
 Paul de Koch. Complete set.
 De Koch. Barber of Paris.
 The New International Encyclopedia.
 Weems. Life of Washington.
 Any early books on Aeronautics.
 Any rare 1st eds. of Poe, Cooper, Hawthorne or Mark Twain.

KING BROS., 1224 MARKET ST., SAN FRANCISCO
 Ex-President McKinley. Our Speeches.
 Gallagher & Marsh. Shorthand Text Book.
 Handel. The Master Key. Thin paper ed.
 H. L. Wister. Second Wife; Moreland Princess.
 Lingh. Divine Wisdom.
 C. J. Brady. North Western Fights and Fighters.
 Hawley Smart. Novels.
 Stocking. Business Man of Syria.

Books Wanted—Continued

KING BROS.—Continued

Simonites Horary Astrology.
Hill. Abraham Lincoln, Man of God.

KLEINTEICH'S, 1245 FULTON ST., BROOKLYN, N.Y.
John Munro Gibson. Foundations.

KORNER & WOOD CO., 1512 EUCLID, CLEVELAND
Ephemeris for 1905.
Fosdick. American Police System.
Day. Autobiography of a Fisherman.

LADD BK. CO., 265 FLATBUSH AVE., B'KLYN, N.Y.
A Dweller on Two Planets.

LAMAR B'KSTORE, MAIN ST., HOUSTON, TEXAS
De la Roche. Explorers of the Dawn. 1st ed.
Cook. Old Provence.

LAMAR & WHITMORE, NASHVILLE, TENN.
Encyclopaedia of Freemasonry.
Benson. Life John W. Fletcher. Lamar & Whitmore.
Smith. Life of Henry Drummon.
Ex-Gov. Robt. L. Taylor. Lectures and Addresses.

J. J. LAUGHLIN, 4211 GANO AVE., ST. LOUIS, MO.
Taine. History Eng. Lit. Set. Gebbie.
La Fontaine. 2 vols. Society English Bibliophists.

Hearn. Large paper. Set. H. M. & Co.
Napoleon. Talleyrand. Set. Grolier.
Moliere. 11 vol. ed. Barrie.
Smollett, Fielding, Defoe. Shakespeare Head Pr.
Beaux and Belles. Set. Grolier ed.
Twain. Ltd. ed. Set. Describe.
Ingersoll. Dresden Auto. ed. Set.
Hugo. Large paper. Barrie. Set.
Holy Bible. 14 vols. Hinckley.
Paine. Set. Vincent Parke.
Realists. Set. Barrie ed.

C. E. LAURIAT CO., 385 WASHINGTON, BOSTON
Arnold, I. N. Life of Benedict Arnold.
Catharine II. Collector's ed. Pub. Carrier.
Conyer. Two Imposters and Tinker.
Dearborn, Henry. Journal of the Quebec Expedition.

Louis XIV. Collector's ed. Pub. Carrier.
Messalina. Collector's ed. Pub. Carrier.
Wetjen. Youth Walks on the Highway.

M. A. LEPLEY, 1106 VERMONT AVE., N.W.,
WASHINGTON, D. C.

State condition, edition, and translator:
Bohm-Bawerk. Grundzuge der Theorie des wirtschaftlichen Guterwerths.

Cairnes. Political Economy.
Fisher. Theory of Interest.
Henderson. Supply and Demand.
Innsbruck. Geschichte und Kritik der Kapitalismus-Theorien; Positive Theories des Kapitals.

Marshall. Principles of Economics.
Menger. Grundsätze der Volkswirtschaftslehre.
Mill. Principles of Political Economy.

Ricardo. Principles of Political Economy and Tax.

Smith. Wealth of Nations.

Wieser. Natural Value.

H. A. LEVINSON, 7 W. 44TH ST., NEW YORK
Fenimore Cooper. 1st eds. Orig. bindings.
Dana. Two Years Before the Mast. 1840.
Graham. Hike and the Airplane. 1912.
Lafcadio Hearn. Creole Cook Bk. and other 1sts.

H. A. LEVINSON—Continued

Melville. All 1sts in orig. bindings.
Thoreau. Week on Concord. 1849.
Twain. Tom Sawyer. Hartford. 1876.
Samuel Butler. Unusual items and mss.
Defoe. Conjugal Lewdness. 1727.
Darwin. A.L.S. mentioning Origin of Species.
Hardy. Desperate Remedies. Green cloth. 1871.
3 vols.

Thackeray. A.L.S. mentioning Virginians.
Books on Black Magic, Sorcery, etc.

LIEBSCHUTZ, 414 W. LIBERTY, LOUISVILLE, KY.
Stewart. Textbook Physiology.

CURTIS LINDSAY, 17 E. SANTA CLARA, SAN JOSE,
CALIF.

Scidmore. Winter India; Jinriksha Days in Japan.

HORACE LIVERIGHT, 31 W. 47TH, NEW YORK
Alfred Kreymborg. Troubadour, an Autobiography.
Frederick Niven. Justice of the Peace.

B. LOGIN & SON, 29 E. 21ST ST., NEW YORK
We wish to purchase at all times complete sets,
long runs, volumes and copies of Chemical,
Medical and Scientific Journals. Bound or unbound.

LONG'S BK. STORE, R. G. LONG, COLUMBUS, O.
Nick of the Woods. 1837. 1st ed.
Green Mountain Boys. 1839. 1st ed.
Little Men. 1st ed.
The Virginian. 1st ed.
Wanted fine copies—1st issues.
Story of a Bad Boy.
Story of a Country Town.
Gentleman from Indiana.
Some Chinese Ghosts.
Hike in the Aeroplane.
Luck of Roaring Camp.
Old Creole Days.
All of Hearn.
Evangeline.
Ethan Frome.
Uncle Remus.
Daddy Jake.
Peter Sterling.
Looking Backwards.
Twice Told Tales.
Huck Finn. Blue.
Please quote any important American 1st eds.
using separate cards for each book, please.
First Editions of American Authors.

LONGWORTH'S BK. SHOP, 106 N. FORSYTH ST.,
ATLANTA, GA.

Pease. Leveller Movement.

LORING, SHORT & HARMON, 474 CONGRESS ST.,
PORTLAND, ME.

Famous Tales. Young Peoples' Bookshelf.
Harvard Classics. Vol. 9. Dark red cloth.

LOUISVILLE FREE PUBLIC LIB., LOUISVILLE, KY.
Diserens. Influence of Music on Behavior.

W. H. LOWDERMILK & CO., WASHINGTON, D. C.
Van Rensselaer. English Cathedrals.
Goldmark. Fatigue and Efficiency.
Delmar. Barbara Villiers.
Belden. The White Chief.
Davenport. Value and Distribution.
Comstock. Spider Book.
Lindley. Indiana as Seen by Early Travellers.
Villard. Life of John Brown.

W. H. LOWDERMILK—Continued

Mosby. War Reminiscences.
Williamson. Mosby's Rangers.
Dartt. On the Plains and Among the Peaks.
Hopkins. Bull Run to Appomattox. 3rd ed.
Democratic National Convention 1860. Proceedings.

LOWMAN & HANFORD CO., 1514 THIRD AVE.,
SEATTLE, WASH.

Allen. Poverty to Power.
Blake. Flying Round the World.
Fortune Magazine. September issue.
Dr. Sorenson. Proteins. Pub. 1925.
I. J. Irwin. Phoebe, Ernest and Cupid.
V. Semenov. Rasplata. E. P. Dutton & Co.

E. S. McCawley & Co., ARDMORE, PA.
Benet. John Brown's Body. Autographed Ltd.

H. D. McGLADE, 128 CHESTNUT, BOSTON, MASS.
Harford Powel, jr. Virgin Queen. 2 copies;
Barehanded Selling; Walter Camp. 1st eds.

JAMES MADISON, 465 S. DETROIT, LOS ANGELES
Dime Novels, Songsters, Playbills, Early California Newspapers.

DAVID MAGEE, 480 POST ST., SAN FRANCISCO
Washington Merry-Go-Round. 1st ed.
Campbell (?). Silver Lining.
Mackenzie. Vestal Fires.

HARRY F. MARKS, 21 W. 47TH ST., NEW YORK
Wide-Away Magazine. Dec. 1885 to October 1886.

Eldridge Brooks. Storied Holidays.
Inca Princess. 1886.
Brentome. Gallant Ladies. Vol. 1. Alexander Society ed.

L. S. MATTHEWS & Co., 3554 OLIVE, ST. LOUIS
Morton. Genito Urinary. 5th ed.
Campbell. Surg. Anat.
May. Dis. of Eye. 12th ed.

MAURICE CO., NEW GRETN, N. J.
Snell. History of Sussex & Warren Cos., N. J.
Clement. Early Settlers of Newton Township, N. J.
Heston. Absegami Annals. 2 vols.
Shourd. History of Fenwicks Colony.
C. J. Peterson. Kate Aylesford.

A. R. MAXWELL, WESTFIELD, N. J.
Am. Book Prices, 1919, 1920.
Am. Saddle Horse Register. Vols. 8, 10.

METHODIST BK. CONCERN, 740 RUSH, CHICAGO
McGath. Jews and the Sanhedran.

MILLER'S BK. STORE, 64 N. BROAD, ATLANTA, GA.
Carroll. The Negro a Beast in the Image of God.
Letters from Tuskegee.
Ludendorff. Memoirs.

R. M. MILLS B'KSTORE, NASHVILLE, TENN.
Clarence Stratton. Theatron.
L. C. Moise. Biography of Isaac Harby.

MISSOURI STORE CO., COLUMBIA, MO.
Fisher. The Three Pronunciations of Latin.

E. V. MITCHELL, 27 LEWIS, HARTFORD, CONN.
Thomas Parnell. O'Shea.
Jos. Gilpin Pyle. Life of James J. Hill.

Weekly Book Exchange

MOSS & KAMIN, 1423 6TH AVE., NEW YORK
Faulkner. Mosquitoes; Soldiers Pay. 1st eds.
Association material.

NAGLE MAP CO., 117 W. 4TH, TULSA, OKLA.
De Ricci. Book Collectors Guide. 1921.
Thomas. How to Mix Drinks. 1862.
Babb. In Bosom of Comanches. 1912.
Weil. Legal Status of Indian. 1888.
Dellenbaugh. N. Americans of Yesterday. 1901.
Carrington. Indian Question. 1909.
Lerepp. The Indian and His Problem. 1910.
Wissler. N. American Indian of Plains. 1912.
Adair. History of American Indians. 1775.
Bleeker. History of Marie Kittle. 1797.
Briggs. Reign of Terror in Kansas. 1856.
Buell. Life of Hickok. 1880.
Wilstach. Bill Hickok. 1926. Potomac.
Carson. Early Recollections. 1852.
Clark. Travels. 1852.
Clark. Trip to Pikes Peak. 1861.
Shea. True History of Quantrell Raid. 1879.
Dana. Journal of Tour in Indian Ter. 1844.

NEW DOMINION B'KSHOP, CHARLOTTESVILLE, VA.
Gleeson White. Booksong. ed. Wheatley; Ballades, Rondeaux, etc.

NEW ROCHELLE BK. STORE, 7 DIVISION ST., S.,
NEW ROCHELLE, N. Y.

Book Without a Name. Brentano. New copy.

NEW YORK LABOR NEWS CO., 45 ROSE, N. Y.
Slade Thompson. Our Humbler Poets.

D. H. NEWHALL, 100 E. 42ND ST., NEW YORK
Breazeale. Life As It Is. 1842.
Buxton. Slavery and Freedom in West Indies.
Frost, A. B. Sports and Games in the Open.
Gallatin, Albert. Writings. 3 vols.
Garner. Reconstruction in Mississippi.
Hunt. Merchants Magazine. Vols. 61 to 70.
McCaleb. Aaron Burr Conspiracy.
McCrady. History So. Carolina. 4 vols.
McMurtrie. Sketches of Louisville.
Prescott, W. H. Charles V. 3 vols.
Rhode Island Colonial Governor's Correspondence. 2 vols.

Ross, E. D. Impeachment of Andrew Johnson.
Shoemaker. Stories of Penna Hunters.
Waddington. History of the Reformation. 3 v.
Wilkes. Narrative Exploring Expedition. 6 v.
Am. Hist. Review. Vol. 5, no. 2.
Barton, W. E. Lincoln and Gettysburg.
Bennett, Emerson. Prairie Flower.
DeLeon, T. C. Creole and Puritan; Juny; Cross Purposes.
Gorham. Edwin M. Stanton. 2 vols.
Hillard. Life and Campaigns of McClellan.
Morgan. Ho-De-Sau-Nee League of the Iroquois.
O'Ferrall. 40 Years Active Service.
Wilson, Henry. Contribution to History. Easton. 1871.

DAVID NEWMAN, BOX 191, WESTMINSTER, MD.
Apocryphal New Testament.
Bremond. Mystery of Newman.
De Smet. Betrothment and Marriage.
Gaume. Catechism of Perseverance.
Hay. The Devout Christian.
Hutton. Cardinal Newman.
Lucas. Fra Girololamo Savonarola.
MacEvilly. Exposition of the Gospels.
Malerein der Katakomben Roms.
Migne. Greek Fathers. Complete set.
Newman. Complete Works.

Books Wanted—Continued

D. NEWMAN—Continued

Sarolea. Newman and His Influence.
Ward. Life of Newman.
Quote that I can resell.

L. I. NEWTON, 8 GENANDER ST., AUBURN, MASS.
Martial. Trans. T. May, 1629.

NORMAN, REMINGTON CO., BALTIMORE, MD.
Fortune Magazine for June 1931.
Edwards. Butterflies.
W. H. Edwards. Anything by.
A. B. Lyons. Pract. Standardization by Chemical
Assay of Organic Drugs.
Scudder. Butterflies.
Scudder. Nature Bks.
Bazin. Coming Harvest. Scrib.

OLD CORNER BK. STORE, 50 BROMFIELD, BOSTON
Park & Miller. Old World Traits Transplanted.
Wm. Faulkner. Soldiers Pay; Mosquitoes; Sarcotris; The Sound and The Fury; As I Lay Dying; Sanctuary; These Thirteen. 1sts.

OSBORNE'S BK. STORE, 923 STATE, SANTA BARBARA
Chas. Johnson Post. Horse Packing.

OWL BK. SHOP, 10 WASHINGTON, ORLANDO, FLA.
Morley. Songs for a Little House.
Thanet. Knitters in the Sun; Stories of a Western Town.
McIlvaine and Macadam. Toadstools, Mushrooms, Fungi, Edible and Poisonous.

OXFORD & CAMBRIDGE BK. EXCH, 10137 98TH ST., EDMONTON, ALBERTA, CAN.

Gennung. Rhetoric.
Rogets Thesaurus.
Ten Nights in Bar Room.
Webster's Dictionary. Cheap.
On Canadian Rockies. Anything.
Book of Knowledge. Last ed. Cheap.
Punch. Set. 1846-1900. Bound.
Latin Dictionary. Several. Any.

A. W. PAINE, 7 E. 12TH ST., NEW YORK
Maury, M. F. Physical Geography of the Sea. 1855; Navigation. Phila. 1836; Wind and Current Charts, all issues; Whaling Chart; Sailing Directions, all eds.; Physical Survey of Virg.; Manual of Geography.
Stanton. American Steam Vessels.
Morison. History of Am. Steam Navigation.
Plans of Webb's Ships. 2 vols.
McKay. Practical Shipbuilder.
Chapman. Navalis Mercatoria. Stockholm. 1768.
Bond. The Boatwains Art. Lon. 1780.
Buckner. The American Sailor. Newport. 1790.
Dexter, E. Loss of the Whaling Brig William & Joseph. Boston. 1842.
Delano. Wanderings and Adventures. 1846.
Doane. Seamanship.
Luce. Seamanship.
Heddvick. Marine Architecture. 4to.
Williams. History of the Whale Fisheries. 1862.
Compendium of Whale Fisheries. Nantucket. 1842.
Hart. Miriam Coffin. N. Y. 1835.
Jal. Archeologie Navale. Paris. 1840.
Harris, J. Lexicon Technicus. Lon. 1704.
Truxton. Instruction relating to Lat. 1744.
Bugean. Collection de Toutes les Especies de Batiments, etc.
The Assault on Mt. Everest.
Anything relating to Salt Water.

PALO ALTO BK. SHOP, PALO ALTO, CALIF.
Kelly. Little Citizens.
Townshend. Tenderfoot in New Mexico.
Powys. Suspended Judgments.

PANURGE PRESS, 100 5TH AVE., NEW YORK
Bibliographies, Glossaries, Catalogues, Lists, etc., of curious books in any language.
Books published by Charles Carrington of Paris.
Ernst & Seagle. To the Pure.
Parke. Human Sexuality.

PARK BK. SHOP, 109 E. 59TH ST., NEW YORK
Snider. The Glorious Shannons.

C. C. PARKER, 520 W. 6TH, LOS ANGELES, CAL.
Appleton. Hand Atlas of Ancient Geography.
Anne D. Bradstreet. Works in Prose and Verse.
Genealogy of the Humphrey Family.

PEABODY BK. SHOP, 913 N. CHARLES, BALTIMORE
Quote each title on separate card.
Ash. Motke Ganeff.
Castallani. Fungi and Fungous Diseases.
Encyclopaedia Britannica or International.
Kolmer. Infection and Immunity.
Lang. German Eng. Med. Dicty.
Murnaghan. Vector Analysis and Theory of Relativity. Johns Hopkins Press.
Scarlet Letter. Grabhorn Press.
White, E. L. Lukundoo.

P. PEARLMAN, 1711 G ST., N.W., WASH., D. C.
Flandrau. Prejudices.
Kornilov. Modern Russian History.
Seignobos. Political History of Europe Since 1814.

JOAN PETERS, BKS., 60 GREENWICH AVE., N. Y.
R. S. Gladney. The Devil in America. Mobile. 1867.
Campbell Thompson. Reports of the Magicians and Astrologers of Babylon and Nineveh. London. 1902.
Ebenzer Sibley. Astrology. 1775.
F. D. Bond. Stock Prices. New York. 1911.
Tropical Fish. Any.
John Worsdale. Celestial Philosophy. London. 1828.
C. J. S. Thompson. The Mystery and Romance of Astrology.
Kidder. Introduction to Southwestern Archaeology.
American History Review. Vol. 3, no. 1.
Greenwich Observatory. The Nautical Almanac. 1915, 1916, 1917.
The Predicted Plague. London. 1900.

PHOENIX BK. SHOP, 41 E. 49TH ST., NEW YORK
Bain. Digit of the Moon.
MacQuoid. History of English Furniture. 4 vols.
Elizabeth. The Enchanted April.
Faulkner, Wm. Mosquitoes; Soldiers' Pay; Sound and Fury; Sanctuary. 1st eds.
Wilson. Ruggles of Red Gap.
Thorne-Smith. Topper. 1st ed.
Cummings, E. E. Tulips and Chimneys. 1st.

PILGRIM PR. 'B'KSTORE, 14 BEACON, BOSTON
Page, T. N. Italy and the World War.
A. W. Jackson. Life of Rev. James Martineau, a biography and study. Boston. 1900.

TEOLIN PILLOT CO., 1014 TEXAS AVE., HOUSTON
Bartell. Out of the Night.
Montague. England to America.
Phelps. Gates Ajar.
St. Augustine. City of God.
Roe, E. P. Hornet's Nest.

TEOLIN PILLOT CO.—Continued

Stephens. When Life Was Young.
Harris. Eve's Second Husband.
Murphy, D. Our Martyr.
Kelly. Dominus Vobiscum.
Life of Mrs. Mary Maverick.
Texas items.

WM. V. PIPPEN, 605 N. EUTAW, BALTIMORE
Guilday. Life and Times of John Carroll.
Irving. Vol. 8. Brown clo. Putnam, 1883.
England. Darkness and Dawn. Novel.
Nathan, Geo. J. Auto. of an Attitude.
Harland, Marion. Common Sense in the Household.

POMEROY'S, BK. DEPT., HARRISBURG, PA.
Edgar Wallace. Hand of Power.

POST BOX B'KSHIP, 29 E. 48TH ST., NEW YORK
Bruce. The Assault on Mt. Everest.
Norton. The Fight for Everest.
The Little Lady of Grosvenor.

POST LIBRARY, FT. MCPHERSON, GEORGIA
Bourke. On the Border with Crook.

P. O. NEWS CO., 105 S. DEARBORN, CHICAGO
Jack London. Kempton Ware Letter; The Road.

POWERS MERCANTILE CO., BK. DEPT., MINNEAPOLIS, MINN.
Duke of Berwick. Knopf ed.
Strong. The Garden. 1st ed. only.

C. S. PRATT, 475 SIXTH AVE., NEW YORK
Haggard. Missionary and the Witch Doctor; Church and State.
Gibbs. Bolted Door. Cheap copies.
Tyboot. The Smuggler. Cheap copies.
Hill. Sunrise Valley. Cheap copies.
Abraham. Night Nurse. Cheap copies.
Dasham. Open Market. Cheap copies.
Radcliffe. The Italian. Or any.
Jephson. Ann Annington.

PRESBY. BK. STORE, WITHERSPOON BLDG., PHILA.
G. R. Wendling. Man of Galilee.

PRESBY. BK. STORE, GRANITE BLDG., PITTSBURGH
Macartney. Lincoln and His Generals. New or used.

PRESBY. BK. STORE, 914 PINE, ST. LOUIS, MO.
E. P. Hammond. Chaucer: a Bibliographical Manual. Macmillan. 1908.

PRINCETON UNIV. LIBRARY, PRINCETON, N. J.
Strachey, L. Love Letters of Famous Poets and Novelists.
Hicks, R. D. Stoic and Epicurean.
Wallace, W. Kant.

PRINCETON UNIV. STORE, BK. DEPT., PRINCETON, N. J.
Mitford. Tales of Old Japan. 1905 ed.

JOHN M. PRYSE, 919 S. BERNAL AVE., LOS ANGELES, CAL.
Kirk. Christ of Red Planet. Fiction.
Merritt. Moon Pool. 2 copies. Fiction.
Newcomb. End of the World. Fiction.
Serviss. Columbus of Space; Second Deluge.
Stevens. Battle for the Pacific. Fiction.
Winsor. Station X. Fiction.

HITCHCOCK, C/O PUBLISHERS' WEEKLY
Wolfe. Look Homeward Angel. 1st.

Weekly Book Exchange

PUTNAM B'KSTORE, 2 W. 45TH ST., NEW YORK
Quote by Mail only.

Aguilar. Mothers Recompense.
Anstey. House of Joy.
Benjamin. Our American Artists. 2nd Series.
Chamber. Hi-Jackers.
Cooks. Bible and Prose Style.
Diver. Captain Desmond.
Doster. Lincoln and Some Episodes of the Civil War.

England. Darkness and Dawn.
Fiala. Fighting Polar Ice.
Galt. History of Galt Family.
Genung. Epic of the Inner Life.
Hingston. Gospel of the Stars.
Lucas-Debreton. Louis the Eighteenth.
Michaux & Nuttall. North American Trees. 6 vols.

Parks. Winning the Soul.
Reid. Lake George and Lake Champlain.
Smith. Troubadours at Home.
Roche. Explorers of the Dawn.
Trowbridge. Old Houses of Connecticut.
Walpole. Golden Scarecrow.
Warren. Determinative Mineralogy.
Warton. History of English Poetry.
Wilson. A Speckled Bird.
Keys to Coleoptera of U. S. Beetles.
Early Books on Kentucky.
Kahda.
Chaucer. Illus. by Flint. Ltd. ed.
Elliott. Jerry.

RARE BOOK CO., 99 NASSAU ST., NEW YORK
Memoirs of Mrs. Eddy. Adam Dickey.
Christian Science Books, Manuals.
Science of Man. Mrs. Glover. 1876, 1879, 1883.

THE RARE BK. SHOP, 822 17TH, WASH., D. C.
Pope, C. H. Prouty (Proute) Genealogy.
Shute. Plupy, Beany and Pewt. Copies.
Wells. Recent Economic Changes.
Maeterlinck. The Double Garden.
Baird. Huguenot Immigration to America. 2 vols.
Lossing. Our Country. 3 vols.
Johnson. Orig. Portraits of Washington.
Luther Martin. A.L.S.
Bigelow. Campaign of Chancellorsville.
Clary. Annals of the Four Masters.
Golf. Scarce items only.

RAYMER'S, 5 N. DIVISION, GRAND RAPIDS, MICH.
Wharton. Ethan Frome; Xingu; Italian Villa. 1st eds.

PETER REILLY CO., 133 N. 13TH, PHILADELPHIA
Beaufort. Pictures, and How to Clean Them. Stokes.
John Philip Sousa. Through the Year; Fifth String.

REISE BK. SHOP, 212 ST. BOTOLPH ST., BOSTON
Ancient and Modern Lighthouses.
London. Abysmal Brute; The Road.
Noyes. The Sun Cure.

RIKE-KUMLER CO., BK. DEPT., DAYTON, O.
Chambers. Turning Point.
A. K. Green. Lost Man's Lane.
Broughton. Joan; Belinda.
Waller. Sanne of the Island; Flamsted Quarries.

J. P. Johnson. Twenty Years of Hustling.
McConnell. Flying for France.
Krone. Ole King Cole and other medieval plays.

Books Wanted—Continued

A. M. ROBERTSON, 222 STOCKTON, SAN FRANCISCO
Georgia Chester. Travel in Europe Made Easy.
Dodd-Mead.
Round the Block.

E. R. ROBINSON, 401 RIVER ST., TROY, N. Y.
Dewey. The Way, the Truth and the Life; Path-
way of the Spirit; Spiritual Gifts; Law of
Perfect Life; Open Door; Burning Day;
Genesis and Oidus; New Testament of Oc-
cultism.

Don Quixote of Psychiatry.

Fleming. Guy Earlcourt's Wife.

Felt. Key to the Gall Midges.

Howells. A Boy's Town.

James. Two Magics; Awkward Age; Soft Side;
Daisy Miller; The American; Passionate
Pilgrim; Portrait of a Lady; Siege of Lon-
don. 1st eds.

Jung. Studies in Word Association; Dementia
Praecox.

Job. Propagation of Wild Birds. Last ed.

Madison. Notes on the Constitutional Conven-
tion.

Morrison. Flood Tide; Sun-Rise; Unlighted
Lustre; Wings of the Morning; Return of
the Angels; Weaving of Glory; Footsteps of
the Flock.

Poems of the Brontes.

Pubs. of the Chaucer Society. Complete.

Sedgwick. Lady of Leisure; The Accolade.

6th and 7th Book of Moses. Early German ed.

Sudermann. Fires of St. John.

Van Doren. Spring Thunder.

Welles Family in England and Normandy.

Wilson. The Beloved Physician.

Your Own Lawyer. Pub. Neely.

Good. Benjamin Rush.

ROCHFORD'S BK. SHOP, 27 COURT SQ., BOSTON
Michelin. Americans in the Great War. Parts
1, 2, 3.

Ogden & Nelson. Army of the United States.
De Luxe ed.

Custer's Last Fight. An Anheuser-Busch poster.

Seventh Field Artillery, A. E. F.

War Books. Regimental and unit histories. Any
item pertaining to the American participa-
tion.

M. H. SACKETT, 179 COLLEGE AVE., W. SOMER-
VILLE, MASS.

Laski. Dangers of Obedience.

Jamieson. Hist. of Am. Histor. Writing.

Bierce. The Devil's Dictionary.

Davis. Bob Fitzimmons.

Van Doren. John Dryden.

Holliday. History of Southern Lit.

Smith. Essays on the Colonies.

Airy. Charles II.

Mahaffy. Greek Life and Thought. 3d ed.

Bernstein. F. Lasalle.

ST. LOUIS PUBLIC LIBRARY, ST. LOUIS, MO.
Marlitt, E., pseud. Second Wife.

ST. PAUL, MINN., BK. & STA. CO., 55 E. 6TH ST.
Filippini. International Cook Book.
Browning. American Family Royal Descent.

D. N. SAKOLS CO., 740 N. PLANKINTON AVE.,
MILWAUKEE, WIS.

Carlyle. Letters and Memorials. 1883.

Lawrance. Elizabethan Playhouse. 1912.

Stauffer. Life Joseph Conrad. 1922.

SALISBURY'S, 78 E. 10TH ST., NEW YORK
National Geographic before 1912.

CHARLES S. SAMARJIAN, P.O. BOX 103, GRAND
RIVER STATION, DETROIT

Levi, Eliphas. History of Magic.

Stocking, C. S. Business Man of Syria.

Bohme, Jacob. Any book by him.

Unusual books on Occultism.

MORRIS SANFORD CO., CEDAR RAPIDS, IOWA
Thwaites. Early Western Travels. 32 vols. 2
sets in good condition.
Van Sickle. A Story of Real Life on Plains.
Harrington, Pollard. Centennial and Other
Poems; In Memoriam; Lionel Lightfoot.

SATHER GATE BK. SHOP, 2271 TELEGRAPH AVE.,
BERKELEY, CAL.

Forman, H. B. Letters of John Keats. 1895 ed.
Annals of the Fine Arts. 5 vols. 1816-1920 ed.

ALWIN J. SCHEUER, 26 E. 56TH ST., NEW YORK
Herbert, H. W. Frank Forester. 1st eds. All
titles.

A. W. SCHMALE, 380 MORRISON, PORTLAND, ORE.
Miss Sewell. Cleve Hall, a Tale; The Earl's
Daughter; Ivors, a Story of Eng. Country
Life. 2 vols.; Laneton Parsonage. 3 vols.
Miss Mullock. A Legacy.
Mary Cecil Hay. The Squire's Legacy.
Quote inexpensive copies for resale.

SCHMALZRIED BK. SHOP, 911 MAIN, DALLAS, TEX.
Bill Longley. Wrappers. Giddings. 1873.
Boute de Manvel.
Brann's Iconoclast. 2 vol. ed. only.
Crane, Col. Chas. C. A Colonel of Infantry.
Haley. X. I. T. Ranch.
Hall, Harrison. The Distiller.
Early Venetian Printing Illustrated. 1895.
Hamilton, Peter B. Stock Market Barometer.
Kerr, Robt. Polk. History of Presby. Church.
McMurray, DeWitt. Religion of a Newspaper
Man. Must be cheap.
Pittman. Phonetic Primer.
Reid. Tramp.
Reimensnyder, J. B. Six Days of Creation.
Scholl, Louis. Texas Bee-keeping.
Texas items. Quote any time. Send lists.
Worcester, E. et al. Religion & Medicine.

SCHULTE'S BK. STORE, 80 4TH AVE., N. Y.
William MacHarg. Peewee. Chicago. 1922.
Dexter Wallace. Blood of the Prophet.
Jabal-ud-Don-Rumi. Poems. Trans. from Persian.
Harrington. Captain Luke Bickel.
Giberne. Besides the Waters of Comfort.

SCRANTOM'S, 334 E. MAIN ST., ROCHESTER, N. Y.
Morrell. A Narrative of Four Voyages.
Osler. Science and Immortality.
Morris. Voice in the Rice.
Revell. Right Off the Chest.
Lewis. Hike and the Aeroplane; The Innocents;
The Job; Our Mr. Wrenn; Trail of the
Hawk.

In fine condition.
Cather. Death Comes for the Archbishop. 1st ed.
Principles and Practices of Fur Pressing and
Dyeing.

CHARLES SCRIBNER'S SONS, 597 5TH AVE., N. Y.
Breasted. Development of Religion and Thought
in Ancient Egypt. 3.
Davidson. Rousseau and Education According
to Nature.

CHAS. SCRIBNER'S—Continued

Gilbert, W. Lucrezia Borgia.
 Gray, C. W. Dawgs.
 Hallock, G. B. F. The Homiletic Year; Sermons
 Seeds.
 Jacoby, H. Practical Talks by an Astronomer.
 Lumbholtz. Unknown Mexico.
 Monroe. Comenius and the Beginnings of Edu-
 cational Reform.
 Montague. England to America. 6.
 Parley, Peter. Record of a Lifetime.
 Rhodes. Garden of Herbs.
 Schwab. Confederate States of America.
 Windelband. History of Ancient Philosophy.

CHARLES SESSLER, 1310 WALNUT ST., PHILA.
 Ratti. Climbs on Alpine Peaks. Trans. Eaton.
 Conrad. Romance. 1st ed.
 Lewis. Hike and the Aeroplane.
 Pollard. Fine Books by. Putnam.
 Ratio of Bank Capital to Deposits. Prof. Edwin
 W. Kemmerer.

JOHN V. SHEEHAN & CO., 1550 WOODWARD AVE.,
 DETROIT, MICH.

Compt de Paris. History of the Civil War in
 America.

J. SKINNER'S BK. STORE, 15 STEUBEN, ALBANY,
 NEW YORK

Compton. Encyclopaedia.
 Reynold. Dutch Houses Hudson Valley.
 Kerfoot. Amer. Pewter.

C. W. SMITH, 343 EAST AVE., ROCHESTER, N. Y.
 Kenton. Jesuit Relations.

SMITH'S BK. STORE, 805 N. HOWARD, BALTIMORE
 National Geographic Magazine. Numbers in vols.
 1, 2, 4, or complete vols. Also Jan., 1902.

A. J. SOUWEINE, 611 W. 177TH ST., NEW YORK
 Chess Items and Chess Curios. Any.

SPRINGFIELD, MASS., CITY LIBRARY

Carman. Songs from Vagabondia. 2 copies.
 Crawford. The Gladiolus.
 Gibbon. History of the Decline and Fall of the
 Roman Empire. 6 vols. Bigelow, Brown
 & Co.
 Herring, H. C., ed. The Genius of Mexico. 1931.
 Ludendorff. Ludendorff's Own Story. 2 vols.
 Meier-Graefe. Modern Art. Vol. 1.

J. W. STACEY, 236 FLOOD BLDG., SAN FRANCISCO
 The Library of Poetry and Song. Ed. by W. C.
 Bryant. Utopian ed. 1925.

STANFORD B'KSTORE, STANFORD UNIVERSITY, CAL.
 Sealsfield, Charles. Any title in Eng. or German.
 Straus, O. S. Roger Williams. 1894. Century.
 Teall, F. H. Punctuation. Appleton.

G. E. STECHERT & CO., 31 E. 10TH ST., N. Y.
 Amer. Bibel. Brown. About 1800.
 Barnes. Contemp. American Organ.
 Boyd. Drums. 1st ed.; Marching On. 1st ed.
 Darley. Illus. Sleepy Hollow.
 Hay. Jim Bludso. 1st ed. 1871.
 Howe. Story Country Town. 1883. 1st ed.
 Lee. Pre-adamite Man. 1863.
 Lombroso. After Death—What.
 McDougall. Botanical Features No. Amer.
 Deserts.
 Sorel. Montesquieu. Trans. Masson. 1888.

Weekly Book Exchange

E. STEIGER & CO., 49 MURRAY ST., NEW YORK
 Hewett-Thayer. Modern German Novel.
 Robertson. History of German Literature. Large.
 Mahaffy. What Have the Greeks Done for Mod-
 ern Civilization?
 Seymour. How the World Votes. Vols. 1 & 2.
 Soulé. Accounting. About 1900.
 Fairclough. Classics & Our 20th Century Poets.
 Wassermann. Faber or the Lost Years.
 Ebbinghaus. Memory.
 Holmes. The Age of the Earth.
 Conrad. Marcel Proust.
 Wiggam. The Fruit of the Family Tree.
 Moses. Spain Overseas. 1929.
 Dunn. Grammar of the Portuguese Language.
 Sheldon. Strife of Systems.
 Dewey. Influence of Darwin on Philosophy.
 Studies in Philosophy and Psychology. Garman.
 1906. Compiled by former students.

C. W. STEPHENSON, MT. VISION, N. Y.
 Sanders. 2nd, 3rd & 4th Readers.
 Swinton. 5th Reader.

STERN BROS., BK. DEPT., 42ND ST., NEW YORK
 Gentlemen Prefer Blondes. 1st ed.
 Bridge of San Luis Rey. 1st ed.
 Ole Creole Days. Hearn. 1st ed.
 The Gentleman from Indiana. Tarkington. 1st.

W. K. STEWART CO., 44 E. WASH., INDIANAPOLIS
 Tol'able David. Hergesheimer. Knopf. \$1.00.

HARRY STONE, 24 E. 58TH ST., NEW YORK
 Crane. Black Riders. 1st.
 Frank Forester. 1sts. Any.
 Thomes, Wm. H. Any 1sts.
 Cather. Troll Garden; O Pioneers; Alexander's
 Bridge. 1sts.
 Poe. Tales Grotesque & Arabesque. 1st.

CHARLES K. STOTLEMEYER, HANCOCK, MD.
 Wilkins. A New England Nun. 1st ed. Fine
 copy.

Walton. Compleate Angler. N. Y. 1847.
 Jurgen. Illus. by Papé. Fine copy.
 Colored plates (large) of Medicinal Plants, suit-
 able for framing.
 Eggleston. Hoosier Schoolmaster. 1st ed.

STRAWBRIDGE & CLOTHIER, BK. DEPT., PHILA.
 Reminiscences of a Diplomat's Wife in Japan.

STUDENT BOOK SHOP, LYNCHBURG, VA.
 William Strachey. Historie of Travaile into Vir-
 ginia, Britannia. Hakluyt Society of Lon-
 don. 1849.
 Captain John Smith's Works. History of Vir-
 ginia and New England. Arber ed. 1884
 or later.

SYRACUSE UNIV. BK. STORE, 303 UNIV. PLACE,
 SYRACUSE, N. Y.
 Notes and Queries in Anthropology.

TECHNICAL BK. CO., 525 MARKET, SAN FRANCISCO
 U. S. G. S. Folios.
 Business, Technical and Scientific books. New.
 Telegraph and Cable Codes. New or used.

TECHNOLOGY BRANCH, HARVARD COÖP. SOCIETY,
 CAMBRIDGE, MASS.

Finlay. Cost of Mining.
 Richard C. Tolman. Theory of the Relativity of
 Motion.

Books Wanted—Continued

THEIR BK. SHOP, 5 PIKES PEAK AVE., COLORADO SPRINGS, COLO.

Mark Twain's Speeches.
Lord Chesterfield's Letters.

THOMS & ERON, 89 CHAMBERS ST., NEW YORK
Kindly quote individual items on separate cards.
Botta. American Revolution. 2 vols.
Wells. Book of Humorous Verse.
Howell. History of Southampton. 1st ed.; 2nd ed.
Adams. History of Southampton.
Genealogy of Marshall Family of New England and New York State.
Phyfe. 5000 Facts and Fancies. 1901.
Reddall. Fact, Fancy and Fable. 1889.
Valentine's Manuals. 1841-2; 1843-4; 1844-5; 1845-6; 1847; 1850; 1853.
Frank Leslie's Illus. Weekly. Bound vols. for years from 1865 to 1882.
Lady's Book. 1830-32. Vols. 1-6; 1834-44. Vols. 10-19.
Monthly Magazine of Belles Lettres and the Arts. Vols. 7-9.

WM. TODD, MOUNT CARMEL, CONN.

Wanted quotations on old letters, manuscripts, diaries of historical interest.
Any unusual Americana.
Anything by or on Wm. Beckford.

J. V. TROST, 4 FAIRVIEW S., BIRMINGHAM, ALA.
1st ed. 1st issues.
Glasgow. Freeman & Other Poems.
Wharton. Italian Ways & Their Meaning.
Lewisohn. Roman Summer; Case of Mr. Crump. Paris ed.
Hecht. Christmas Eve; The Romantic.
Brice. History of Fort Wayne.
Cooke. Hilt to Hilt; Mohun.
Lewisohn. Don Juan.
Sinclair Lewis. Hike & the Aeroplane.
Phillips. Susan Lennox, Her Rise & Fall.

TROY BK. & STAT'Y SHOP, 48 3RD ST., TROY, N. Y.
Buck. The Good Earth. 1st ed.
Orczy. League of the Scarlet Pimpernel.
Davis. Opening of a Door. 1st ed.
Clarke, J. M. Heart of Gaspe.

TULSA BK. SHOP, 516 S. MAIN ST., TULSA, OKLA.
Wolff. The Male Approach.

B. H. TWADDLE, 1206 OH ST., SACRAMENTO, CAL.
Bangs. Real Things.
Browne. Golden Poems.
Chadwick. Treasury of Helpful Verse.
D'Auvergne. Left-handed Marriages.
Drummond. Philo Judaeus.
Graves. Book of Irish Poetry.
Helps. Songs & Ballads.
Kroeber. Indians of Calif.
McCaskey. Christmas in Song.
Majors. 70 Years on the Frontier.
Pertwee. Treasury of Verse.
Quimby. Manuscripts.
Revere. Tour of Duty in Calif.
1sts of Amer. authors; Calif. books and prints.

TWIN CITY BK. & STAT. CO., 408 CEDAR ST., ST. PAUL, MINN.

Capablanca. My Chess Career.

WM. TYRRELL & CO., 820 YONGE ST., TORONTO
Frank Carpenter. China.
Frank Carpenter. From Bangkok to Bombay.
Jellicoe. The Grand Fleet.

O. ULBRICH CO., 386 MAIN ST., BUFFALO, N. Y.
Quotations on all William Faulkner 1st eds.
Centaur. A. Blackwood.
Cowboys North & South. James. 1st ed.
The Laws of Friendship, Human & Divine. H. C. King.
Second-hand set of the new Encyclopedia Britannica.
History of Babylonia & Assyria. Rogers.
Clayhanger. A. Bennett. Murray Hill. Leather.
Hilda Lessways. A. Bennett. Murray Hill. Lea.
Episodes Before 30. A. Blackwood.
Ulick & Soracha. George Moore. Ltd. 1250 signed. Nonesuch Press ed. London. 1926.
Moths of Limberlost. G. S. Porter
Good Companions. 1st ed. 2 copies.

M. ULRICH'S BK. SHOP, 1036 NICOLLET AVE., MINNEAPOLIS, MINN.

Notebook of Leonardo da Vinci. With plates.

ULTIMA B'KSHOP, 131 THAYER, PROVIDENCE, R.I.
Bits of Life. Anonymous (or Holworthy Hall?).

UNION COLLEGE LIBRARY, SCHENECTADY, N. Y.
Smith, P. Erasmus. Harper.
Lockitt, C. H. Religions of French and English Society, 1763-93.

UNION SQ. BK. SHOP, 30 E. 14TH ST., NEW YORK
Cash or autographs returned in twenty-four hours.
Autographs wanted. Letters and documents written by Americans. National celebrities as well as locally known people.
All Presidents, signers, Generals, literary correspondence of editors, Original literary manuscripts.
Anything by or about Barlow, Pinkney, Poe, Hawthorne, Longfellow, Lowell, Holmes, Whitman, Whittier, Griswold, Washington, Harrison, Lincoln, Grant, Wilson and Harding.
Collections purchased, appraised and sold by auction.
Send or bring us what you have.
Cash or merchandise back, twenty-four hours after receipt.

UNIVERSAL LIBRARY SERVICE, 240 B'WAY, N. Y.
Robert G. Ingersoll's Ghosts and Other Lectures.
Balzac. The Magic Skin.

UNIV. OF PENNSYLVANIA LIB., PHILADELPHIA
Bennett. Price of Love.
Collins. Antonina.
Dawson. The History Inquiry.
Fuller. Chatelaine de la Trinite.
Gurteen. The Epic of the Fall of Man.
Keynes. Monetary Reform.
Lester. Sam Houston and His Republic.
Marshall. Poetical Theories and Criticisms of the Chief Romantic Poets.
Merrick. Man Who Understood Women.
Mitchell. George Moore.
Santayana. Sonnets and Other Verses.
White. The Heart of a Fool.
White. The Rules of the Game.

UNIV. OF TORONTO LIBRARY, TORONTO 5, CANADA
Abbot, E. W. Justice and Modern Law.
Bridgett, T. E. Life of Sir Thomas More.
Browne, N. Bibliog. of Nathaniel Hawthorne.
Carter, H. Theatre of Max Reinhardt.
Darrow, K. K. Wave Mechanics.
Ellis, Havelock. The New Spirit.
Gould, G. M. Concerning Lafcadio Hearn.
Hawthorne, N. Letters of N— H— to Mr. D. Ticknor. 2 vols.; Love Letters of Nathaniel Hawthorne.

UNIV. OF TORONTO LIB.—Continued

- Jung, C. Psychology of Dementia Praecox. Tr. Peterson & Brill.
 Piper & Beattie. Flora of S. Eastern Washington, etc.
 Weeks, L. H., & Bacon. Historical Digest of the Provincial Press.

VAN NORMAN BK. CO., 1415 HOWETT, PEORIA, ILL.
 Anything pertaining to Abraham Lincoln.

VENDOME NEWS CO., 261 DARTMOUTH ST., BOSTON
 Kath. Wormsley's trans. Century ed. Two Young Married Women; Louis Lambert; Cousin Pons-Cesar Birattears; Balzac's Letter to Mme. Hansca; Personal Opinions of Balzac; Kath. de Medici; A Woman of Thirty; Memoir of Balzac; Historical Mystery.

A. C. VROMAN, 329 E. COLORADO, PASADENA, CAL.
 Fortune Magazine. June, 1931.
 Jung. Psychology of Dementia Praecox.
 Gross. Nize Baby.
 Bissell. Cruise of Wanderlusts.
 Bartlett. Shakespeare Phrase Book.
 Buck. The Good Earth. 1st ed.
 Merritt. Moon Pool.
 Ives. Seventeen Famous Outdoor Sportsmen.
 Thompson. Foolscap of Verse.
 Scott. Minstrelsy of Scottish Border.
 Lola Montez.
 Scott's Last Expedition. 1st ed. 2 vols.

WALNUT BK. STORE, 132 S. 9TH, PHILADELPHIA
 Little Women. Vol. 1. 2 copies.
 Bibelot. Set. Good, cheap for resale.

F. WALTERS, 512 GRAND CENTRAL PALACE, N. Y.
 Wilson. The Cell. 3rd ed.
 Knight. Birds of Maine.

JOHN WANAMAKER, BK. DEPT., NEW YORK
 Old Ladies. Walpole.

WEEK-END BK. SERVICE, 959 MADISON, N. Y.
 Private Letters, Pagan and Christian. Dutton.
 2 copies.

S. WEISS, 145 W. 4TH ST., NEW YORK
 Nelthrope Family Genealogy.
 Marshall Family of New England and N. Y.
 Kephart. Our Southern Highlands.

J. R. WELDIN CO., 413 WOOD ST., PITTSBURGH
 Lillian Eichler. The Art of Conversation.

WELLS COLLEGE LIB., AURORA-ON-CAYUGA, N. Y.
 Gröber, Gustav. Grundriss der Romanischen Philologie. Pt. 2. 1902.
 Hamilton, M. A. Thomas Carlyle. Holt. 1927.
 Harrison, J. S. Platonism in English Poetry of the 16th & 17th Centuries. Columbia Press. 1903.
 Mariscal de Gante, Jaime. Los Autos Sacramentales desde sus Origenes Hasta Medios del Siglo XVIII. Madrid. 1911.
 Léon, Luis de. Perfecta Casada. Ed. Elizabeth Wallace. Chic. Univ. 1903.
 Guillois, Antoine. Salon de Mme. Helvétius. Paris. C. Lévy. 1894.

E. H. WELLS & Co., 602 MADISON AVE., N. Y.
 Curtis. Harvey's Discovery of Circulation of Blood.
 Curtis. Orchids for Everyone. 1910.
 Dante. Hell, Paradise, Purgatory. Trans. A. J. Butler.

Weekly Book Exchange

E. H. WELLS & Co.—Continued

- Ficke. Chats on Japanese Prints. 1915; April Elegy. 1917.
 Flamini. Introd. to Study of Divine Comedy. Trans. Josselyn. Rev. ed. 1910.
 Hennequin. Love in the Phalanstery. 1849.
 Jarvis. Reminiscences of Glassmaking.
 Leeds. Log of the Columbia. 1900.
 McManus. Century of Glass Manufacture. 1918.
 Maugham. 1st Am. eds. of Constant Wife. 1927; Explorer. 1907.
 Maurice. R. E. Lee. 1st Am. ed.
 Mitchell. Understanding America. 1927.
 Willoughby. Political Theories of Ancient World. 1903.

WEST DIVISION BK. STORE, HIGHLAND AVE. & 22ND ST., MILWAUKEE, WIS.

Red Pepper Returns. Richmond.
 All Alongshore. Lincoln.
 Bridge of Desire. Deeping.
 Simple Peter Cradd. Oppenheim.

B. WESTERMANN CO., 13 W. 46TH ST., N. Y.
 Courtney Langdon's trans. of the Divine Comedy. Vols. 1, 2, 3.

E. WEYHE, 794 LEXINGTON AVE., NEW YORK
 Dell. Looking on Life.

ALFRED WILLIAMS & Co., RALEIGH, N. C.
 Sturgis. History of Architecture.
 Jusserand. Literary Hist. English People. 3 vols.
 Any North Carolina items.

WITKOWER'S, 77 ASYLUM ST., HARTFORD, CONN.
 An April Elegy. Ficke.
 Life of J. J. Hill. Pyle. 2 vols.
 Ragged Lady. Howells.

RICHARD S. WORMSER, 22 W. 48TH ST., N. Y.
 Key. Rahel Varnhagen.
 Lilli Lehmann Autobiography.

YE OLDE BK. SHOPPE, 767 E. COLORADO ST., PASADENA, CAL.
 Oliver Lodge. Chas. Mercer.

YOKE BK. SHOP, 203 NINTH AVE., NEW YORK
 Brenner. Idols Behind Altars.
 Claudel. The Tidings Brought to Mary.
 Coster. The Legend of Ulenspiegel.
 Duke. History of Morgan Cavalry.
 Flammarion. Omega.
 Lord. Life of John Hunt Morgan.
 Markham. The Yule Log & "Aboard the Mavis."
 Dodd, Mead. 1880. Juvenile.
 Phillips. Red Saunders' Pets.
 Phillips, D. G. Susan Lennox. 2 vols. Not 1st.
 Rodgers. Cairn and Sealyham Terriers.
 Smith. Dead Lines.
 The Black Nun.
 Any old Creole Cook Book.

W. H. ZIESENITZ, 532 WARREN, HUDSON, N. Y.
 The Tea Book.
 Story of Adirondac. A. H. Mastin.

BOOKS FOR SALE

ABA, P. O. Box 1927, LOS ANGELES, CAL.
 Ben-Hur. 1880. With dedication, "To the Wife of My Youth." Excellent condition, original

Books for Sale—Continued

A B A—Continued

cloth in half morocco case. Price \$200.00.
Also 1887 ed. from same plates with dedica-
tion, cloth, good condition. \$20.00.

BOOK DEN, 464 8TH ST., OAKLAND, CAL.

Back numbers of Literary, Scientific and other
Periodicals, Annuals and Repts. in stock.

BOOK EXCHANGE, STATION A, TOLEDO, O.

Best of three offers takes any item. All nice.
Le Gallienne. English Poems. 1 of 25 copies
on Japan paper. 1892; My Ladies Sonnets.
No. 30 of 50 signed copies. Privately printed
1887; Volumes in Folio. 1 of 250 copies.
1889; Student and the Body Snatcher. No.
4 of 50 copies. 1890.

Stevenson. A Mountain Town in France. No.
283 of 350 copies. 1896.

Carman. A Vision of Sappho. 1 of 60 copies.
Dec., 1908.

One Man's Initiation. 1st. London.

F. K. BOOTH, NEW ST., WORTHING, SUSSEX, ENG.

Coloured Plates, The Orchidacea of Mexico and
Guatemala by Jas. Bateman. Pub. by Acker-
man. Folio. 40 col. plates of Orchids.
Only 125 printed. Bateman's own copy.
N. D. (1843). \$80.00.

Dickens, C. Christmas Carol. No. 14 of 50
copies. Signed publisher. 1890. \$20.00.

BROOKLYN MAGAZINE Co., 591 B'WAY, B'KLYN,
N. Y.

Back numbers of Fiction and all other maga-
zines at wholesale. Send for price list.

"COLLECTING FOR PROFIT," 353 S. LA BREA AVE.,
LOS ANGELES, CAL.

A monthly periodical that tells which old books,
magazines, autographs, newspapers, etc., have
value—and why; also informs you how to
recognize 1st eds. \$2.00 yearly. Single cop-
ies 20 cents.

COLUMBIA BK. SERVICE, 765 6TH AVE., N. Y.

Back numbers of all periodicals.
Dime Novel Headquarters.

M. & W. DUNCAN, 20 BEACON ST., BOSTON

1700 First Editions of 200 Collected Authors
including Early American and Modern. Send
for catalog now in press. 20% discount to
the trade.

G. GRAHAM, 1808 CHAPIN ST., ALAMEDA, CAL.

Back issues of magazines.

F. L. HOLLWEG, 130 S. MERIDIAN, INDIANAPOLIS

Warren. 10,000 a year. 1 Vol.

Mark Twain. Roughing It. Amer. Pub. Co. 1892.

Roosevelt. Works of. Presidential ed.

Westcott. David Harum. 1st. Fair.

Wister. The Virginian. 1st. Good.

Tarkington. The Gentleman from Indiana. 1st.

Good.

Other 1st eds. Offers.

Magazine of Natural History. Vol. 3. London.

1830. Bound. Good.

Small German Bible. Printed 1741.

HOOSIER B'KSHOP, 335 MASS. AVE., INDIANAPOLIS

Ben Hur. 1st ed.

National Geographics. Back numbers.

JUDY PUBL. CO., 3323 MICHIGAN BLVD., CHICAGO

Free delivery. Dis. 35%. New from our press.

A Soldier's Diary. Capt. Will Judy. \$2.00.

Persuasive Speaking. Beshore. Comp. Inst. \$2.00.

Cartooning Made Easy. Lederer. \$2.00.

Bardine. How to Become an Amer. Citizen. 50 c.

Training the Dog. Judy. All breeds. 2 ed. \$1.50.

We carry in stock dog books of all pubs. 20%.

KEESLING PRESS, BOX 657, CAMPBELL, CAL.

Jack London Bibliography by M. L. Herman &
R. W. Francis. Now on press. A complete
check list and point guide to all Jack Lon-
don's books, together with an alphabetical
and chronological list of his magazine writ-
ings and miscellaneous items. Assembled to-
gether by men who knew him and are fa-
miliar with his works. Illus., superbly bound,
1st. ed. Orders booked in rotation of their
receipt. Price \$5.00 net.

B. LOGIN & SON, INC., 29 E. 21ST ST., N. Y.

Chemical, Medical and Scientific Journals back
copies and odd numbers in stock. We buy
bound and unbound Scientific Magazines.
(Established 1887.)

McCONICO'S BK. & MAG. STORE, 2963 S. STATE,
CHICAGO

We supply out-of-print books and back issue
magazines.

S. L. MELVIN, 9524 BISHOP ST., CHICAGO

LaFarge. Laughing Boy. Nice copy with d/w.
\$3.50.

Newton. Tourist in Spite of Himself. Mint.
\$3.50.

O'Neill. Lazarus Laughed. Mint. \$4.00.

E. E. Cummings. Him. Mint. \$3.50; No Title.
Limited & signed. Mint copy out of series.
\$5.00.

Faulkner. Sound and Fury. Mint. \$3.50; Sar-
toris. Good with d/w. \$2.00.

Lippman. Men of Destiny. Mint. \$3.00; Drift
or Mastery. 1st issue. Fine. \$5.00.

Hecht. Jew in Love. 1st issue. Mint. \$4.00;
Eric Dorn. Good. \$4.00; Humpty Dumpty.
Fine. 3.50.

Wolfe. Look Homeward Angel. Good with
d/w. \$4.50.

Wilson. Merton of the Movies. Good. \$2.00.

Byrd. Skyward. Mint. \$3.50.

Morley. Off the Deep End. Fine. \$2.50; Pow-
der of Sympathy. Fine. \$2.50; Rudolph and
Amina. Fine. \$2.00.

Sandburg. Cornhuskers. Mint copy autographed.
\$4.00; Slabs of Sunburnt West. Mint auto-
graphed. \$4.00; Good Morning, America.
Fine copy with author's signature pasted in.
\$3.00.

Hemingway. Farewell to Arms. Mint. \$3.00.

De La Roche. Portrait of a Dog. Fine. \$2.00.

Huneker. Essays. Mint. \$3.00; Philharmonic
Society of N. Y. Fine. \$2.00.

Barnes. A Book. Fine. \$2.00.

McFee. Life of Sir Martin Frobiters. Fine.
\$3.00; Sunlight in New Granada. Nice copy.
\$2.00; Pilgrims of Adversity. Mint. \$2.00.

Westermarck. History of Human Marriage. 3
vols. 5th ed. Fine. \$5.50.

Funk & Wagnall's Unabridged Dictionary. 1929
ed. Leather bound. Fine. \$14.50.

Ellis. Sonnets with Folk Songs from the Span-
ish. Riverside Press. 750 copies. Mint.
\$5.00.

Starrett. Penny Wise Book Foolish. Mint.
\$3.00; Buried Caesars. Mint. \$3.00; Am-

Books for Sale—Continued

S. L. MELVIN—Continued

- brose Bierce Bibliography. Fine. \$3.50;
 Stephen Crane Bibliography. Fine. \$3.50.
 Orton. Dreiserana. Fine. \$3.50.
 A Round Table in Poictesme. One of 774. Fine.
 \$3.00.
 Schwartz. 1001 Obscure Points. Limited. Mint.
 \$5.00.
 Dickinson. Best Books of Our Time. Fine. \$4.00.
 Orcutt. Kingdom of Books. Mint. \$4.00.
 McLean & Holmes. Men and Books. Mint.
 \$2.50.
 Living Authors. A Book of Biographies. Mint.
 \$4.00.

MITTLER'S BK. & STAMP EXCH., 57 4TH AVE.,
 N. Y.

Supplying back numbers of all Magazines our
 specialty.

NEANDROSS LIBRARY SERVICE, RIDGEFIELD, N. J.
 Back numbers of magazines supplied.

NICOLAY, 234 7TH ST., WEST NEW YORK, N. J.
 600 Modern First Editions for sale.

I. & M. OTTENHEIMER, HOUSE OF BK. BARGAINS,
 800 E. FAYETTE ST., BALTIMORE, MD.

Write for our New List of Book Bargains, prices
 ranging from 5c. per copy up. Also get our
 prices on Harvard Classics, 51 vols.; Stod-
 dard Lectures, 15 vols.; Book of Knowledge,
 20 vols.; Thomas Paine, 10 vols.; Journey
 Through Bookland. 11 vols.

PARKWAY BK. STORE, 1930 PROSPECT PL.,
 BROOKLYN, N. Y.

On Going to Church. G. B. Shaw. Roycroft.
 1896. \$2.00.

Napoleon Jackson. Ruth McEnery Stuart. \$1.00.
 Tarry Thou Till I Come. George Croly. \$1.00.

The Book of Baby Dogs. E. G. Detmold. \$1.50.
 National Portrait Gallery of Eminent Americans.

Vol. 2. Alonzo Chappel. \$2.50.

Mormoniad. Boston. A. Williams & Co. 1858.

Harper's New Monthly. Vol. 1. 1850 to 1892.

Volume of Old Music. Containing Foster's My

Old Kentucky Home. 1853, and many oth-

ers.

Please make offer for the above.

PARNASSUS Co., 221 FOURTH AVE., NEW YORK

Our Fall trade catalog has already been dis-
 tributed. Hundreds of highly select remain-
 ders are offered for the first time. Form a
 nucleus for a mail order business by ordering
 our Christmas catalog now. The approxi-
 mate price will be \$16.00 per thousand and
 the release date will probably be November
 25th. The following are specimens of our
 select stocks:

Tristram Shandy. 3 vols. Golden Cockerel.
 (\$48.00) \$15.00.

Sonnets. 1889-1927. Robinson. Signed. (\$20.00)
 \$7.50.

Tales from Grimm. Saintsbury illus. (\$16.50)
 \$5.00.

Piratical Barbarity. Herb Roth illus. (\$4.00)
 90c.

The Winding Stair. W. B. Yeats. Autogd.
 \$4.00.

Poetica Erotica. 2 vols. Scarce. \$12.00.

Letters from Conrad to Curle. Bruce Rogers
 typography. (\$22.50) \$4.50.

PARNASSUS Co.—Continued

Ballads from the Hidden Way. Cabell, autgd.
 (\$20.00) \$5.00.

Collected Poems of Aldington. (\$3.00) \$1.00.

Select fiction, 100 assorted, \$28.00.

Sun Dial Library. 38 titles. 100 assorted \$30.00.

The Traveller's Library. 30 titles. 100 assorted
 \$30.00.

The Borzoi Pocket Classics. 28 titles. 100 as-
 sorted \$30.00.

The above series 25 assorted at 35c. each.

Place a trial order with us and we assure you
 your orders henceforth will be constant. Our
 sales representative, Mr. Haubner, is cov-
 ering the principal cities east of Chicago.
 Our complete remainder line consisting of
 600 items is being shown. Important! De-
 partment Store Buyers! A unique consign-
 ment plan has been devised for you. Get
 in touch with us immediately for Fall sales.

EDWARD E. PEARL, WEST BOXFORD, MASS.

Mass. Railroad Annual Reports. 1842 to 1858.
 Bound in 5 vols., leather. \$25.00.

Mass. Railroad Annual Reports. 1859 to 1910.
 8vo, cloth, each \$2.00.

Reports of Boston & Maine Railroad for 1852.
 John Tucker and others for charter in 1851
 with map of Boston Harbor, Report of In-
 vestigating Committee, 1855; Report of Di-
 rectors, 1859; Railroad Controversy, 1859;
 Report of Directors, 1860 and 1866. All
 bound in 1 vol. buckram. \$10.00.

The First International Railway and Life and
 Writings of J. Alfred Poor of Maine. To-
 ronto. 1892. \$5.00.

The Cosmopolitan Railway. William Gilpin.
 San Francisco. 1890. \$4.00.

Interoceanic Railroads and Canals, 1866, between
 the Atlantic and Pacific, with 14 large fold-
 ing maps. \$5.00.

The Strategy of Great Railroads. Frank H.
 Spearman. 11 maps of the Great Systems.
 1904. \$4.00.

Foreign Railways of the World. Vol. 1. St.
 Louis, Mo. 1884. 480 pp. \$3.00.

History of the Union Pacific Railway. White.
 1895. \$2.00.

The Meigs Elevated Railway. 1887. \$2.00.

Railroads of Maine. Edward E. Chase. \$2.50.

When Railroads Were New. Chas. Fred. Carter.
 \$3.00.

Trains, Tracks and Travel. T. W. Van Metre.
 \$3.50.

Cassell's Railways of the World. 3 vols. By
 Fred A. Talbot. Hundreds of illus. of Loco-
 motives. Quarto. 728 pp. \$15.00.

Trains of Recollection. 50 Years with the Na-
 tional Railways of Canada. Toronto. \$5.00.

First 20 Reports of the Boston Transit Commis-
 sion. 1895 to 1916. Clo. each \$1.00.

Report on the Charles River Dam. 1903. \$2.00.

The American Railway. Thomas M. Cooley.
 Scribner. 1888. Large, 456 pp. Green buck-
 ram. New. Hundreds of illus, charts and
 maps. \$5.00.

Birds of Mass. Forbush. Vols. 1 & 2. each
 \$6.00.

Birds of New England and Adjacent States.
 Samuels. \$3.00.

Our Northern and Eastern Birds. Samuels.
 \$3.00.

Game Birds. Doubleday, Page & Co. \$3.00.

The Plants and Quadrupeds of Mass. \$2.00.

The Insects of Mass. \$2.00.

Researches in the Merrimac Valley. 1857-8. A.
 Poor. \$5.00.

Essex Co. Hist. Genealogical Register. Complete.
 1894-5. \$10.00.

Books for Sale—Continued

E. E. PEARL—Continued

Essex Antiquarian. Complete. 13 vols. \$25.00.
Topsfield Historical Society Collections. Complete. 29 vols. in buckram. \$30.00.
Essex Institute Historical Collections. Per vol. \$4.00.

I have a large stock of the New England Historic Genealogical Register from vol. 1, 1847, to Vol. 85, 1931, and can supply any except the scarce vols. at \$3.00 each; also odd numbers.

RENAISSANCE BK. CO., 131 W. 23RD ST., N. Y.
Publishers' Overstocks:

Tales of La Fontaine. Complete trans. Printed on Warren's Old Style laid paper. 2 large vols., blue clo., enclosed in slip case. Full-page illus. (\$10.00) \$2.75 per set.

Golden Asse of Apuleius. Illus. Large octavo. In slip case. (\$6.00) \$1.50.

Don Juan's Note Book. Kemp. Private press ed. Ltd. (\$5.00) \$2.00.

Send for lists.

J. M. STEVENS, ATT. D. K. W., CHILLICOTHE, O.
Wood, J. G. Uncivilized Races of the World. 2 vols. St. Louis. 1877. \$3.50.

TECHNICAL BK. CO., 525 MARKET, SAN FRANCISCO
U.S.G.S. Folios, Bulletins, Water Rights Papers.

THOMS & ERON, 89 CHAMBERS ST., NEW YORK
Mculton. Library of Literary Criticism. Vols. 1, 2 & 7. New. Per volume, \$5.00.

ULTIMA B'KSHOP, 131 THAYER, PROVIDENCE, R.I.
Sangorski-Sutcliffe bindings:

Blessed Damozel. Rossetti, Foulis. London ed. 4 illus. Paul Woodruffe. Full purple leather. \$7.00.

Poetical Works of Robert Herrick. Oxford Press. 1924. Ed. F. W. Moorman with note by Percy Simpson. Full morocco binding. Beautiful item. \$20.00.

Roses for Eng. Gardens. Jekyll & Mawley. London. 1902. Hundreds photo illus. $\frac{3}{4}$ green lea., balance rose design cover and end papers. \$12.50.

Vanished Poms of Yesterday. Hamilton. $\frac{3}{4}$ blue leather, marbled end-papers. Hodder & Stoughton. 1919. \$15.00.

Prandeynes binding, France:

Madame Chrysantheme. Loti. French text. $\frac{3}{4}$ blue-green leather, gold back design. \$5.00.

Lakeside Press. Donnelly:

With Sadi in the Garden. Edwin Arnold. 1st ed. Trübner & Co. London. 1888. Bibliography in back. $\frac{3}{4}$ purple leather. Silver tooled. \$17.50.

Private Press Books:

Random House:

Nonesuch Press, London. Poetry and Prose of Wm. Blake. Complete in 1 vol. Centenary ed. 1927. \$7.50.

Golden Cockerel Press:

Rosamund Gray. Chas. Lamb. 1928.

Introd. R. Brimley Johnson. \$3.50.

The Atrocities of the Pirates. Aaron Smith. 1929. Engravings by Eric Ravilious. \$5.00.

The Centaur Press:

D. H. Lawrence. Death of a Porcupine, etc. 1925. 2nd book of Press. Ltd. 925 copies. Presentation copy. \$7.50.

ULTIMA B'KSHOP—Continued

The Elston Press:

Sonnets of Shakespeare. Imprinted from 1st ed. of 1609 by Clarke Conwell. $\frac{3}{4}$ rose leather. Initial letter first 33 sonnets hand-colored and illuminated. Artist died "on" page 33. \$30.00.

Modern Firsts:

Jeffers. Tamar. Boyle ed. 1924. Good condition. \$40.00; Roan Stallion. 1925. \$8.00; Cawdor. 1928. \$5.00.

Cather. Shadows on the Rocks. 1st trd. New (2). \$5.00.

Millay. Fatal Interview. 1st trd. New. \$6.00.

Milne. Now We Are Six. Eng. 1st. clean. \$10.00; House at Pooh Corner. 1st Eng. clean. \$10.00.

Parker. Death & Taxes. 1st trd. New. \$3.50. For others see August 22 & Sept. 5 P. W.

VAN NORMAN BK. CO., 1415 HOWETT, PEORIA, ILL.
Americana, Lincolniana. Send for lists.

A New Department TRADING POST

(Twenty Cents a Line)

This new department is inaugurated at the request of subscribers who believe that new activity in the old and rare book business can be started and books find their way to their best market by an opportunity for exchanging books with other dealers.

Booksellers who would like to exchange special items or certain lines of books for others which would be more active in their shops can list them in these columns, and, by watching what other people list, can start a correspondence which will lead to exchange. Some of the dealers who have written in on receiving the first announcement of this department have preferred to have the mail come care of the *Publishers' Weekly*, but such announcements have been accepted only from well-established dealers with whom correspondence should be perfectly satisfactory.

The *Publishers' Weekly* editors would be glad to hear from dealers as to the usefulness and value of this department, and this will be continued as long as it proves useful to any subscribers.

One dealer writes: "We are all for THE TRADING POST and enclose our copy. The best of luck to this venture, and we have high hopes for the results."

TRY THIS OUT!

BOOK-TRADE OPPORTUNITIES

(Twenty Cents a Line)

Business for Sale

FOR SALE—The Book Shop, Canton, Ohio. Splendidly selected stock, new, fresh; high class clientele; popular circulating library 600 volumes modern fiction; stationery, cards; equipment all included in offer to sell for one-half cost price of stock alone. Must sell at once. Unusual opportunity.

FOR SALE—A bookshop in California. Chiefly second-hand. J. C., care of *Publishers' Weekly*.

Business Service

2.95 THOUSAND delivered. Letterheads, envelopes, statements, billheads, cards, handbills. Print anything. 35% less for 500. "Atlantic," 7 E. 42nd St., Suite 610, N. Y. Phone VAn-derbilt 3-6771.

MIMEOGRAPH your price lists on 1000 full pages at \$2.75 per and save on printing. Also Multigraphing. "Atlantic," 7 E. 42nd St., Suite 610, N. Y. Phone VAn-derbilt 3-6771.

PUBLISHERS, BOOK STORES SAVE MONEY. Secure our bids on Advertising, Catalog Publication, and Book Printing. Estimates cheerfully submitted. Colony Press, 27 E. 22nd St., New York. Phone: ALgonquin 4-5151.

Positions Open

COPYWRITER WANTED (Male)—by advertising agency handling several aggressive book accounts. Must have previous experience in writing book copy, must be familiar with trade conditions. Layout ability and knowledge of type faces very important. Also important that this man be able to break away from the ordinary in book copy, and have other qualifications than featuring the name of the book and a few quoted reviews. When applying for this position, give full particulars about experience, references, age, and whether or not samples of your work can be produced at an interview. Address, B. L. F., care of Publishers' Weekly.

WANTED—SALESMEN now regularly calling on public libraries to open new territory. State present line. G. M. C., care of Publishers' Weekly.

SCHOOL BOOK SALESMAN wanted to carry as side line college text books. Commission basis. Apply S. P., care of Publishers' Weekly.

Positions Wanted

YOUNG MAN, college education, wide knowledge of books, desires work in bookshop. V. F., care of Publishers' Weekly.

GENTLEMAN, with 25 years' experience in publishing business (installment), desires position as office manager, sales, collection. All around man. H. J. A., care of Publishers' Weekly.

YOUNG WOMAN, seven years' responsible book experience, desires position New York City shop, modern or old and rare. Knowledge of cataloging. References. M. M., care of Publishers' Weekly.

YOUNG WOMAN, college training, secretarial experience, knowledge German, French, desires position selling books or publisher's office. E. I., care of Publishers' Weekly.

ACCOUNTANT—Expert, with over 10 years' experience in printing and publishing lines, besides wide general experience. Capable installing or adjusting system, and taking full charge. Have often had occasion to bring order out of chaos, doing work for which certified accountants charge \$25.00 and upward per day. C. P. A. reference. Terms moderate. Address, Y. O. D., care of Publishers' Weekly.

TO THE TRADE

BOOKDEALERS frequently have in their stock some **Telegraphic Codes** in Good Condition!

We pay liberal prices for Codes published after 1915 and it will be advisable to report same with Lowest Prices to

C. P. BENSINGER CODE CO.
15 WHITEHALL ST., NEW YORK

! Largest Buyers & Sellers of Codes !

Cable: Multigraph N. Y.

BOOKKEEPER—Rapid, accurate worker with thorough grasp of accounting principles and practical experience in publishing concerns. Amount of salary less important than a good, hard job with interesting work and favorable working conditions. Best references. Address, D. B., care of Publishers' Weekly.

COMMISSION MAN wants several lines for New England and New York State. Excellent knowledge of trade. Reply to G. E., care of Publishers' Weekly.

YOUNG WOMAN, college graduate, 8 years' experience in Public Libraries, desires permanent position. Excellent musical education and knowledge of French, German, Italian and Spanish. Z. T., care of Publishers' Weekly.

French Books

THE FRENCH BOOK SHOP, 556 Madison Ave. at 56th St., New York (PLaza 3-4663). wholesale distributors of French Books of all French publishers. Important collection of French children's books. Trade orders promptly filled at lowest prices. New York's Largest French Bookshop. Over 500,000 French books in stock.

Special Notices

CHRONIC disseminators of "New Edition Points" should be made to sit on some of them. See article in October issue of "Collecting for Profit." Subscription data under "Books for Sale."

S. W. WORTHINGTON, Wilson, N. C. North Carolina items bought and sold.

Remainders

THE SYNDICATE TRADING CO. buys entire Remainders, large and small, of salable books. Dealers are requested to write for catalog or visit our Sample Room at 240 Madison Ave., New York. Tel. CA ledonia 5-8830.

PUBLISHERS' REMAINDERS—Fiction, Text Books, broken sets of all kinds bought for Cash. Harlem Book Co., 53 W. 125th St., New York. HARlem 7-6678.

REMAINDERS and Publishers' Overstock—We are always on the lookout for publishers' remainders and overstocks of non-fiction titles, and sets. Chas. L. Bowman & Co., 118-120 E. 25th St., New York. GRamercy 5-0535.

BCQ

THE BOOK-COLLECTOR'S QUARTERLY

A new Journal for all interested in the collection, preservation and production of books. The book-lover will here find a lively and running commentary upon his subject, together with practical information as to sales, catalogues, etc.

Number Four Contains

ON COLLECTING JACOBITE BOOKS
AND PRINTS

by Dr. Tancred Borenius

THE OLD TRUMPETER OF LIBERTY
HALL

(On Dr. William King, a vituperative 18th Century
pamphleteer) by Harold Williams

ON MUSIC PRINTING 1473-1701

by Desmond Flower

also

BOOKS OF TYPE & TYPEFOUNDING
by W. Turner Berry

and

NOTES ON FORTHCOMING
PRODUCTIONS

Number Five will be published January 1932

3/- net or 13/- per annum, post free

Cassell & Co., Ltd., & The First Edition Club
London, England

BCQ

THE INDEXING OF BOOKS AND PERIODICALS

By John W. T. Walsh

12mo, cloth, \$2.

"The labour and patience, the judgment and penetration which are required to make a good index is only known to those who have gone through this most painful, but least praised part of a publication."

Using this general criticism as a text for a better formula, all available material has been used, and the rules given are the outcome of a critical consideration of those (often conflicting) contained in the principal books on the subject already in existence.

A very useful manual for authors, librarians, and publishers of books.

R. R. BOWKER CO.

62 West 45th St.

New York



Harrison of Paris

Autumn publications

Carmen

and Letters from Spain, by Prosper Mérimée, with 10 water-colors by Maurice Barraud. 595 copies on Rives, \$ 5.00. 50 on Imperial Japan, \$ 25.00.

Fables of Æsop

The delightful version of Sir Roger L'Estrange, from the 1692 edition. 200 fables with 50 drawings by Alexander Calder. 595 copies on Auvergne, \$ 4.00. 50 copies, each with signed original drawing, \$ 25.00.

Childe Harold's Pilgrimage

A unique typographical presentation of Byron's famous poem, with 28 colotype illustrations by Sir Francis Cyril Rose, Bart. 660 copies on Montgolfier, \$ 7.50. 35 on Maillol, \$ 25.00.

The Death of Madame

by Mme de La Fayette, the earliest of the great French novelists. 325 copies on Iridescent Imperial Japan, in full parchment, \$ 2.50.

A Gentle Spirit

A beautiful presentation of one of Dostoevsky's greatest masterpieces, with frontispiece by Christian Bérard. 495 copies on satin paper, \$ 3.00. 50 copies on Iridescent Imperial Japan, \$ 20.00.

*A detailed prospectus of the above publications
may be had from the sole American Agents:*

Minton, Balch & Company

2 West 45th Street, New York City



In This Issue

	PAGE
TECHNICAL BOOKS AND THEIR SALE <i>by E. M. Crane</i>	1785
<i>The president of D. Van Nostrand Company describes the sales technique necessary in building up a successful technical books department.</i>	
TECHNICAL BOOKS IN THE GENERAL BOOKSTORE <i>by J. M. Youngman</i>	1787
<i>Mr. Youngman has had thirty years of experience in the technical book field.</i>	
THE SIGN OF THE MERMAID <i>by Clayton W. Morse, Jr.</i>	1788
<i>The story of a most unusual bookshop in Detroit.</i>	
DEPARTMENT STORE MERCHANDISING <i>by Stephen Moore</i>	1792
<i>Part III. Developing an Adequate Selling Force.</i>	
IN AND OUT OF THE CORNER OFFICE	1795
EDITORIALS	1796
<i>Census of Bookcases; Two Million New Readers a Year; Copyright and Anonymity; No Power To Decrease Titles.</i>	
THE CHICAGO BOOK PAGEANT <i>by A. Kroch</i>	1798
<i>A Fall Book Fair in Kroch's International Bookstore in Chicago.</i>	
H. G. WELLS HERE TO FINISH NEW BOOK	1799
<i>An interview with the famous English novelist-scientist-economist.</i>	
MAKING WINDOWS SELL	1800
<i>Bridge Books and their sale through window display. Byron's in Detroit wins \$20 prize; N.A.B.P. offers series of prizes for best Christmas religious book displays.</i>	
CUSTOMERS' CHOICE	1802
"SHADOWS ON THE ROCK" STILL LEADS	1804
ROUND THE WORLD BOOK FAIR	1805
SEPTEMBER BOOK PRODUCTION	1810

Old and Rare Books

EARLY AMERICAN BOOKS AND PRINTING <i>by John T. Winterich</i>	1811
JACKSON'S "ANATOMY OF BIBLIOMANIA" <i>by Frederick M. Hopkins</i>	1814
LIMITED EDITIONS OF THE MONTH	1816
SOME MODERN BIBLIOGRAPHIES <i>by David Randall</i>	1818
RARE BOOK NOTES <i>by Frederick M. Hopkins</i>	1820

Forthcoming Issues

✿ ✿ ✿ On October 24th we will publish our annual Children's Book Week Number. Dr. Ales Hrdlicka, Curator of the Division of Physical Anthropology of the Smithsonian Institution, has prepared a list of juvenile books on Indians, supplementing his article which appeared in the *Progressive Education* Magazine on the need of more school instruction in the Science of Man. Elise Noyes of the Stamford Bookstore has written for us about the book talks which she has been giving to schools. Mable Arundel Harris has written a practical article on the display of children's books. Robert Haven Schauffler is writing on "Poets Children Like." Helen Hammett Owen has written very helpfully on "Photograph Books for Children." The purpose of her article is to show booksellers the different ages for which the different books are intended. Marcia Dalphin, of the Rye Free Public Library, is writing on "Humor in Books for Little Children." ✿ ✿ ✿

✿ ✿ ✿ The fourth and last part of Stephen Moore's series of articles on "Department Store Merchandising" will appear in the October 31st issue. ✿ ✿ ✿

✿ ✿ ✿ In this issue, too, will appear an article on the Wide-Awake Bookshop of Wilkes-Barre, Pa. ✿ ✿ ✿

The Publishers' Weekly

The American Booktrade Journal

EDITORS

R. R. BOWKER	FREDERIC MELCHER
MILDRED C. SMITH	
ALICE P. HACKETT	WELDEN REYNOLDS
ALBERT R. CRONE	<i>Circulation</i>
LOUIS C. GREENE	<i>Advertising</i>
JOHN A. HOLDEN	<i>Business Manager</i>
\$5 a year	15 c. a copy
62 West 45th Street	
New York City	

Another important book

LINOTYPE - SET

THE CALIPH OF BAGDAD

BEING ARABIAN NIGHTS FLASHES OF
THE LIFE, LETTERS, AND WORK OF
O. HENRY ✦ ✦ WILLIAM SYDNEY PORTER

ROBERT H. DAVIS *and* ARTHUR B. MAURICE



D. APPLETON AND COMPANY ✦ ✦
NEW YORK ✦ LONDON ✦ MCMXXXI

THIS BOOK WAS SET IN

SCOTCH

TRADE LINOTYPE MARK

MERCENTHALER LINOTYPE COMPANY, BROOKLYN, NEW YORK

Here it is!!

You've all been
waiting eagerly for

Dora Macy's latest -

Promiscuous

Her first book in eighteen months -
and better even than "Ex-Mistress" and
"Night Nurse". Advances are piling
up - wire your order now.

Promiscuous

should be in every book store window
and circulating library on Oct. 30. It
will mean

MORE SALES!
MORE PROFITS!

Price \$2.00

Publication Oct. 30

Publishers **BRENTANO'S** New York.